
Consolidated Financial Statements of the Nestlé Group 2013

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Principal exchange rates

CHF per		2013	2012	2013	2012
		Year ending rates		Weighted average annual rates	
1 US Dollar	USD	0.890	0.915	0.927	0.938
1 Euro	EUR	1.226	1.207	1.231	1.205
100 Brazilian Reais	BRL	37.986	44.775	42.994	47.964
100 Chinese Yuan Renminbi	CNY	14.699	14.686	15.065	14.870
100 Mexican Pesos	MXN	6.808	7.045	7.262	7.136
1 Pound Sterling	GBP	1.471	1.479	1.450	1.487
1 Canadian Dollar	CAD	0.836	0.920	0.899	0.940
1 Australian Dollar	AUD	0.794	0.950	0.896	0.971
100 Philippine Pesos	PHP	2.004	2.227	2.184	2.221
100 Japanese Yen	JPY	0.847	1.063	0.944	1.169

Consolidated income statement for the year ended 31 December 2013

In millions of CHF			
	Notes	2013	2012 ^(a)
Sales	3	92 158	89 721
Other revenue		215	210
Cost of goods sold		(48 111)	(47 500)
Distribution expenses		(8 156)	(8 017)
Marketing and administration expenses		(19 711)	(19 041)
Research and development costs		(1 503)	(1 413)
Other trading income	4	120	141
Other trading expenses	4	(965)	(637)
Trading operating profit	3	14 047	13 464
Other operating income	4	616	146
Other operating expenses	4	(1 595)	(222)
Operating profit		13 068	13 388
Financial income	5	219	120
Financial expense	5	(850)	(825)
Profit before taxes, associates and joint ventures		12 437	12 683
Taxes	15	(3 256)	(3 259)
Share of results of associates and joint ventures	16	1 264	1 253
Profit for the year		10 445	10 677
of which attributable to non-controlling interests		430	449
of which attributable to shareholders of the parent (Net profit)		10 015	10 228
As percentages of sales			
Trading operating profit		15.2%	15.0%
Profit for the year attributable to shareholders of the parent (Net profit)		10.9%	11.4%
Earnings per share (in CHF)			
Basic earnings per share	17	3.14	3.21
Diluted earnings per share	17	3.13	3.20

(a) 2012 comparatives have been restated following the implementation of IFRS 11 and IAS 19 revised (see Note 22).

Consolidated statement of comprehensive income for the year ended 31 December 2013

In millions of CHF

	Notes	2013	2012 ^(a)
Profit for the year recognised in the income statement		10 445	10 677
Currency retranslations			
– Recognised in translation reserve		(3 160)	(1 053)
– Reclassified from translation reserve to income statement		214	–
Fair value adjustments on available-for-sale financial instruments			
– Recognised in fair value reserve		9	310
– Reclassified from fair value reserve to income statement		(532)	15
Fair value adjustments on cash flow hedges			
– Recognised in hedging reserve		161	(116)
– Reclassified from hedging reserve		85	266
Taxes	15	290	(31)
Share of other comprehensive income of associates and joint ventures	16	40	578
Items that are or may be reclassified subsequently to the income statement		(2 893)	(31)
Remeasurement of defined benefit plans	11	1 632	(1 534)
Taxes	15	(848)	386
Share of other comprehensive income of associates and joint ventures	16	47	(76)
Items that will never be reclassified to the income statement		831	(1 224)
Other comprehensive income for the year	19	(2 062)	(1 255)
Total comprehensive income for the year		8 383	9 422
of which attributable to non-controlling interests		371	393
of which attributable to shareholders of the parent		8 012	9 029

(a) 2012 comparatives have been restated following the implementation of IFRS 11 and IAS 19 revised (see Note 22).

Consolidated balance sheet as at 31 December 2013

before appropriations

In millions of CHF			
	Notes	2013	2012 (a)(b)
Assets			
Current assets			
Cash and cash equivalents	14/18	6 415	5 713
Short-term investments	14	638	3 583
Inventories	6	8 382	8 939
Trade and other receivables	7/14	12 206	13 048
Prepayments and accrued income		762	821
Derivative assets	14	230	576
Current income tax assets		1 151	972
Assets held for sale	2	282	368
Total current assets		30 066	34 020
Non-current assets			
Property, plant and equipment	8	26 895	26 576
Goodwill	9	31 039	32 688
Intangible assets	10	12 673	13 018
Investments in associates and joint ventures	16	12 315	11 586
Financial assets	14	4 550	4 979
Employee benefits assets	11	537	84
Current income tax assets		124	27
Deferred tax assets	15	2 243	2 899
Total non-current assets		90 376	91 857
Total assets		120 442	125 877

(a) 2012 comparatives have been restated following the implementation of IFRS 11 and IAS 19 revised (see Note 22).

(b) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 22).

Consolidated balance sheet as at 31 December 2013

In millions of CHF			
	Notes	2013	2012 (a)(b)
Liabilities and equity			
Current liabilities			
Financial debt	14	11 380	18 408
Trade and other payables	14	16 072	14 627
Accruals and deferred income		3 185	3 078
Provisions	13	523	452
Derivative liabilities	14	381	423
Current income tax liabilities		1 276	1 608
Liabilities directly associated with assets held for sale	2	100	1
Total current liabilities		32 917	38 597
Non-current liabilities			
Financial debt	14	10 363	9 008
Employee benefits liabilities	11	6 279	8 360
Provisions	13	2 714	2 827
Deferred tax liabilities	15	2 643	2 240
Other payables	14	1 387	2 181
Total non-current liabilities		23 386	24 616
Total liabilities		56 303	63 213
Equity	19		
Share capital		322	322
Treasury shares		(2 196)	(2 078)
Translation reserve		(20 811)	(17 924)
Retained earnings and other reserves		85 260	80 687
Total equity attributable to shareholders of the parent		62 575	61 007
Non-controlling interests		1 564	1 657
Total equity		64 139	62 664
Total liabilities and equity		120 442	125 877

(a) 2012 comparatives have been restated following the implementation of IFRS 11 and IAS 19 revised (see Note 22).
(b) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 22).

Consolidated cash flow statement for the year ended 31 December 2013

In millions of CHF

	Notes	2013	2012 ^(a)
Operating activities			
Operating profit	18	13 068	13 388
Non-cash items of income and expense	18	4 352	3 217
Cash flow before changes in operating assets and liabilities		17 420	16 605
Decrease/(increase) in working capital	18	1 360	2 015
Variation of other operating assets and liabilities	18	(574)	(95)
Cash generated from operations		18 206	18 525
Net cash flows from treasury activities	18	(351)	(324)
Taxes paid		(3 520)	(3 118)
Dividends and interest from associates and joint ventures	16	657	585
Operating cash flow		14 992	15 668
Investing activities			
Capital expenditure	8	(4 928)	(5 273)
Expenditure on intangible assets	10	(402)	(325)
Sale of property, plant and equipment		86	130
Acquisition of businesses	2	(321)	(10 916)
Disposal of businesses	2	421	142
Investments (net of divestments) in associates and joint ventures	16	(28)	(79)
Outflows from non-current treasury investments		(244)	(192)
Inflows from non-current treasury investments		2 644	1 561
Inflows/(outflows) from short-term treasury investments		400	677
Inflows from other investing activities ^(b)		1 187	89
Outflows from other investing activities		(421)	(305)
Cash flow from investing activities		(1 606)	(14 491)
Financing activities			
Dividend paid to shareholders of the parent	19	(6 552)	(6 213)
Dividends paid to non-controlling interests		(328)	(204)
Acquisition (net of disposal) of non-controlling interests		(337)	(165)
Purchase of treasury shares		(481)	(532)
Sale of treasury shares		60	1 199
Inflows from bonds and other non-current financial debt		3 814	5 226
Outflows from bonds and other non-current financial debt		(2 271)	(1 650)
Inflows/(outflows) from current financial debt		(6 063)	2 325
Cash flow from financing activities		(12 158)	(14)
Currency retranslations		(526)	(219)
Increase/(decrease) in cash and cash equivalents		702	944
Cash and cash equivalents at beginning of year		5 713	4 769
Cash and cash equivalents at end of year		6 415	5 713

(a) 2012 comparatives have been restated following the implementation of IFRS 11 and IAS 19 revised (see Note 22).

(b) Mainly relates to the disposal of Givaudan shares.

Consolidated statement of changes in equity for the year ended 31 December 2013

In millions of CHF

	Share capital	Treasury shares	Translation reserve	Retained earnings and other reserves	Total equity attributable to shareholders of the parent	Non-controlling interests	Total equity
Equity as at 31 December 2011 as originally published	330	(6 722)	(16 927)	80 116	56 797	1 477	58 274
First application of IAS 19 revised	—	—	—	68	68	—	68
Equity restated as at 1 January 2012	330	(6 722)	(16 927)	80 184	56 865	1 477	58 342
Profit for the year ^(a)	—	—	—	10 228	10 228	449	10 677
Other comprehensive income for the year ^(a)	—	—	(997)	(202)	(1 199)	(56)	(1 255)
Total comprehensive income for the year ^(a)	—	—	(997)	10 026	9 029	393	9 422
Dividend paid to shareholders of the parent	—	—	—	(6 213)	(6 213)	—	(6 213)
Dividends paid to non-controlling interests	—	—	—	—	—	(204)	(204)
Movement of treasury shares ^(b)	—	501	—	599	1 100	—	1 100
Equity compensation plans	—	212	—	(39)	173	—	173
Changes in non-controlling interests	—	—	—	(94)	(94)	(9)	(103)
Reduction in share capital	(8)	3 931	—	(3 923)	—	—	—
Total transactions with owners	(8)	4 644	—	(9 670)	(5 034)	(213)	(5 247)
Other movements ^(c)	—	—	—	147	147	—	147
Equity restated as at 31 December 2012 ^(a)	322	(2 078)	(17 924)	80 687	61 007	1 657	62 664
Profit for the year	—	—	—	10 015	10 015	430	10 445
Other comprehensive income for the year	—	—	(2 887)	884	(2 003)	(59)	(2 062)
Total comprehensive income for the year	—	—	(2 887)	10 899	8 012	371	8 383
Dividend paid to shareholders of the parent	—	—	—	(6 552)	(6 552)	—	(6 552)
Dividends paid to non-controlling interests	—	—	—	—	—	(328)	(328)
Movement of treasury shares	—	(612)	—	190	(422)	—	(422)
Equity compensation plans	—	214	—	(39)	175	—	175
Other transactions settled with treasury shares ^(d)	—	280	—	—	280	—	280
Changes in non-controlling interests	—	—	—	(297)	(297)	(136)	(433)
Total transactions with owners	—	(118)	—	(6 698)	(6 816)	(464)	(7 280)
Other movements ^(c)	—	—	—	372	372	—	372
Equity as at 31 December 2013	322	(2 196)	(20 811)	85 260	62 575	1 564	64 139

(a) 2012 comparatives have been restated following the implementation of IFRS 11 and IAS 19 revised (see Note 22).

(b) Movements reported under retained earnings and other reserves mainly relate to written put options on own shares.

(c) Relates mainly to the adjustment for hyperinflation in Venezuela, considered as a hyperinflationary economy.

(d) The other transactions relate to the acquisition of a business (see Note 2).

1. Accounting policies

Accounting convention and accounting standards

The Consolidated Financial Statements comply with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), with the interpretations issued by the IFRS Interpretations Committee (IFRIC) and with Swiss law.

They have been prepared on an accrual basis and under the historical cost convention, unless stated otherwise. All significant consolidated companies, joint arrangements and associates have a 31 December accounting year-end.

The Consolidated Financial Statements 2013 were approved for issue by the Board of Directors on 12 February 2014 and are subject to approval by the Annual General Meeting on 10 April 2014.

Key accounting judgements, estimates and assumptions

The preparation of the Consolidated Financial Statements requires Group Management to exercise judgement and to make estimates and assumptions that affect the application of policies, reported amounts of revenues, expenses, assets and liabilities and disclosures. These estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Those areas affect mainly provisions (see Note 13), goodwill impairment tests (see Note 9), employee benefits (see Note 11), allowance for doubtful receivables (see Note 7) and taxes (see Note 15).

Scope of consolidation

The Consolidated Financial Statements comprise those of Nestlé S.A. and of its affiliated companies, including joint arrangements and associates (the Group). The list of the principal companies is provided in the section "Companies of the Nestlé Group."

Consolidated companies

Companies, in which the Group has the power to exercise control, are fully consolidated. This applies irrespective of the percentage of interest in the share capital. The Group controls a company when it is exposed to, or has rights to, variable returns from its involvement with the company and has the ability to affect those returns through its power over the company. Non-controlling interests are shown as a component of equity on the balance sheet and the share of the profit attributable to non-controlling interests is shown as a component of profit for the year in the income statement.

Newly acquired companies are consolidated from the effective date of control, using the acquisition method.

Joint arrangements

Joint arrangements are contractual arrangements over which the Group exercises joint control with partners.

Joint ventures

Joint arrangements whereby the parties have rights to the net assets of the arrangement are joint ventures and are accounted for using the equity method.

Joint operations

The joint arrangements where the parties control the rights to the assets and obligations for the liabilities are joint operations and the individual assets, liabilities, income and expenses are consolidated in proportion to the Group's contractually specified share (usually 50%).

Associates

Companies where the Group has the power to exercise a significant influence but does not exercise control are accounted for using the equity method. The net assets and results are adjusted to comply with the Group's accounting policies. The carrying amount of goodwill arising from the acquisition of associates is included in the carrying amount of investments in associates.

Foreign currencies

The functional currency of the Group's entities is the currency of their primary economic environment.

In individual companies, transactions in foreign currencies are recorded at the rate of exchange at the date of the

1. Accounting policies

transaction. Monetary assets and liabilities in foreign currencies are translated at year-end rates. Any resulting exchange differences are taken to the income statement, except when deferred in other comprehensive income as qualifying cash flow hedges.

On consolidation, assets and liabilities of Group entities reported in their functional currencies are translated into Swiss Francs, the Group's presentation currency, at year-end exchange rates. Income and expense are translated into Swiss Francs at the annual weighted average rates of exchange or at the rate on the date of the transaction for significant items.

Differences arising from the retranslation of opening net assets of Group entities, together with differences arising from the restatement of the net results for the year of Group entities, are recognised in other comprehensive income.

The balance sheet and net results of Group entities operating in hyperinflationary economies are restated for the changes in the general purchasing power of the local currency, using official indices at the balance sheet date, before translation into Swiss Francs.

When there is a change of control in a foreign entity, exchange differences that were recorded in equity are recognised in the income statement as part of the gain or loss on disposal.

Segment reporting

Operating segments reflect the Group's management structure and the way financial information is regularly reviewed by the Group's chief operating decision maker (CODM), which is defined as the Executive Board.

The CODM considers the business from both a geographic and product perspective, through three geographic Zones and several Globally Managed Businesses (GMB). Zones and GMB that meet the quantitative threshold of 10% of sales, trading operating profit or assets, are presented on a stand-alone basis as reportable segments. Other business activities and operating segments, including GMB that do not meet the threshold, like Nestlé Professional, Nespresso and Nestlé Health Science are combined and presented in Other. Therefore, the Group's reportable operating segments are:

- Zone Europe;
- Zone Americas;
- Zone Asia, Oceania and Africa;
- Nestlé Waters;
- Nestlé Nutrition;
- Other.

As some operating segments represent geographic zones, information by product is also disclosed. The seven

product groups that are disclosed represent the highest categories of products that are followed internally.

Finally, the Group provides information attributed to the country of domicile of the Group's parent company (Nestlé S.A. – Switzerland) and to the ten most important countries in terms of sales.

Segment results represent the contribution of the different segments to central overheads, research and development costs and the trading operating profit of the Group. Specific corporate expenses as well as specific research and development costs are allocated to the corresponding segments.

Segment assets and liabilities are aligned with internal reported information to the CODM. Segment assets comprise property, plant and equipment, intangible assets, goodwill, trade and other receivables, assets held for sale, inventories, prepayments and accrued income as well as specific financial assets associated to the reportable segments. Segment liabilities comprise trade and other payables, liabilities directly associated with assets held for sale, some other payables as well as accruals and deferred income. Eliminations represent inter-company balances between the different segments.

Segment assets by operating segment represent the situation at the end of the year. Assets and liabilities by product represent the annual average, as this provides a better indication of the level of invested capital for management purposes.

Capital additions represent the total cost incurred to acquire property, plant and equipment, intangible assets and goodwill, including those arising from business combinations. Capital expenditure represents the investment in property, plant and equipment only.

Depreciation of segment assets includes depreciation of property, plant and equipment and amortisation of intangible assets. Impairment of assets includes impairment related to property, plant and equipment, intangible assets and goodwill.

Unallocated items represent non-specific items whose allocation to a segment would be arbitrary. They mainly comprise:

- corporate expenses and related assets/liabilities;
- research and development costs and related assets/liabilities; and
- some goodwill and intangible assets.

Non-current assets by geography include property, plant and equipment, intangible assets and goodwill that are attributable to the ten most important countries and the country of domicile of Nestlé S.A.

Valuation methods, presentation and definitions

Revenue

Sales represent amounts received and receivable from third parties for goods supplied to the customers and for services rendered. Revenue from the sales of goods is recognised in the income statement at the moment when the significant risks and rewards of ownership of the goods have been transferred to the buyer, which is mainly upon shipment. It is measured at the list price applicable to a given distribution channel after deduction of returns, sales taxes, pricing allowances, other trade discounts and couponing and price promotions to consumers. Payments made to the customers for commercial services received are expensed.

Other revenue is primarily license fees from third parties which have been earned during the period.

Expenses

Cost of goods sold is determined on the basis of the cost of production or of purchase, adjusted for the variation of inventories. All other expenses, including those in respect of advertising and promotions, are recognised when the Group receives the risks and rewards of ownership of the goods or when it receives the services.

Other trading income/(expenses)

These comprise restructuring costs, impairment of all assets except goodwill, litigations and onerous contracts, result on disposal of property, plant and equipment, and specific other income and expenses that fall within the control of operating segments.

Restructuring costs are restricted to dismissal indemnities and employee benefits paid to terminated employees upon the reorganisation of a business. Dismissal indemnities paid for normal attrition such as poor performance, professional misconduct, etc. are part of the expenses by functions.

Other operating income/(expenses)

These comprise impairment of goodwill, results on disposals of businesses, acquisition-related costs and other income and expenses that fall beyond the control of operating segments and relate to events such as natural disasters and expropriation of assets.

Net financial income/(expense)

Net financial income/(expense) includes net financing cost and net interest income/(expense) on defined benefit plans.

Net financing cost includes the interest expense on borrowings from third parties as well as the interest income earned on funds invested outside the Group. This heading also includes other financing related income and expense, such as exchange differences on loans and borrowings,

results on foreign currency and interest rate hedging instruments that are recognised in the income statement. Certain borrowing costs are capitalised as explained under the section on Property, plant and equipment. Others are expensed.

Taxes

The Group is subject to taxes in different countries all over the world. Taxes and fiscal risks recognised in the Consolidated Financial Statements reflect Group Management's best estimate of the outcome based on the facts known at the balance sheet date in each individual country. These facts may include but are not limited to change in tax laws and interpretation thereof in the various jurisdictions where the Group operates. They may have an impact on the income tax as well as the resulting assets and liabilities. Any differences between tax estimates and final tax assessments are charged to the income statement in the period in which they are incurred, unless anticipated.

Taxes include current taxes on profit as well as actual or potential withholding taxes on current and expected transfers of income from Group companies and tax adjustments relating to prior years. Income tax is recognised in the income statement, except to the extent that it relates to items directly taken to equity or other comprehensive income, in which case it is recognised against equity or other comprehensive income.

Deferred taxation is the tax attributable to the temporary differences that arise when taxation authorities recognise and measure assets and liabilities with rules that differ from the principles of the Consolidated Financial Statements. It also arises on temporary differences stemming from tax losses carried forward.

Deferred taxes are calculated under the liability method at the rates of tax expected to prevail when the temporary differences reverse subject to such rates being substantially enacted at the balance sheet date. Any changes of the tax rates are recognised in the income statement unless related to items directly recognised against equity or other comprehensive income. Deferred tax liabilities are recognised on all taxable temporary differences excluding non-deductible goodwill. Deferred tax assets are recognised on all deductible temporary differences provided that it is probable that future taxable income will be available.

Financial instruments

Classes of financial instruments

The Group aggregates its financial instruments into classes based on their nature and characteristics. The details of financial instruments by class are disclosed in the notes.

1. Accounting policies

Financial assets

Financial assets are initially recognised at fair value plus directly attributable transaction costs. However when a financial asset at fair value to income statement is recognised, the transaction costs are expensed immediately. Subsequent remeasurement of financial assets is determined by their categorisation that is revisited at each reporting date.

Derivatives embedded in other contracts are separated and treated as stand-alone derivatives when their risks and characteristics are not closely related to those of their host contracts and the respective host contracts are not carried at fair value.

In case of regular way purchase or sale (purchase or sale under a contract whose terms require delivery within the time frame established by regulation or convention in the market place), the settlement date is used for both initial recognition and subsequent derecognition.

At each balance sheet date, the Group assesses whether its financial assets are to be impaired. Impairment losses are recognised in the income statement where there is objective evidence of impairment, such as where the issuer is in bankruptcy, default or other significant financial difficulty. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment. Impairment losses are reversed when the reversal can be objectively related to an event occurring after the recognition of the impairment loss. For debt instruments measured at amortised cost or fair value, the reversal is recognised in the income statement. For equity instruments classified as available for sale, the reversal is recognised in other comprehensive income. Impairment losses on financial assets carried at cost because their fair value cannot be reliably measured are never reversed.

Financial assets are derecognised (in full or partly) when substantially all the Group's rights to cash flows from the respective assets have expired or have been transferred and the Group has neither exposure to substantially all the risks inherent in those assets nor entitlement to rewards from them.

The Group classifies its financial assets into the following categories: loans and receivables, financial assets designated at fair value through income statement, held-for-trading and available-for-sale assets.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. This category includes the following classes of financial assets: loans; trade and other receivables and cash at bank and in hand.

Subsequent to initial measurement, loans and receivables are carried at amortised cost using the effective interest rate method less appropriate allowances for doubtful receivables.

Allowances for doubtful receivables represent the Group's estimates of losses that could arise from the failure or inability of customers to make payments when due. These estimates are based on the ageing of customers' balances, specific credit circumstances and the Group's historical bad receivables experience.

Loans and receivables are further classified as current and non-current depending whether these will be realised within twelve months after the balance sheet date or beyond.

Designated at fair value through income statement

Certain investments are designated at fair value through income statement because this reduces an accounting mismatch which would otherwise arise due the remeasurement of certain liabilities using current market prices as inputs.

Held-for-trading assets

Held-for-trading assets are derivative financial instruments.

Subsequent to initial measurement, held-for-trading assets are carried at fair value and all their gains and losses, realised and unrealised, are recognised in the income statement.

Available-for-sale assets

Available-for-sale assets are those non-derivative financial assets that are either designated as such upon initial recognition or are not classified in any of the other financial assets categories. This category includes the following classes of financial assets: bonds, equities, commercial paper, time deposits and other investments. They are included in non-current financial assets unless an investment matures or management intends to dispose of it within 12 months of the end of the reporting period. In that case it would be accounted for as short-term investments, or cash and cash equivalents, as appropriate.

Subsequent to initial measurement, available-for-sale assets are stated at fair value with all unrealised gains or losses recognised against other comprehensive income until their disposal when such gains or losses are recognised in the income statement.

Interest earned on available-for-sale assets is calculated using the effective interest rate method and is recognised in the income statement.

1. Accounting policies

Financial liabilities at amortised cost

Financial liabilities are initially recognised at the fair value of consideration received less directly attributable transaction costs.

Subsequent to initial measurement, financial liabilities are recognised at amortised cost unless they are part of a fair value hedge relationship (refer to fair value hedges). The difference between the initial carrying amount of the financial liabilities and their redemption value is recognised in the income statement over the contractual terms using the effective interest rate method. This category includes the following classes of financial liabilities: trade and other payables; commercial paper; bonds and other financial liabilities.

Financial liabilities at amortised cost are further classified as current and non-current depending whether these will fall due within 12 months after the balance sheet date or beyond.

Financial liabilities are derecognised (in full or partly) when either the Group is discharged from its obligation, they expire, are cancelled or replaced by a new liability with substantially modified terms.

Derivative financial instruments

A derivative is a financial instrument that changes its values in response to changes in the underlying variable, requires no or little net initial investment and is settled at a future date. Derivatives are mainly used to manage exposures to foreign exchange, interest rate and commodity price risk.

Derivatives are initially recognised at fair value. They are subsequently remeasured at fair value on a regular basis and at each reporting date as a minimum. The fair values of exchange-traded derivatives are based on market prices, while the fair value of the over-the-counter derivatives are determined using accepted mathematical models based on market data.

Derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative.

The Group's derivatives mainly consist of currency forwards, futures, options and swaps; commodity futures and options; interest rate forwards, futures, options and swaps.

Hedge accounting

The Group designates and documents certain derivatives as hedging instruments against changes in fair values of recognised assets and liabilities (fair value hedges), highly probable forecast transactions (cash flow hedges) and hedges of net investments in foreign operations (net investment hedges). The effectiveness of such hedges is assessed at inception and verified at regular intervals and

at least on a quarterly basis, using prospective and retrospective testing.

Fair value hedges

The Group uses fair value hedges to mitigate foreign currency and interest rate risks of its recognised assets and liabilities.

The changes in fair values of hedging instruments are recognised in the income statement. Hedged items are also adjusted for the risk being hedged, with any gain or loss being recognised in the income statement.

Cash flow hedges

The Group uses cash flow hedges to mitigate a particular risk associated with a recognised asset or liability or highly probable forecast transactions, such as anticipated future export sales, purchases of equipment and raw materials, as well as the variability of expected interest payments and receipts.

The effective part of the changes in fair value of hedging instruments is recognised in other comprehensive income, while any ineffective part is recognised immediately in the income statement. When the hedged item results in the recognition of a non-financial asset or liability, including acquired businesses, the gains or losses previously recognised in other comprehensive income are included in the measurement of the cost of the asset or of the liability. Otherwise the gains or losses previously recognised in other comprehensive income are removed and recognised in the income statement at the same time as the hedged transaction.

Net investment hedges

The Group uses net investment hedges to mitigate translation exposure on its net investments in affiliated companies.

The changes in fair values of hedging instruments are taken directly to other comprehensive income together with gains or losses on the foreign currency translation of the hedged investments. All of these fair value gains or losses are deferred in equity until the investments are sold or otherwise disposed of.

Undesignated derivatives

Undesignated derivatives are comprised of two categories. The first includes derivatives acquired in the frame of risk management policies for which hedge accounting is not applied. The second category relates to derivatives that are acquired with the aim of delivering performance over agreed benchmarks.

1. Accounting policies

Subsequent to initial measurement, undesignated derivatives are carried at fair value and all their gains and losses, realised and unrealised, are recognised in the income statement.

Fair value

The Group determines the fair value of its financial instruments on the basis of the following hierarchy:

- i) The fair value of financial instruments quoted in active markets is based on their quoted closing price at the balance sheet date. Examples include commodity derivative assets and liabilities and other financial assets such as investments in equity and debt securities.
- ii) The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques using observable market data. Such valuation techniques include discounted cash flows, standard valuation models based on market parameters for interest rates, yield curves or foreign exchange rates, dealer quotes for similar instruments and use of comparable arm's length transactions. For example, the fair value of forward exchange contracts, currency swaps and interest rate swaps is determined by discounting estimated future cash flows using a risk-free interest rate.
- iii) The fair value of financial instruments that are measured on the basis of entity specific valuations using inputs that are not based on observable market data (unobservable inputs). When the fair value of unquoted instruments cannot be measured with sufficient reliability, the Group carries such instruments at cost less impairment, if applicable.

Cash and cash equivalents

Cash and cash equivalents include cash at bank and in hand and other short-term highly liquid investments with maturities of three months or less from the initial recognition.

Short-term investments

Short-term investments are those which have maturities of more than three months at initial recognition and which are expected to be realised within 12 months after the reporting date.

Inventories

Raw materials and purchased finished goods are valued at purchase cost. Work in progress and manufactured finished goods are valued at production cost. Production cost includes direct production costs and an appropriate proportion of production overheads and factory depreciation. The cost of inventories includes the gains/losses on qualified cash flow hedges for the purchase of raw materials and finished goods.

Raw material inventories and purchased finished goods are accounted for using the FIFO (first in, first out) method. The weighted average cost method is used for other inventories.

An allowance is established when the net realisable value of any inventory item is lower than the value calculated above.

Prepayments and accrued income

Prepayments and accrued income comprise payments made in advance relating to the following year, and income relating to the current year, which will not be invoiced until after the balance sheet date.

Property, plant and equipment

Property, plant and equipment are shown on the balance sheet at their historical cost. Subsequent costs are included in the asset's carrying amount only when it is probable that future economic benefits associated with the item will be realised. The carrying amount of a replaced part is derecognised. All other repairs and maintenance are charged to the income statement.

Depreciation is provided on components that have homogenous useful lives by using the straight-line method so as to depreciate the initial cost down to the residual value over the estimated useful lives. The residual values are 30% on head offices and nil for all other asset types. The useful lives are as follows:

Buildings	20–40 years
Machinery and equipment	10–25 years
Tools, furniture, information technology and sundry equipment	3–10 years
Vehicles	3–8 years

Land is not depreciated.

Useful lives, components and residual amounts are reviewed annually. Such a review takes into consideration the nature of the assets, their intended use including but not limited to the closure of facilities and the evolution of the technology and competitive pressures that may lead to technical obsolescence.

Depreciation of property, plant and equipment is allocated to the appropriate headings of expenses by function in the income statement.

Borrowing costs incurred during the course of construction are capitalised if the assets under construction are significant and if their construction requires a substantial period to complete (typically more than one year). The capitalisation rate is determined on the basis of the short-term borrowing rate for the period of construction. Premiums capitalised for leasehold land or buildings are amortised over the length of the lease. Government grants are recognised in accordance with the deferral method, whereby the grant is set up as

1. Accounting policies

deferred income which is released to the income statement over the useful life of the related assets. Grants that are not related to assets are credited to the income statement when they are received.

Leased assets

Leasing agreements which transfer to the Group substantially all the rewards and risks of ownership of an asset are treated as finance leases. All other leases are classified as operating leases.

Assets acquired under finance leases are capitalised and depreciated in accordance with the Group's policy on property, plant and equipment unless the lease term is shorter. Land and building leases are recognised separately provided an allocation of the lease payments between these categories is reliable. Finance leases are capitalised at the lower of the fair value of the leased property and the present value of the minimum lease payments. The associated obligations are included under financial debt.

Rentals under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

The costs of the agreements that do not take the legal form of a lease but convey the right to use an asset are separated into lease payments and other payments if the entity has the control of the use or of the access to the asset or takes essentially all the output of the asset. Then the entity determines whether the lease component of the agreement is a finance or an operating lease.

Business combinations and related goodwill

Business combinations are accounted for using the acquisition method. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The consideration transferred is measured at fair value and includes the fair value of any contingent consideration. Subsequent changes in contingent consideration, when not classified as equity, are recognised in the income statement. The acquisition-related costs are charged to the income statement in the period in which they are incurred. Where not all of the equity of a subsidiary is acquired the non-controlling interests are recognised at the non-controlling interest's share of the acquiree's net identifiable assets. Upon obtaining control in a business combination achieved in stages, the Group remeasures its previously held equity interest at fair value and recognises a gain or a loss to the income statement.

Goodwill is recorded when the sum of the fair value of consideration transferred plus the fair value of any existing

Nestlé ownership interest in the acquiree and the amount of any non-controlling interest exceeds the fair value of the acquiree's net assets. If the fair value of the acquiree's net assets exceeds this amount a gain is recognised immediately in the income statement.

Acquisitions and disposals of non-controlling interests

The Group treats transactions with non-controlling interests that do not result in loss of control as transactions with equity holders in their capacity as equity holders. For purchases of shares from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying amount of net assets of the subsidiary is recorded in equity. The same principle is applied to disposals of shares to non-controlling interests.

Intangible assets

This heading includes intangible assets that are internally generated or acquired either separately or in a business combination when they are identifiable and can be reliably measured. Intangible assets are considered to be identifiable if they arise from contractual or other rights, or if they are separable (i.e. they can be disposed of either individually or together with other assets). Intangible assets comprise indefinite life intangible assets and finite life intangible assets. Internally generated intangible assets are capitalised, provided they generate future economic benefits and their costs are clearly identifiable.

Indefinite life intangible assets are those for which there is no foreseeable limit to their useful economic life as they arise from contractual or other legal rights that can be renewed without significant cost and are the subject of continuous marketing support. They are not amortised but tested for impairment annually or more frequently if an impairment indicator is triggered. They mainly comprise certain brands, trademarks and intellectual property rights. The assessment of the classification of intangible assets as indefinite is reviewed annually.

Finite life intangible assets are those for which there is an expectation of obsolescence that limits their useful economic life or where the useful life is limited by contractual or other terms. They are amortised over the shorter of their contractual or useful economic lives. They comprise mainly management information systems, patents and rights to carry on an activity (e.g. exclusive rights to sell products or to perform a supply activity). Finite life intangible assets are amortised on a straight-line basis assuming a zero residual value: management information systems over a period ranging from 3 to 5 years; and other finite life intangible assets over 5 to 20 years. Useful lives and residual values are reviewed annually. Amortisation of intangible assets

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is allocated to the appropriate headings of expenses by function in the income statement.

Research and development

Internal research costs are charged to the income statement in the year in which they are incurred. Development costs are only recognised as assets on the balance sheet if all the recognition criteria set by IAS 38 – Intangible Assets are met before the products are launched on the market. Development costs are therefore charged to the income statement in the year in which they are incurred due to uncertainties inherent in the development of new products because the expected future economic benefits cannot be reliably determined. As long as the products have not reached the market place, there is no reliable evidence that positive future cash flows would be obtained.

Payments made to third parties in order to in-license or acquire intellectual property rights, compounds and products are capitalised as they are separately identifiable and are expected to generate future benefits.

Other development costs (essentially management information system software) are capitalised provided that there is an identifiable asset that will be useful in generating future benefits in terms of savings, economies of scale, etc.

Impairment of goodwill and indefinite life intangible assets

Goodwill and indefinite life intangible assets are tested for impairment at least annually and upon the occurrence of an indication of impairment.

The impairment tests are performed annually at the same time each year and at the cash generating unit (CGU) level. The Group defines its CGU for goodwill impairment testing based on the way that it monitors and derives economic benefits from the acquired goodwill. For indefinite life intangible assets, the Group defines its CGU as the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. The impairment tests are performed by comparing the carrying value of the assets of these CGU with their recoverable amount, based on their future projected cash flows discounted at an appropriate pre-tax rate of return. Usually, the cash flows correspond to estimates made by Group Management in financial plans and business strategies covering a period of five years. They are then projected to 50 years using a steady or declining growth rate given that the Group businesses are of a long-term nature. The Group assesses the uncertainty of these estimates by making sensitivity analyses. The discount rate reflects the current assessment of the time value of money and the risks specific to the CGU (essentially country risk). The business risk is

included in the determination of the cash flows. Both the cash flows and the discount rates exclude inflation.

An impairment loss in respect of goodwill is never subsequently reversed.

Impairment of property, plant and equipment and finite life intangible assets

Consideration is given at each balance sheet date to determine whether there is any indication of impairment of the carrying amounts of the Group's property, plant and equipment and finite life intangible assets. Indication could be unfavourable development of a business under competitive pressures or severe economic slowdown in a given market as well as reorganisation of the operations to leverage their scale. If any indication exists, an asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the fair value less cost to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value, based on the time value of money and the risks specific to the country where the assets are located. The risks specific to the asset are included in the determination of the cash flows.

Assets that suffered an impairment are tested for possible reversal of the impairment at each reporting date if indications exist that impairment losses recognised in prior periods no longer exist or have decreased.

Assets held for sale and discontinued operations

Non-current assets held for sale (and disposal groups) are presented separately in the current section of the balance sheet. Immediately before the initial classification of the assets (and disposal groups) as held for sale, the carrying amounts of the assets (or all the assets and liabilities in the disposal groups) are measured in accordance with their applicable accounting policy. Non-current assets held for sale (and disposal groups) are subsequently measured at the lower of their carrying amount and fair value less cost to sell. Non-current assets held for sale (and disposal groups) are no longer depreciated.

Upon occurrence of discontinued operations, the income statement of the discontinued operations is presented separately in the consolidated income statement. Comparative information is restated accordingly. Balance sheet and cash flow information related to discontinued operations are disclosed separately in the notes.

1. Accounting policies

Provisions

Provisions comprise liabilities of uncertain timing or amount that arise from restructuring plans, environmental, litigation and other risks. Provisions are recognised when there exists a legal or constructive obligation stemming from a past event and when the future cash outflows can be reliably estimated. Obligations arising from restructuring plans are recognised when detailed formal plans have been established and when there is a valid expectation that such plans will be carried out by either starting to implement them or announcing their main features. Obligations under litigations reflect Group Management's best estimate of the outcome based on the facts known at the balance sheet date.

Contingent assets and liabilities

Contingent assets and liabilities are possible rights and obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not fully within the control of the Group. They are disclosed in the notes.

Post-employment benefits

The liabilities of the Group arising from defined benefit obligations, and the related current service cost, are determined using the projected unit credit method. Actuarial advice is provided both by external consultants and by actuaries employed by the Group. The actuarial assumptions used to calculate the defined benefit obligations vary according to the economic conditions of the country in which the plan is located. Such plans are either externally funded (in the form of independently administered funds) or unfunded.

The deficit or excess of the fair value of plan assets over the present value of the defined benefit obligation is recognised as a liability or an asset on the balance sheet. An excess of assets is recognised only to the extent that it represents a future economic benefit which is available in the form of refunds from the plan or reductions in future contributions to the plan. When these criteria are not met, it is not recognised but is disclosed in the notes. Impacts of minimum funding requirements in relation to past service are considered when determining pension obligations.

Pension cost charged to the income statement consists of service cost (current and past service cost, gains and losses arising from settlement), net interest expense or income and administration costs (other than costs of managing plan assets). Past service cost is recognised at the earlier of the following dates:

- when the plan amendment or curtailment occurs; and
- when the related restructuring costs or termination benefits are recognised.

Remeasurements of the defined benefit plans are reported in other comprehensive income. They correspond to the actual return on plan assets, excluding interest income, changes in actuarial assumptions and differences between actuarial assumptions and what has actually occurred.

Some benefits are also provided by defined contribution plans. Contributions to such plans are charged to the income statement as incurred.

Equity compensation plans

The Group has equity-settled and cash-settled share-based payment transactions.

Equity-settled share-based payment transactions are recognised in the income statement with a corresponding increase in equity over the vesting period. They are fair valued at grant date and measured using generally accepted pricing models. The cost of equity-settled share-based payment transactions is adjusted annually by the expectations of vesting, for the forfeitures of the participants' rights that no longer satisfy the plan conditions, as well as for early vesting.

Liabilities arising from cash-settled share-based payment transactions are recognised in the income statement over the vesting period. They are fair valued at each reporting date and measured using generally accepted pricing models. The cost of cash-settled share-based payment transactions is adjusted for the forfeitures of the participants' rights that no longer satisfy the plan conditions, as well as for early vesting.

Accruals and deferred income

Accruals and deferred income comprise expenses relating to the current year, which will not be invoiced until after the balance sheet date, and income received in advance relating to the following year.

Dividend

In accordance with Swiss law and the Company's Articles of Association, dividend is treated as an appropriation of profit in the year in which it is ratified at the Annual General Meeting and subsequently paid.

Events occurring after the balance sheet date

The values of assets and liabilities at the balance sheet date are adjusted if there is evidence that subsequent adjusting events warrant a modification of these values. These adjustments are made up to the date of approval of the Consolidated Financial Statements by the Board of Directors. Other non-adjusting events are disclosed in the notes.

1. Accounting policies

Changes in accounting policies

The Group has applied the following new International Financial Reporting Standards (IFRS) and revised International Accounting Standards (IAS) as from 1 January 2013 onwards.

IFRS 10 – Consolidated Financial Statements

This standard introduces a new single control model as the basis for consolidation applicable to all investees. It also introduces a changed definition of control. The Group is deemed to control a company when it is exposed, or has rights, to variable returns from its involvement with that company and has the ability to affect those returns through its power over the company.

It has been applied for the first time retrospectively in compliance with the transitional provisions and did not have a material impact on the Group's Financial Statements.

IFRS 11 – Joint Arrangements

This standard establishes principles for the financial reporting by parties to a joint arrangement. The standard affected the Group's accounting for companies over which the Group exercises joint control with partners. Joint control exists if decisions regarding the relevant activities require the unanimous consent of the parties sharing control. Joint arrangements are classified as either joint ventures or joint operations. The Group's main joint arrangements (Cereal Partners Worldwide and Galderma), which were previously included by proportionate consolidation, are now classified as joint ventures under IFRS 11 and are therefore accounted for using the equity method in accordance with the provisions of the amended IAS 28 – Investments in Associates and Joint Ventures. In relation to its interest in joint operations the Group recognises its share of assets, liabilities, revenues and expenses in accordance with its rights and obligations.

IFRS 11 was applied retrospectively in accordance with the transitional provisions. The change affected almost all Financial Statement line items resulting in decreasing revenues and expenses, assets and liabilities. Nevertheless, profit for the year and equity were unchanged.

2012 comparatives have been restated (see Note 22 for a summary of the restatement).

IFRS 12 – Disclosure of Interests in Other Entities

This standard combines, enhances and replaces disclosure requirements for subsidiaries, joint arrangements, associates and unconsolidated structured entities. The Group has modified its disclosures accordingly.

IFRS 13 – Fair Value Measurement

This standard applies when other IFRS require or permit fair value measurements. It defines fair value, sets out in a single IFRS a framework for measuring fair value and requires disclosures about fair value measurements.

It was applied prospectively, in accordance with the transitional provisions and did not have a material impact on the Group's Financial Statements. The Group has modified its disclosures accordingly.

The related amendment to IAS 36 – Impairment of Assets on the disclosure of the recoverable amount for non-financial assets has been early adopted, in accordance with the transitional provisions.

IAS 19 Revised 2011 – Employee Benefits

The amendments that had the most significant impact included:

- the replacement of the expected return on plan assets and interest costs on the defined benefit obligation with a single net interest component. This net interest component is calculated by applying the discount rate to the net defined benefit liability (or asset) and is now recognised within financial income and expense;
- the immediate recognition of all past service costs.

These changes affected the profit for the year and the earnings per share by increasing employee benefit costs of the Group. These changes also impacted the amounts presented in other comprehensive income, and the net employee benefit liabilities/(assets) in the balance sheet.

The Group applied IAS 19 Revised 2011 retrospectively and 2012 comparatives have been restated (see Note 22 for a summary of the restatement).

Improvements and other amendments to IFRS/IAS

A number of standards have been modified on miscellaneous points. Such changes include IAS 1 – Presentation of Financial Statements, which requires entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be recycled to the income statement in the future.

The Group has modified its disclosures accordingly. None of these amendments had a material effect on the Group's Financial Statements.

Changes in IFRS that may affect the Group after 31 December 2013

The following new standards, interpretations and amendments to existing standards have been published and are mandatory for the accounting period beginning on 1 January 2014, unless otherwise stated. The Group has not early adopted them.

1. Accounting policies

IFRS 9 – Financial Instruments

The standard addresses the classification, measurement and derecognition of financial assets, financial liabilities and hedge accounting.

The standard will affect the Group's accounting for its available-for-sale financial assets, as IFRS 9 only permits the recognition of fair value gains and losses in other comprehensive income if they relate to equity investments that are not held for trading. Such gains and losses are never reclassified to the income statement at a later date. There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value to income statement, and the Group does not have any such liabilities. The standard will affect how hedge accounting is applied and related disclosures. The potential impact on the Group's Financial Statements is currently being assessed.

The effective date of the standard has not yet been published, and is not expected to be earlier than 1 January 2017.

IFRIC 21 – Levies

The publication contains guidance on when a liability should be recognised in respect of governmental levies in accordance with IAS 37 – Provisions. The interpretation is to be applied retrospectively from 1 January 2014 and is not expected to have a material impact on the Group's accounting for financial liabilities.

Improvements and other amendments to IFRS/IAS

A number of standards have been modified on miscellaneous points. None of these amendments are expected to have a material effect on the Group's Financial Statements.

2. Acquisitions and disposals of businesses

2.1 Modification of the scope of consolidation

The scope of consolidation has been affected by acquisitions and disposals made in 2013.

Main acquisition

Pamlab, USA, healthcare products (Nutrition and HealthCare), 100% (April).

Disposals

Wyeth Nutrition, sale of participations in Latin America, Australia and South Africa, infant formula (Nutrition and HealthCare).

Jenny Craig, USA and Oceania, weight management (Nutrition and HealthCare), 100% (November).

Other minor disposals including Joseph's Gourmet Pasta, USA, filled frozen pasta (Prepared dishes and cooking aids), 100% (December).

2.2 Acquisitions of businesses

The major classes of assets acquired and liabilities assumed at the acquisition date are:

In millions of CHF

	2013			2012
	Total	Wyeth Nutrition	Other acquisitions	Total
Property, plant and equipment	35	1 144	142	1 286
Intangible assets ^(a)	125	4 510	(36)	4 474
Inventories and other assets ^(b)	39	1 092	49	1 141
Assets held for sale (see Note 2.3)	—	357	—	357
Financial debt	(1)	(6)	(2)	(8)
Employee benefits, deferred taxes and provisions	(41)	(118)	—	(118)
Other liabilities	(26)	(371)	(101)	(472)
Fair value of identifiable net assets	131	6 608	52	6 660

(a) Mainly brands and intellectual property rights.

(b) Including in 2012 for Wyeth Nutrition the fair value of trade receivables of CHF 360 million with a gross contractual amount of CHF 395 million and estimated cash flows of CHF 35 million not expected to be collected.

Since the valuation of the assets and liabilities of recently acquired businesses is still in process, the values are determined provisionally.

The goodwill arising on acquisitions and the cash outflow are:

In millions of CHF

	2013			2012
	Total	Wyeth Nutrition	Other acquisitions	Total
Fair value of consideration transferred	382	11 268	45	11 313
Non-controlling interests ^(a)	3	—	33	33
Fair value of identifiable net assets	(131)	(6 608)	(52)	(6 660)
Goodwill	254	4 660	26	4 686

(a) Non-controlling interests have been measured based on their proportionate interest in the recognised amounts of net assets of the entities acquired.

2. Acquisitions and disposals of businesses

In millions of CHF

	2013			2012
	Total	Wyeth Nutrition	Other acquisitions	Total
Fair value of consideration transferred	382	11 268	45	11 313
Cash and cash equivalents acquired	(1)	(232)	(19)	(251)
Consideration payable	(3)	(190)	—	(190)
Settled in treasury shares ^(a)	(280)	—	—	—
Payment of consideration payable on prior years acquisitions	223	—	44	44
Cash outflow on acquisitions	321	10 846	70	10 916

(a) Four million Nestlé S.A. shares were given as consideration. The number of shares was based on the purchase price of the business. The fair value of the shares transferred was based on the market price at the date of acquisition of CHF 69.50 per share.

The consideration transferred consists of payments made in cash with some consideration remaining payable, as well as treasury shares.

For Wyeth Nutrition, since the acquisition date, and as per the terms of the agreement signed in 2012, the initial fair value of consideration transferred of CHF 11 078 million has been adjusted to CHF 11 268 million. It included a CHF 1272 million liability to the former shareholder that was immediately settled in 2012 and some consideration remaining payable settled in 2013. Cash outflow includes the results on hedging a part of the consideration payable. The total 2012 and 2013 net cash outflow for the Wyeth Nutrition acquisition amounts to CHF 11 036 million.

Wyeth Nutrition acquired in November 2012

On 30 November 2012, the Group acquired from Pfizer Inc. 100% of its Infant Nutrition business, the Wyeth Nutrition business. Wyeth Nutrition is a dynamic, high-quality infant nutrition business that complements Nestlé's existing portfolio with strong brands in key segments and geographies. 85% of Wyeth Nutrition's sales are in emerging markets.

Adjustments to the provisional values of net assets have been recognised during the year. Accordingly, the 2012 consolidated balance sheet has been adjusted retrospectively.

The major classes of assets acquired and liabilities assumed at the acquisition date are:

In millions of CHF

	2012 adjusted	2012 as originally published
Property, plant and equipment	1 144	908
Intangible assets ^(a)	4 510	4 589
Inventories and other assets ^(b)	1 092	1 059
Assets held for sale (see Note 2.3)	357	787
Financial debt	(6)	(6)
Employee benefits, deferred taxes and provisions	(118)	(100)
Other liabilities	(371)	(350)
Fair value of identifiable net assets	6 608	6 887

(a) Brands and intellectual property rights.

(b) Including the fair value of trade receivables of CHF 360 million with a gross contractual amount of CHF 395 million and estimated cash flows of CHF 35 million not expected to be collected.

2. Acquisitions and disposals of businesses

The final goodwill arising on the acquisition is as follows:

In millions of CHF

	2012 adjusted	2012 as originally published
Fair value of consideration transferred	11 268	11 078
Fair value of identifiable net assets	(6 608)	(6 887)
Goodwill	4 660	4 191

Acquisition-related costs

Acquisition-related costs, which mostly relate to the acquisition of Wyeth Nutrition, have been recognised under Other operating expenses in the income statement (Note 4.2) for an amount of CHF 20 million (2012: CHF 82 million – mostly related to Wyeth Nutrition).

2.3 Assets held for sale

As of 31 December 2012, assets held for sale were mainly composed of participations in Wyeth Nutrition businesses which the Group did not control. They have been disposed of during the year.

As of 31 December 2013, assets held for sale are mainly composed of businesses which management committed to sell during the second half of 2013, and where the completion of the sale within twelve months of classification is considered to be highly probable. Accordingly, assets and liabilities of these businesses have been reclassified as disposal groups held for sale.

The Performance Nutrition business, which is part of the Nestlé Nutrition operating segment, is the main component of the assets and liabilities held for sale as of 31 December 2013. An impairment loss on goodwill of CHF 84 million has been recognised in other operating expenses to arrive at the estimated net selling price based on discussions with potential purchasers which were ongoing at year-end (categorised as Level 3 in accordance to IFRS 13). The related cumulative loss in other comprehensive income has been estimated at CHF 292 million.

The sale was subsequently announced by the Group on 3 February 2014 and is subject to customary closing conditions.

2.4 Disposals of businesses

Cash inflow on disposals of businesses mainly relates to the disposal of assets held for sale with regards of the Wyeth Nutrition's acquisition (see Note 2.3).

The loss on disposals of businesses (see Note 4.2) almost entirely relates to Jenny Craig (weight management) and Joseph's Gourmet Pasta (filled frozen pasta). For these two businesses goodwill of CHF 538 million, intangible assets of CHF 344 million and other net assets of CHF 52 million have been derecognised from the balance sheet. A related cumulative loss in other comprehensive income amounting to CHF 214 million has been recycled in the income statement.

3. Analyses by segment

3.1 Operating segments Revenue and results

In millions of CHF

						2013
	Sales ^(a)	Trading operating profit	Net other trading income/(expenses) *	of which impairment of assets other than goodwill	of which restructuring costs	Impairment of goodwill
Zone Europe	15 568	2 331	(115)	(33)	(54)	(2)
Zone Americas	28 375	5 151	(416)	(31)	(91)	–
Zone Asia, Oceania and Africa	18 859	3 558	(37)	(7)	(13)	–
Nestlé Waters	7 231	680	(23)	(11)	3	(5)
Nestlé Nutrition	9 826	1 961	(78)	(11)	(34)	(84)
Other ^(b)	12 299	2 175	(67)	(43)	(18)	(23)
Unallocated items ^(c)	–	(1 809)	(109)	(7)	(67)	–
Total	92 158	14 047	(845)	(143)	(274)	(114)

* included in Trading operating profit

In millions of CHF

						2012
	Sales ^(a)	Trading operating profit	Net other trading income/(expenses) *	of which impairment of assets other than goodwill	of which restructuring costs	Impairment of goodwill
Zone Europe	15 388	2 363	(90)	(40)	(40)	–
Zone Americas	28 613	5 346	(247)	(13)	15	–
Zone Asia, Oceania and Africa	18 875	3 579	(10)	9	(19)	–
Nestlé Waters	7 174	640	(40)	(20)	(15)	(1)
Nestlé Nutrition	7 858	1 509	(32)	(3)	(6)	(12)
Other ^(b)	11 813	2 064	(60)	(5)	(23)	(1)
Unallocated items ^(c)	–	(2 037)	(17)	(2)	–	–
Total	89 721	13 464	(496)	(74)	(88)	(14)

* included in Trading operating profit

(a) Inter-segment sales are not significant.

(b) Mainly Nespresso, Nestlé Professional and Nestlé Health Science.

(c) Refer to the Segment reporting section of Note 1 – Accounting policies for the definition of unallocated items.

Refer to Note 3.3 for the reconciliation from trading operating profit to profit before taxes, associates and joint ventures.

3. Analyses by segment

Assets and other information

In millions of CHF

	Segment assets		Capital additions		2013
		of which goodwill and intangible assets		of which capital expenditure	Depreciation and amortisation of segment assets
Zone Europe	11 779	2 229	980	964	(517)
Zone Americas	21 252	9 058	1 134	1 019	(769)
Zone Asia, Oceania and Africa	14 169	4 284	1 279	1 280	(520)
Nestlé Waters	6 033	1 575	405	377	(442)
Nestlé Nutrition	22 517	14 089	562	430	(337)
Other ^(a)	9 564	3 709	1 091	642	(437)
Unallocated items ^(b)	11 060	8 768	293	216	(143)
Inter-segment eliminations	(2 021)	—	—	—	—
Total segments	94 353	43 712	5 744	4 928	(3 165)
Non-segment assets	26 089				
Total	120 442				

In millions of CHF

	Segment assets		Capital additions		2012
		of which goodwill and intangible assets		of which capital expenditure	Depreciation and amortisation of segment assets
Zone Europe	11 804	2 251	1 038	1 019	(533)
Zone Americas	22 485	9 555	1 149	1 073	(899)
Zone Asia, Oceania and Africa	14 329	4 454	1 699	1 564	(553)
Nestlé Waters	6 369	1 654	424	407	(491)
Nestlé Nutrition	24 279	15 515	10 902	426	(176)
Other ^(a)	9 081	3 460	596	550	(295)
Unallocated items ^(b)	11 208	8 817	236	234	(102)
Inter-segment eliminations	(1 937)	—	—	—	—
Total segments	97 618	45 706	16 044	5 273	(3 049)
Non-segment assets	28 259				
Total	125 877				

(a) Mainly Nespresso, Nestlé Professional and Nestlé Health Science.

(b) Refer to the Segment reporting section of Note 1 – Accounting policies for the definition of unallocated items.

3. Analyses by segment

3.2 Products

Revenue and results

In millions of CHF

						2013
	Sales	Trading operating profit	Net other trading income/(expenses) *	of which impairment of assets other than goodwill	of which restructuring costs	Impairment of goodwill
Powdered and Liquid Beverages	20 495	4 649	(95)	(21)	(27)	—
Water	6 773	678	(21)	(9)	3	(5)
Milk products and Ice cream	17 357	2 632	(177)	(14)	(44)	—
Nutrition and HealthCare	11 840	2 228	(120)	(44)	(38)	(107)
Prepared dishes and cooking aids	14 171	1 876	(120)	(28)	(61)	—
Confectionery	10 283	1 630	(86)	(19)	(23)	—
PetCare	11 239	2 163	(117)	(1)	(17)	—
Unallocated items ^(a)	—	(1 809)	(109)	(7)	(67)	(2)
Total	92 158	14 047	(845)	(143)	(274)	(114)

* included in Trading operating profit

In millions of CHF

						2012
	Sales	Trading operating profit	Net other trading income/(expenses) *	of which impairment of assets other than goodwill	of which restructuring costs	Impairment of goodwill
Powdered and Liquid Beverages	20 248	4 445	(92)	(8)	(31)	—
Water ^(b)	6 747	636	(39)	(20)	(15)	(1)
Milk products and Ice cream	17 344	2 704	(145)	(11)	(14)	—
Nutrition and HealthCare	9 737	1 778	(44)	(3)	(9)	(11)
Prepared dishes and cooking aids	14 394	2 029	(63)	(13)	(15)	(1)
Confectionery	10 441	1 765	(93)	(15)	(16)	—
PetCare	10 810	2 144	(3)	(2)	12	—
Unallocated items ^(a)	—	(2 037)	(17)	(2)	—	(1)
Total	89 721	13 464	(496)	(74)	(88)	(14)

* included in Trading operating profit

(a) Refer to the Segment reporting section of Note 1 – Accounting policies for the definition of unallocated items.

(b) Beverages other than Water sold by Nestlé Waters (mainly RTD Teas and Juices) have been reclassified to Powdered and Liquid Beverages.

Refer to Note 3.3 for the reconciliation from trading operating profit to profit before taxes, associates and joint ventures.

3. Analyses by segment

Assets and liabilities

In millions of CHF

			2013
	Assets	of which goodwill and intangible assets	Liabilities
Powdered and Liquid Beverages	11 044	477	4 607
Water	6 209	1 621	1 747
Milk products and Ice cream	14 805	5 220	3 773
Nutrition and HealthCare	28 699	18 648	3 838
Prepared dishes and cooking aids	13 289	6 373	2 761
Confectionery	8 190	2 071	2 611
PetCare	14 064	9 185	1 819
Unallocated items ^(a) and intra-group eliminations	1 081	2 146	(2 821)
Total	97 381	45 741	18 335

In millions of CHF

			2012
	Assets	of which goodwill and intangible assets	Liabilities
Powdered and Liquid Beverages	10 844	413	4 270
Water ^(b)	6 442	1 682	1 742
Milk products and Ice cream	14 995	5 336	3 607
Nutrition and HealthCare	19 469	11 475	3 212
Prepared dishes and cooking aids	13 479	6 451	2 753
Confectionery	8 343	2 104	2 374
PetCare	13 996	9 252	1 638
Unallocated items ^(a) and intra-group eliminations	1 004	2 151	(2 806)
Total	88 572	38 864	16 790

(a) Refer to the Segment reporting section of Note 1 – Accounting policies for the definition of unallocated items.

(b) Beverages other than Water sold by Nestlé Waters (mainly RTD Teas and Juices) have been reclassified to Powdered and Liquid Beverages.

3. Analyses by segment

3.3 Reconciliation from trading operating profit to profit before taxes, associates and joint ventures

In millions of CHF

	2013	2012
Trading operating profit	14 047	13 464
Impairment of goodwill	(114)	(14)
Net other operating income/(expenses) excluding impairment of goodwill	(865)	(62)
Operating profit	13 068	13 388
Net financial income/(expense)	(631)	(705)
Profit before taxes, associates and joint ventures	12 437	12 683

3.4 Customers

There is no single customer amounting to 10% or more of Group's revenues.

3.5 Geography (top ten countries and Switzerland)

In millions of CHF

	2013		2012	
	Sales	Non-current assets ^(a)	Sales	Non-current assets ^(a)
USA	23 334	15 161	23 265	16 309
Greater China Region	6 618	5 414	5 118	5 109
France	5 578	1 683	5 538	1 652
Brazil	5 116	1 057	5 054	1 164
Germany	3 321	1 598	3 206	1 429
Mexico	3 179	697	3 169	673
United Kingdom	2 824	1 111	2 730	976
Philippines	2 410	877	2 060	981
Italy	2 098	849	2 169	875
Canada	2 064	552	2 141	615
Switzerland ^(b)	1 512	2 846	1 504	2 605
Rest of the world and unallocated items	34 104	38 762	33 767	39 894
Total	92 158	70 607	89 721	72 282

(a) Relate to property, plant and equipment, intangible assets and goodwill.

(b) Country of domicile of Nestlé S.A.

The analysis of sales by geographic area is stated by customer location.

4. Net other trading and operating income/(expenses)

4.1 Net other trading income/(expenses)

In millions of CHF

	Notes	2013	2012
Profit on disposal of property, plant and equipment		24	53
Miscellaneous trading income		96	88
Other trading income		120	141
Loss on disposal of property, plant and equipment		(9)	(20)
Restructuring costs		(274)	(88)
Impairment of assets other than goodwill	8/10	(143)	(74)
Litigations and onerous contracts ^(a)		(380)	(369)
Miscellaneous trading expenses		(159)	(86)
Other trading expenses		(965)	(637)
Total net other trading income/(expenses)		(845)	(496)

(a) Mainly relates to numerous separate legal cases (for example labour, civil and tax litigations), liabilities linked to product withdrawals as well as several separate onerous contracts.

4.2 Net other operating income/(expenses)

In millions of CHF

	Notes	2013	2012
Profit on disposal of businesses		33	105
Miscellaneous operating income ^(a)		583	41
Other operating income		616	146
Loss on disposal of businesses	2	(1 221)	(3)
Impairment of goodwill	9	(114)	(14)
Miscellaneous operating expenses		(260)	(205)
Other operating expenses		(1 595)	(222)
Total net other operating income/(expenses)		(979)	(76)

(a) Mainly relates to the disposal of Givaudan shares, which were categorised as available for sale.

5. Net financial income/(expense)

In millions of CHF			
	Notes	2013	2012
Interest income		199	108
Interest expense		(580)	(552)
Net financing cost		(381)	(444)
Interest income on defined benefit plans	11	20	12
Interest expense on defined benefit plans	11	(268)	(249)
Net interest income/(expense) on defined benefit plans		(248)	(237)
Other		(2)	(24)
Net financial income/(expense)		(631)	(705)

6. Inventories

In millions of CHF			
		2013	2012
Raw materials, work in progress and sundry supplies		3 499	3 815
Finished goods		5 138	5 302
Allowance for write-down to net realisable value		(255)	(178)
		8 382	8 939

Inventories amounting to CHF 252 million (2012: CHF 238 million) are pledged as security for financial liabilities.

7. Trade and other receivables

7.1 By type

In millions of CHF			
		2013	2012
Trade receivables		9 367	9 539
Other receivables		2 839	3 509
		12 206	13 048

The five major customers represent 11% (2012: 10%) of trade and other receivables, none of them individually exceeding 6% (2012: 5%).

7. Trade and other receivables

7.2 Past due and impaired receivables

In millions of CHF

	2013	2012
Not past due	10 175	10 633
Past due 1–30 days	1 054	1 329
Past due 31–60 days	284	429
Past due 61–90 days	116	166
Past due 91–120 days	103	93
Past due more than 120 days	851	772
Allowance for doubtful receivables	(377)	(374)
	12 206	13 048

7.3 Allowance for doubtful receivables

In millions of CHF

	2013	2012
At 1 January	374	365
Currency retranslations	(13)	(3)
Allowance made during the year	95	87
Amounts used and reversal of unused amounts	(74)	(75)
Modification of the scope of consolidation	(5)	—
At 31 December	377	374

Based on the historic trend and expected performance of the customers, the Group believes that the above allowance for doubtful receivables sufficiently covers the risk of default.

8. Property, plant and equipment

In millions of CHF

	Land and buildings	Machinery and equipment	Tools, furniture and other equipment	Vehicles	Total
Gross value					
At 1 January 2012	13 812	25 895	7 645	955	48 307
Currency retranslations	(147)	(642)	(30)	(28)	(847)
Capital expenditure ^(a)	1 395	2 803	947	128	5 273
Disposals	(168)	(543)	(609)	(94)	(1 414)
Reclassified as held for sale	(17)	(14)	(1)	—	(32)
Modification of the scope of consolidation ^(b)	585	467	(20)	(4)	1 028
At 31 December 2012	15 460	27 966	7 932	957	52 315
Currency retranslations	(655)	(1 398)	(222)	(27)	(2 302)
Capital expenditure ^(a)	1 330	2 453	1 066	79	4 928
Disposals	(82)	(339)	(774)	(104)	(1 299)
Reclassified as held for sale	(40)	(139)	(26)	(3)	(208)
Modification of the scope of consolidation	(25)	(110)	(159)	(22)	(316)
At 31 December 2013	15 988	28 433	7 817	880	53 118
Accumulated depreciation and impairments					
At 1 January 2012	(4 982)	(14 140)	(5 225)	(500)	(24 847)
Currency retranslations	65	259	63	10	397
Depreciation	(381)	(1 399)	(773)	(102)	(2 655)
Impairments	4	(57)	(21)	—	(74)
Disposals	120	486	551	78	1 235
Reclassified as held for sale	12	11	1	—	24
Modification of the scope of consolidation ^(b)	26	105	44	6	181
At 31 December 2012	(5 136)	(14 735)	(5 360)	(508)	(25 739)
Currency retranslations	187	602	190	17	996
Depreciation	(428)	(1 360)	(970)	(106)	(2 864)
Impairments	(15)	(74)	(20)	—	(109)
Disposals	57	269	739	83	1 148
Reclassified as held for sale	19	96	17	1	133
Modification of the scope of consolidation	16	104	81	11	212
At 31 December 2013	(5 300)	(15 098)	(5 323)	(502)	(26 223)
Net at 31 December 2012	10 324	13 231	2 572	449	26 576
Net at 31 December 2013	10 688	13 335	2 494	378	26 895

(a) Including borrowing costs.

(b) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

At 31 December 2013, property, plant and equipment include CHF 1510 million of assets under construction (2012: CHF 1322 million). Net property, plant and equipment held under finance leases amount to CHF 201 million (2012: CHF 154 million). Net property, plant and equipment of CHF 397 million are pledged as security for financial liabilities (2012: CHF 293 million). Fire risks, reasonably estimated, are insured in accordance with domestic requirements.

8. Property, plant and equipment

Impairment

Impairment of property, plant and equipment arises mainly from the plans to optimise industrial manufacturing capacities by closing or selling inefficient production facilities.

Commitments for expenditure

At 31 December 2013, the Group was committed to expenditure amounting to CHF 724 million (2012: CHF 517 million).

9. Goodwill

In millions of CHF			
	Notes	2013	2012
Gross value			
At 1 January		34 387	30 554
Currency retranslations		(1 182)	(590)
Goodwill from acquisitions ^(a)	2	254	4 686
Disposals		(558)	(263)
Reclassified as held for sale	2	(271)	—
At 31 December		32 630	34 387
Accumulated impairments			
At 1 January		(1 699)	(1 941)
Currency retranslations		25	(7)
Impairments		(114)	(14)
Disposals		20	263
Reclassified as held for sale	2	177	—
At 31 December		(1 591)	(1 699)
Net at 31 December		31 039	32 688

(a) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

9.1 Impairment charge during the year

The 2013 impairment charge mainly relates to the Performance Nutrition business (CHF 84 million – see Note 2.3).

9.2 Annual impairment tests

Goodwill impairment reviews have been conducted for more than 200 goodwill items allocated to some 50 Cash Generating Units (CGU).

Detailed results of the impairment tests are presented below for the four largest goodwill items, representing more than 50% of the net book value at 31 December 2013. For the purpose of the tests, they have been allocated to the following CGU: Wyeth Nutrition (WN), PetCare by geographical zone, Infant Nutrition excluding WN (IN), Frozen Pizza and Ice Cream USA. For each of the CGU, the recoverable amount is higher than its carrying amount. The recoverable amount has been determined based upon a value-in-use calculation. Deflated cash flow projections covering the next 50 years, discounted at a deflated pre-tax weighted average rate, were used in this calculation. The cash flows for the first five years were based upon financial plans approved by Group Management; years six to ten were based upon Group Management's best expectations, which are consistent with the Group's

9. Goodwill

approved strategy for this period. WN cash flows were based on expectations for the first two years of activity and thereafter on the latest available business plan. Cash flows were assumed to be flat for years eleven to 50, although Group Management expects continuing growth for WN, PetCare and IN. A 1% increase per year has been assumed for years eleven to 50 for Frozen Pizza and Ice Cream USA. Cash flows have been adjusted to reflect the specific business risks.

9.2.1 Wyeth Nutrition

Goodwill related to the 2012 acquisition of Wyeth Nutrition has been allocated for impairment testing purposes to the CGU Wyeth Nutrition. As of 31 December 2013, the carrying amount of goodwill, denominated in various currencies, is CHF 4250 million (2012: CHF 4586 million). Intangible assets with indefinite useful life related to this CGU amount to CHF 4509 million (2012: CHF 4509 million).

Assumptions

A deflated pre-tax weighted average discount rate of 5.7% was used in this calculation.

The main assumptions were the following:

- sales: annual growth between 9.8 and 13.4% over the first ten-year period and flat thereafter;
- trading operating profit margin ^(a) evolution: improving over the ten-year period, in a range of 30 to 60 basis points per year.

Sensitivity analyses

The key sensitivity for the impairment test is the growth in sales and trading operating profit margin ^(a). Assuming no sales growth and no improvement in trading operating profit margin ^(a) after year four would not result in the carrying amount exceeding the recoverable amount. An increase of 100 basis points in the discount rate assumption would not change the conclusions of the impairment test.

9.2.2 PetCare

The goodwill related to the acquisition of Ralston Purina in 2001 is allocated for impairment testing purposes to three distinct CGU corresponding to the three operating segments that are covering geographically the PetCare business: Zone Europe, Zone Americas and Zone Asia, Oceania and Africa.

As at 31 December, the carrying amounts of goodwill and intangible assets with indefinite useful life included in these CGU, denominated in various currencies, represent an equivalent of:

In millions of CHF

	2013			2012		
	Total	of which Zone Europe	of which Zone Americas	Total	of which Zone Europe	of which Zone Americas
Goodwill	8 665	1 773	6 833	8 781	1 753	6 957
Intangible assets with indefinite useful life	187	—	155	192	—	154
	8 852	1 773	6 988	8 973	1 753	7 111

(a) Before net other trading income/(expenses).

9. Goodwill

Assumptions

The main assumptions for the two most important CGU, PetCare Zone Europe and PetCare Zone Americas, were the following:

	Zone Europe	Zone Americas
Deflated pre-tax weighted average discount rate	6.4%	7.0%
Annual sales growth over the first ten-year period	between 3.0 and 6.9%	between 4.0 and 4.5%
Trading operating profit margin ^(a) evolution over the first ten-year period	steady improvement in a range of 10–60 basis points per year	generally flat

Assumptions used in the calculations are consistent with the expected long-term average growth rate of the PetCare businesses in the Zones concerned. The margin evolution is consistent with sales growth and portfolio optimisation.

Sensitivity analyses

The key sensitivity for the impairment tests is the growth in sales and trading operating profit margin ^(a). For Zone Americas and Zone Europe, assuming no sales growth and no improvement in trading operating profit margin ^(a) over the entire period would not result in the carrying amount exceeding the recoverable amount. An increase of 100 basis points in the discount rate assumption would not change the conclusions of the impairment tests.

9.2.3 Infant Nutrition excluding Wyeth Nutrition

Goodwill related to the 2007 acquisition of Gerber has been allocated for impairment testing purposes to the CGU of the Infant Nutrition businesses excluding WN on a worldwide basis. As at 31 December 2013, the carrying amount of goodwill, denominated in various currencies, is CHF 3384 million (2012: CHF 3516 million). Intangible assets with indefinite useful life related to this CGU amount to CHF 1184 million (2012: CHF 1217 million).

Assumptions

A deflated pre-tax weighted average discount rate of 7.7% was used in this calculation.

The main assumptions, based on past experiences and current initiatives, were the following:

- sales: annual growth between 2.9 and 4.8% for North America over the first ten-year period and between 5.4 and 8.1% for the rest of the world over the first six-year period and flat thereafter;
- trading operating profit margin ^(a) evolution: improving over the ten-year period, in a range of 20 to 30 basis points per year.

Sensitivity analyses

The key sensitivity for the impairment test is the growth in sales and trading operating profit margin ^(a). Assuming no sales growth and no improvement in trading operating profit margin ^(a) over the entire period would not result in the carrying amount exceeding the recoverable amount. An increase of 100 basis points in the discount rate assumption would not change the conclusions of the impairment test.

(a) Before net other trading income/(expenses).

9. Goodwill

9.2.4 Frozen Pizza and Ice Cream USA

Goodwill related to the Group's Ice cream businesses in the USA (Nestlé Ice Cream Company and Dreyer's) and related to the 2010 acquisition of the Kraft Food's frozen pizza business in the USA has been allocated to the CGU Frozen Pizza and Ice Cream USA. As at 31 December 2013, the carrying amount of goodwill, denominated in USD, is CHF 4045 million (2012: CHF 4159 million). Intangible assets with indefinite useful life related to this CGU amount to CHF 1593 million (2012: CHF 1638 million).

Assumptions

A deflated pre-tax weighted average discount rate of 7.1% was used in this calculation.

The main assumptions, based on past experiences and current initiatives, were the following:

- sales: annual growth between 1.2 and 3.2% over the first ten-year period;
- trading operating profit margin ^(a) evolution: steadily improving over the first four-year period, in a range of 80 to 210 basis points per year and then from a range of 0 to 50 basis points per year from year five to ten.

Sensitivity analyses

The key sensitivity for the impairment test is the growth in sales and trading operating profit margin ^(a). Decreasing by 20 basis points the projected annual sales growth over the first ten year period, with cash flows remaining flat after year ten would not result in the carrying amount exceeding the recoverable amount. Limiting the improvement of the trading operating profit margin ^(a) by only 60 basis points per year over the first ten year period, with cash flows remaining flat after year ten would not result in the carrying amount exceeding the recoverable amount. An increase of 100 basis points in the discount rate assumption would not change the conclusions of the impairment test.

(a) Before net other trading income/(expenses).

10. Intangible assets

In millions of CHF

	Brands and intellectual property rights	Operating rights and others	Management information systems	Total	of which internally generated
Gross value					
At 1 January 2012	7 354	1 008	3 777	12 139	3 490
of which indefinite useful life	7 159	—	—	7 159	—
Currency retranslations	(122)	(24)	(62)	(208)	(56)
Expenditure	53	146	126	325	106
Disposals	(37)	(38)	(6)	(81)	—
Modification of the scope of consolidation ^(a)	4 461	(2)	(2)	4 457	(2)
At 31 December 2012	11 709	1 090	3 833	16 632	3 538
of which indefinite useful life	11 583	23	—	11 606	—
Currency retranslations	(119)	(26)	(124)	(269)	(118)
Expenditure	71	116	215	402	183
Disposals	(1)	(52)	(11)	(64)	—
Reclassified as held for sale	(23)	—	(14)	(37)	(13)
Modification of the scope of consolidation	(209)	(45)	(60)	(314)	—
At 31 December 2013	11 428	1 083	3 839	16 350	3 590
of which indefinite useful life ^(b)	11 305	35	—	11 340	—
Accumulated amortisation and impairments					
At 1 January 2012	(74)	(245)	(3 035)	(3 354)	(2 811)
Currency retranslations	1	5	47	53	43
Amortisation	(9)	(93)	(292)	(394)	(272)
Disposals	37	37	5	79	—
Modification of the scope of consolidation ^(a)	—	—	2	2	2
At 31 December 2012	(45)	(296)	(3 273)	(3 614)	(3 038)
Currency retranslations	1	3	116	120	111
Amortisation	(10)	(76)	(215)	(301)	(197)
Impairments	(31)	—	(3)	(34)	—
Disposals	1	48	8	57	—
Reclassified as held for sale	—	—	12	12	12
Modification of the scope of consolidation	7	49	27	83	—
At 31 December 2013	(77)	(272)	(3 328)	(3 677)	(3 112)
Net at 31 December 2012	11 664	794	560	13 018	500
Net at 31 December 2013	11 351	811	511	12 673	478

(a) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

(b) Annual impairment tests are performed in connection with goodwill impairment tests (refer to Note 9). Depending on the items tested, the CGU is equivalent to the CGU for goodwill impairment test or is at a lower level.

Internally generated intangible assets consist mainly of management information systems.

Commitments for expenditure

At 31 December 2013, the Group was committed to expenditure amounting to CHF 9 million (2012: CHF 2 million).

11. Employee benefits

Salaries and welfare expenses

The Group's total salaries and welfare expenses amount to CHF 15 526 million (2012: CHF 15 080 million). They are allocated to the appropriate headings of expenses by function.

Pensions and retirement benefits

Apart from legally required social security arrangements, the majority of Group employees are eligible for benefits in case of retirement, death in service, disability and in case of resignation. Those benefits are granted under defined contribution plans, as well as defined benefit plans based on pensionable remuneration and length of service. All pension plans comply with local tax and legal restrictions in their respective country, including funding obligations.

The Group manages its pension plans by geographic area and the major plans, classified as defined benefit plans under IAS 19, are located in Europe (Switzerland, UK and Germany) and in the Americas (USA). In accordance with applicable legal frameworks, these plans have Boards of Trustees or General Assemblies who are generally independent from the Group and are responsible for the management and governance of the plans.

In Switzerland, Nestlé's pension plan is a cash balance plan where contributions are expressed as a percentage of the pensionable salary. The pension plan guarantees the amount accrued on the members' savings accounts, as well as a minimum interest on those savings accounts. At retirement date, the savings accounts are converted into pensions. However, members may opt to receive a part of the pension as a lump sum. Increases of pensions in payment are granted on a discretionary basis by the Board of Trustees, subject to the financial situation of the plan. To be noted that there is also a defined benefit plan that has been closed to new entrants in 2013 and whose members below age 55 have been transferred to the cash balance plan. This heritage plan is an hybrid between a cash balance plan and a plan based on a final pensionable salary.

In the United Kingdom, Nestlé's pension plan is a career average plan with salary revaluation. Members accrue a pension defined on the average of their salaries during their career at Nestlé since 2010. The salaries are automatically revalued according to inflation subject to caps. Pensions earned before 2010 are also revalued according to inflation subject to a cap and similarly, pensions in payment are mandatorily adjusted, as well. At retirement, there is a lump sum option. Members have the option to switch between the defined benefit sections and a defined contribution section.

Nestlé's pension plan in Germany is a cash balance plan, where members benefit from a guarantee on their savings accounts. Contributions to the plan are expressed as a percentage of the pensionable salary. Increases to pensions in payment are granted in accordance with legal requirements. To be noted that there is also a heritage plan based on final pensionable salary, that has been closed to new entrants in 2006.

In the USA, Nestlé's primary pension plan is non-contributory for the employees. The plan is a pension equity design, under which members earn pension credits each year based on a schedule related to the sum of their age and service with Nestlé. A member's benefit is the sum of the annual pension credits earned multiplied by an average earning payable as a lump sum. However, in lieu of the lump sum, members have the option of converting the benefit to a monthly pension annuity. The plan does not provide for automatic pension increases.

Post-employment medical benefits and other employee benefits

Group companies, principally in the Americas, maintain medical benefit plans, classified as defined benefit plans under IAS 19, which cover eligible retired employees. The obligations for other employee benefits consist mainly of end of service indemnities, which do not have the character of pensions.

Risks related to defined benefit plans

The main risks to which the Group is exposed in relation to operating defined benefit plans are:

- mortality risk: the assumptions adopted by the Group make allowance for future improvements in life expectancy. However, if life expectancy improves at a faster rate than assumed, this would result in greater payments from the plans and consequently increases in the plans' liabilities. In order to minimise this risk, mortality assumptions are reviewed on a regular basis.

11. Employee benefits

- market and liquidity risks: these are the risks that the investments do not meet the expected returns over the medium to long term. This also encompasses the mismatch between assets and liabilities. In order to minimise the risks, the structure of the portfolios is reviewed and asset-liability matching analyses are performed on a regular basis.

Plan amendments and restructuring events

Plans within the Group are regularly reviewed as to whether they are aligned with market practice in the local context. Should a review indicate that a plan needs to be changed, prior agreement with the local Board of Trustees or the General Assembly, the regulator and, if applicable, the members, is sought before implementing plan changes.

During the year, the main plan amendments concerned the Swiss pension plan where benefits changed from a final salary plan to a cash balance plan, and the US medical plan, where retiree medical savings accounts for eligible employees were introduced to replace the former benefits based on years of service. These amendments have been recognised as past service costs, essentially impacting the Group headquarters and Zone Americas.

Asset-liability management and funding arrangement

Plan trustees or General Assemblies are responsible for determining the mix of asset classes and target allocations of the Nestlé's plans with the support of investment advisors. Periodical reviews of the asset mix are made by mandating external consultants to perform asset-liability matching analyses. Such analyses aim at comparing dynamically the fair value of assets and the liabilities in order to determine the most adequate strategic asset allocation.

The overall investment policy and strategy for the Group's funded defined benefit plans is guided by the objective of achieving an investment return which, together with the contributions paid, is sufficient to maintain reasonable control over the various funding risks of the plans. As those risks evolve with the development of capital markets and asset management activities, the Group addresses the assessment and control process of the major investment pension risks. In order to protect the Group's defined benefit plans funding ratio and to mitigate the financial risks, protective measures on the investment strategies are in force. To the extent possible, the risks are shared equally amongst the different stakeholders.

11. Employee benefits

11.1 Reconciliation of assets and liabilities recognised in the balance sheet

In millions of CHF

	2013			2012		
	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total
Present value of funded obligations	23 770	78	23 848	24 911	77	24 988
Fair value of plan assets	(21 551)	(50)	(21 601)	(20 542)	(50)	(20 592)
Excess of liabilities/(assets) over funded obligations	2 219	28	2 247	4 369	27	4 396
Present value of unfunded obligations	693	1 690	2 383	707	2 031	2 738
Unrecognised assets and minimum funding requirements	106	–	106	42	–	42
Net defined benefit liabilities/(assets)	3 018	1 718	4 736	5 118	2 058	7 176
Liabilities from non-current deferred compensation and other			927			1 032
Liabilities from cash-settled share-based transactions ^(a)			79			68
Net liabilities			5 742			8 276
Reflected in the balance sheet as follows:						
Employee benefit assets			(537)			(84)
Employee benefit liabilities			6 279			8 360
Net liabilities			5 742			8 276

(a) The intrinsic value of liabilities from cash-settled share-based transactions that are vested amounts to CHF 29 million (2012: CHF 25 million).

11.2 Funding situation by geographic area of defined benefit plans

In millions of CHF

	2013				2012			
	Europe	Americas	Asia, Oceania and Africa	Total	Europe	Americas	Asia, Oceania and Africa	Total
Present value of funded obligations	17 757	4 250	1 841	23 848	17 819	5 078	2 091	24 988
Fair value of plan assets	(15 334)	(4 530)	(1 737)	(21 601)	(14 157)	(4 621)	(1 814)	(20 592)
Excess of liabilities/(assets) over funded obligations	2 423	(280)	104	2 247	3 662	457	277	4 396
Present value of unfunded obligations	342	1 757	284	2 383	339	2 113	286	2 738

11. Employee benefits

11.3 Movement in the present value of defined benefit obligations

In millions of CHF

2013

2012

	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total
At 1 January	25 618	2 108	27 726	23 127	2 052	25 179
of which funded defined benefit plans	24 911	77	24 988	22 501	69	22 570
of which unfunded defined benefit plans	707	2 031	2 738	626	1 983	2 609
Currency retranslations	(629)	(123)	(752)	(255)	(88)	(343)
Service cost	343	(80)	263	681	14	695
of which current service cost	831	65	896	749	54	803
of which past service cost	(488)	(145)	(633)	(68)	(40)	(108)
Interest expense	865	100	965	940	116	1 056
Actuarial (gains)/losses	(580)	(166)	(746)	2 220	197	2 417
Benefits paid on funded defined benefit plans	(1 082)	(5)	(1 087)	(1 132)	(8)	(1 140)
Benefits paid on unfunded defined benefit plans	(72)	(139)	(211)	(41)	(141)	(182)
Modification of the scope of consolidation ^(a)	—	—	—	266	(3)	263
Transfer from/(to) defined contribution plans	—	73	73	(188)	(31)	(219)
At 31 December	24 463	1 768	26 231	25 618	2 108	27 726
of which funded defined benefit plans	23 770	78	23 848	24 911	77	24 988
of which unfunded defined benefit plans	693	1 690	2 383	707	2 031	2 738

(a) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

11. Employee benefits

11.4 Movement in fair value of defined benefit plan assets

In millions of CHF

	2013			2012		
	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total
At 1 January	(20 542)	(50)	(20 592)	(19 417)	(42)	(19 459)
Currency retranslations	540	(1)	539	177	(2)	175
Interest income	(717)	(2)	(719)	(818)	(2)	(820)
Actual return on plan assets, excluding interest income	(952)	2	(950)	(851)	(1)	(852)
Employees' contributions	(135)	—	(135)	(123)	—	(123)
Employer contributions	(879)	(4)	(883)	(667)	(11)	(678)
Benefits paid on funded defined benefit plans	1 082	5	1 087	1 132	8	1 140
Administration expenses	19	—	19	24	—	24
Modification of the scope of consolidation ^(a)	—	—	—	(197)	—	(197)
Transfer (from)/to defined contribution plans	33	—	33	198	—	198
At 31 December	(21 551)	(50)	(21 601)	(20 542)	(50)	(20 592)

(a) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

The major categories of plan assets as a percentage of total plan assets of the Group's defined benefit plans are as follows:

	2013	2012
Equities	36%	36%
of which US equities	14%	15%
of which European equities	12%	12%
of which other equities	10%	9%
Debts	33%	31%
of which government debts	23%	22%
of which corporate debts	10%	9%
Real estate	8%	8%
Alternative investments	19%	21%
of which hedge funds	11%	12%
of which private equities	6%	6%
of which commodities	2%	3%
Cash/Deposits	4%	4%

Equity, debts and commodities represent 71% of the plan assets. Almost all of them are quoted in an active market. Real estate, hedge funds and private equities represent 25% of the plan assets. Almost all of them are not quoted in an active market.

11. Employee benefits

The plan assets of funded defined benefit plans include property occupied by affiliated companies with a fair value of CHF 9 million (2012: CHF 9 million). Furthermore, funded defined benefit plans are invested in Nestlé S.A. (or related) shares to the extent of CHF 44 million (2012: CHF 46 million). The Group's investment management principles allow such investment only when the position in Nestlé S.A. (or related) shares is passive, i.e. in line with the weighting in the underlying benchmark.

The Group expects to contribute CHF 623 million to its funded defined benefit plans in 2014.

11.5 Movement in unrecognised assets and minimum funding requirements

In millions of CHF

	2013			2012		
	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total
At 1 January	42	—	42	75	—	75
Currency retranslations	(2)	—	(2)	(3)	—	(3)
Limitation of interest income	2	—	2	1	—	1
Changes due to asset ceiling	64	—	64	(31)	—	(31)
At 31 December	106	—	106	42	—	42

11.6 Expenses recognised in the income statement

In millions of CHF

	2013			2012		
	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total
Service cost	343	(80)	263	681	14	695
Employees' contributions	(135)	—	(135)	(123)	—	(123)
Net interest (income)/expense	150	98	248	123	114	237
Administration expenses	19	—	19	24	—	24
Defined benefit expenses	377	18	395	705	128	833
Defined contribution expenses			260			287
Total			655			1 120

The expenses for defined benefit and defined contribution plans are allocated to the appropriate headings of expenses by function.

11. Employee benefits

11.7 Remeasurement of defined benefit plans reported in other comprehensive income

In millions of CHF

	2013			2012		
	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total	Defined benefit retirement plans	Post-employment medical benefits and other benefits	Total
Actual return on plan assets, excluding interest income	952	(2)	950	851	1	852
Experience adjustments on plan liabilities	(187)	(65)	(252)	(44)	60	16
Change in demographic assumptions on plan liabilities	(649)	(20)	(669)	(228)	12	(216)
Change in financial assumptions on plan liabilities	1 416	251	1 667	(1 948)	(269)	(2 217)
Transfer from/(to) unrecognised assets and other	(64)	–	(64)	31	–	31
Remeasurement of defined benefit plans	1 468	164	1 632	(1 338)	(196)	(1 534)

11.8 Principal financial actuarial assumptions

The principal financial actuarial assumptions are presented by geographic area. Each item is a weighted average in relation to the relevant underlying component.

	2013				2012			
	Europe	Americas	Asia, Oceania and Africa	Total	Europe	Americas	Asia, Oceania and Africa	Total
Discount rates	3.4%	5.8%	4.7%	4.1%	3.0%	4.9%	4.5%	3.6%
Expected rates of salary increases	2.9%	2.9%	5.0%	3.2%	2.8%	2.9%	4.2%	3.0%
Expected rates of pension adjustments	1.8%	0.6%	1.8%	1.5%	1.7%	0.7%	1.7%	1.4%
Medical cost trend rates		5.9%		6.0%		6.2%		6.2%

11. Employee benefits

11.9 Mortality tables and life expectancies by geographic area for Group's major defined benefit pension plans

Country	Mortality table	2013	2012	2013	2012
		Life expectancy at age 65 for a male member currently aged 65 (in years)		Life expectancy at age 65 for a female member currently aged 65 (in years)	
Europe					
Switzerland	LPP 2010	20.7	19.0	23.1	21.5
United Kingdom	S1NA 2008, CMI 2009	21.7	21.5	23.1	22.3
Germany	Heubeck Richttafeln 1998	21.3	21.3	22.8	22.8
Americas					
USA	RP-2000	19.3	19.2	21.1	21.0

Life expectancy is reflected in the defined benefit obligations by using mortality tables of the country in which the plan is located. When those tables no longer reflect recent experience, they are adjusted by appropriate loadings.

11.10 Sensitivity analyses on present value of defined benefit obligations by geographic area

The table below presents the present value of the defined benefit obligations when major assumptions are changed.

In millions of CHF

	2013				2012			
	Europe	Americas	Asia, Oceania and Africa	Total	Europe	Americas	Asia, Oceania and Africa	Total
As reported	18 099	6 007	2 125	26 231	18 158	7 191	2 377	27 726
Discount rates								
Increase of 50 basis points	16 797	5 672	2 028	24 497	16 782	6 729	2 251	25 762
Decrease of 50 basis points	19 563	6 370	2 231	28 164	19 691	7 709	2 516	29 916
Expected rates of salary increases								
Increase of 50 basis points	18 288	6 062	2 162	26 512	18 499	7 258	2 430	28 187
Decrease of 50 basis points	17 921	5 956	2 091	25 968	17 790	7 113	2 326	27 229
Expected rates of pension adjustments								
Increase of 50 basis points	19 088	6 212	2 180	27 480	19 143	7 443	2 446	29 032
Decrease of 50 basis points	17 182	5 968	2 097	25 247	17 196	7 123	2 349	26 668
Medical cost trend rates								
Increase of 50 basis points	18 099	6 056	2 127	26 282	18 158	7 275	2 381	27 814
Decrease of 50 basis points	18 099	5 967	2 122	26 188	18 158	7 126	2 374	27 658
Mortality assumption								
Setting forward the tables by 1 year	17 547	5 829	2 096	25 472	17 602	6 971	2 345	26 918
Setting back the tables by 1 year	18 649	6 186	2 152	26 987	18 668	7 407	2 409	28 484

All sensitivities are calculated using the same actuarial method as for the disclosed present value of the defined benefit obligations at year-end.

11. Employee benefits

11.11 Weighted average duration of defined benefit obligations by geographic area

Expressed in years

	2013				2012			
	Europe	Americas	Asia, Oceania and Africa	Total	Europe	Americas	Asia, Oceania and Africa	Total
At 31 December	15.8	12.3	10.0	14.5	16.4	14.3	11.6	15.4

12. Equity compensation plans

Select Group employees are eligible to receive long-term incentives in the form of equity compensation plans.

Equity compensation plans are settled either by remittance of Nestlé S.A. shares (accounted for as equity-settled share-based payment transactions) or by the payment of an equivalent amount in cash (accounted for as cash-settled share-based payment transactions).

The following share-based payment costs are allocated to the appropriate headings of expenses by function in the income statement:

In millions of CHF

	2013	2012
Equity-settled share-based payment costs	155	157
Cash-settled share-based payment costs	53	43
Total share-based payment costs	208	200
of which RSUP	193	182

Restricted Stock Unit Plan (RSUP)

Members of Group Management are awarded Restricted Stock Units (RSU) that entitle participants to receive freely disposable Nestlé S.A. shares (accounted for as equity-settled share-based payment transactions) or an equivalent amount in cash (accounted for as cash-settled share-based payment transactions) at the end of a three-year restriction period.

Number of RSU in millions of units

	2013	2012
Outstanding at 1 January	10.0	10.6
Granted	3.3	3.7
Settled	(3.3)	(4.2)
Forfeited	(0.1)	(0.1)
Outstanding at 31 December	9.9	10.0
of which vested at 31 December	0.4	0.4
of which cash-settled at 31 December	1.9	1.6

12. Equity compensation plans

The fair value of equity-settled RSU is determined on the basis of the market price of Nestlé S.A. shares at grant date, discounted at a risk-free interest rate and adjusted for the dividends that participants are not entitled to receive during the restricted period of three years. The weighted average fair value of the equity-settled RSU granted in 2013 is CHF 58.58 (2012: CHF 49.65).

For cash-settled outstanding RSU, the liability is re-measured at each reporting date based on subsequent changes in the market price of Nestlé S.A. shares. The average fair value of the cash-settled RSU outstanding at 31 December 2013 is CHF 63.36 (2012: CHF 57.72).

13. Provisions and contingencies

13.1 Provisions

In millions of CHF

	Restructuring	Environmental	Litigation	Other	Total
At 1 January 2012	630	26	2 525	473	3 654
Currency retranslations	4	(1)	(56)	(19)	(72)
Provisions made during the year ^(a)	92	1	384	141	618
Amounts used	(189)	(6)	(199)	(115)	(509)
Unused amounts reversed	(59)	(2)	(321)	(42)	(424)
Modification of the scope of consolidation ^(b)	1	—	—	11	12
At 31 December 2012	479	18	2 333	449	3 279
of which expected to be settled within 12 months					452
Currency retranslations	—	(1)	(78)	(16)	(95)
Provisions made during the year ^(a)	244	1	455	162	862
Amounts used	(167)	(2)	(205)	(85)	(459)
Unused amounts reversed	(35)	(1)	(258)	(63)	(357)
Modification of the scope of consolidation	—	—	(1)	8	7
At 31 December 2013	521	15	2 246	455	3 237
of which expected to be settled within 12 months					523

(a) Including discounting of provisions.

(b) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

Restructuring

Restructuring provisions arise from a number of projects across the Group. These include plans to optimise production, sales and administration structures, mainly in Europe. Restructuring provisions are expected to result in future cash outflows when implementing the plans (usually over the following two to three years).

Litigation

Litigation provisions have been set up to cover tax, legal and administrative proceedings that arise in the ordinary course of the business. These provisions cover numerous separate cases whose detailed disclosure could be detrimental to the Group interests. The Group does not believe that any of these litigation proceedings will have a material adverse impact on its financial position. The timing of outflows is uncertain as it depends upon the outcome of the proceedings. In that instance, these provisions are not discounted because their present value would not represent meaningful information. Group Management does not believe it is possible to make assumptions on the evolution of the cases beyond the balance sheet date.

13. Provisions and contingencies

Other

Other provisions are mainly constituted by onerous contracts and various damage claims having occurred during the year but not covered by insurance companies. Onerous contracts result from unfavourable leases, breach of contracts or supply agreements above market prices in which the unavoidable costs of meeting the obligations under the contracts exceed the economic benefits expected to be received or for which no benefits are expected to be received.

13.2 Contingencies

The Group is exposed to contingent liabilities amounting to a maximum potential payment of CHF 1669 million (2012: CHF 1823 million) representing potential litigations of CHF 1658 million (2012: CHF 1814 million) and other items of CHF 11 million (2012: CHF 9 million). Potential litigations relate mainly to labour, civil and tax litigations in Latin America.

Contingent assets for litigation claims in favour of the Group amount to a maximum potential recoverable amount of CHF 51 million (2012: CHF 189 million).

14. Financial instruments

14.1 Financial assets and liabilities

14.1a By class and by category

In millions of CHF

	2013				2012			
Classes	Loans, receivables and liabilities at amortised cost ^(a)	At fair value to income statement	Available for sale	Total categories	Loans, receivables and liabilities at amortised cost ^(a)	At fair value to income statement	Available for sale	Total categories
Cash at bank and in hand	4 524	—	—	4 524	3 499	—	—	3 499
Commercial paper	—	—	98	98	—	—	462	462
Time deposits	—	—	2 009	2 009	—	—	2 251	2 251
Bonds and debt funds	—	304	2 569	2 873	—	213	3 575	3 788
Equity and equity funds	—	356	161	517	—	312	1 970	2 282
Other financial assets	639	38	905	1 582	421	41	1 531	1 993
Liquid assets ^(b) and non-current financial assets	5 163	698	5 742	11 603	3 920	566	9 789	14 275
Trade and other receivables	12 206	—	—	12 206	13 048	—	—	13 048
Derivative assets ^(c)	—	230	—	230	—	576	—	576
Total financial assets	17 369	928	5 742	24 039	16 968	1 142	9 789	27 899
Trade and other payables	(17 459)	—	—	(17 459)	(16 808)	—	—	(16 808)
Financial debt	(21 743)	—	—	(21 743)	(27 416)	—	—	(27 416)
Derivative liabilities ^(c)	—	(381)	—	(381)	—	(423)	—	(423)
Total financial liabilities	(39 202)	(381)	—	(39 583)	(44 224)	(423)	—	(44 647)
Net financial position	(21 833)	547	5 742	(15 544)	(27 256)	719	9 789	(16 748)
of which at fair value	—	547	5 742	6 289	—	719	9 789	10 508

(a) Carrying amount of these instruments is a reasonable approximation of their fair value. For bonds included in financial debt, see section 14.1c.

(b) Liquid assets are composed of cash and cash equivalents and short-term investments.

(c) Include derivatives held in hedge relationships and those that are undesignated (categorised as held for trading). Refer to Note 14.1d Derivative assets and liabilities.

14. Financial instruments

14.1b Fair value hierarchy of financial instruments

In millions of CHF

	2013
Derivative assets	47
Bonds and debt funds	746
Equity and equity funds	249
Other financial assets	24
Derivative liabilities	(44)
Prices quoted in active markets (Level 1)	1 022
Commercial paper	98
Time deposits	2 009
Derivative assets	183
Bonds and debt funds	2 091
Equity and equity funds	245
Other financial assets	804
Derivative liabilities	(337)
Valuation techniques based on observable market data (Level 2)	5 093
Valuation techniques based on unobservable input (Level 3)	174
Total financial instruments at fair value	6 289

There have been no significant transfers between the different hierarchy levels in 2013.

14. Financial instruments

14.1c Bonds

In millions of CHF

						2013	2012
Issuer	Face value in millions	Coupon	Effective interest rate	Year of issue/maturity	Comments	Carrying amount	
Nestlé Holdings, Inc., USA	AUD 350	6.00%	6.24%	2009–2013		—	332
	CHF 450	2.50%	2.57%	2006–2013		—	458
	USD 275	2.00%	2.26%	2009–2013		—	252
	USD 550	2.13%	2.13%	2010–2014		489	503
	AUD 275	5.50%	5.69%	2011–2016	(a)	229	276
	USD 200	2.00%	2.06%	2011–2016		178	183
	NOK 1000	3.38%	3.59%	2011–2016	(a)	150	167
	AUD 200	4.00%	4.11%	2012–2017	(b)	158	189
	NOK 1000	2.25%	2.31%	2012–2017	(b)	146	163
	NOK 3000	2.50%	2.66%	2012–2017	(b)	437	488
	USD 900	1.38%	1.46%	2012–2017		799	820
	GBP 250	1.63%	1.71%	2013–2017	(a)	364	—
	CHF 250	2.63%	2.66%	2007–2018	(a)	270	278
	USD 500	1.25%	1.32%	2012–2018		444	456
	AUD 175	3.75%	3.84%	2013–2018	(a)	138	—
	AUD 200	3.88%	4.08%	2013–2018	(b)	157	—
	AUD 400	4.13%	4.33%	2013–2018	(c)	315	—
	USD 400	1.38%	1.50%	2013–2018		354	—
	USD 500	2.00%	2.17%	2013–2019		441	—
	USD 500	2.25%	2.41%	2013–2019		441	—
Nestlé Purina PetCare Company, USA	USD 48	7.75%	6.25%	1995–2015		43	45
	USD 63	9.30%	6.46%	1991–2021		66	68
	USD 79	8.63%	6.46%	1992–2022		80	83
	USD 44	8.13%	6.47%	1993–2023		43	45
	USD 51	7.88%	6.45%	1995–2025		50	52
Nestlé Finance International Ltd, Luxembourg	CHF 1200	2.00%	2.04%	2009–2013		—	1 200
	CHF 425	2.00%	2.03%	2009–2014		425	425
	CHF 275	2.13%	2.13%	2009–2014	(d)	275	275
	AUD 450	5.75%	5.81%	2010–2014	(a)	371	445
	NOK 1250	2.50%	2.73%	2010–2014	(a)	183	205
	CHF 350	2.13%	2.20%	2009–2015	(d)	350	349
	EUR 500	0.75%	0.83%	2012–2016		612	600
	AUD 125	4.63%	4.86%	2012–2017	(b)	98	118
	EUR 500	1.50%	1.61%	2012–2019		610	602
	EUR 500	1.25%	1.30%	2013–2020		611	—
	EUR 500	2.13%	2.20%	2013–2021		610	—
	EUR 850	1.75%	1.89%	2012–2022		1 030	1 013
GBP 400	2.25%	2.34%	2012–2023	(e)	539	590	
Other bonds						34	57
Total						11 540	10 737
of which due within one year						1 752	2 263
of which due after one year						9 788	8 474

14. Financial instruments

The fair value of bonds, based on prices quoted in active markets, amounts to CHF 11 675 million (2012: CHF 11 039 million). This value includes accrued interest of CHF 109 million (2012: CHF 105 million).

Most of the bonds are hedged by currency and/or interest derivatives. The fair value of these derivatives is shown under derivative assets for CHF 101 million (2012: CHF 483 million) and under derivative liabilities for CHF 152 million (2012: CHF 3 million).

- (a) Subject to an interest rate and/or currency swap that creates a liability at floating rates in the currency of the issuer.
- (b) Subject to an interest rate and currency swap that creates a liability at fixed rates in the currency of the issuer.
- (c) This bond is composed of:
 - AUD 300 million subject to an interest rate and currency swap that creates a liability at fixed rates in the currency of the issuer; and
 - AUD 100 million subject to an interest rate and/or currency swap that creates a liability at floating rates in the currency of the issuer.
- (d) Subject to currency swaps that hedge the CHF face value and coupon exposure.
- (e) Subject to an interest rate swap.

14.1d Derivative assets and liabilities

By type

In millions of CHF

	2013			2012		
	Contractual or notional amounts	Fair value assets	Fair value liabilities	Contractual or notional amounts	Fair value assets	Fair value liabilities
Fair value hedges						
Currency forwards, futures and swaps	4 198	14	27	5 138	5	40
Interest rate forwards, futures and swaps	588	—	48	706	2	1
Interest rate and currency swaps	3 009	99	104	3 234	490	—
Cash flow hedges						
Currency forwards, futures, swaps and options	4 397	62	39	4 565	54	29
Interest rate forwards, futures and swaps	1 379	—	103	2 461	—	242
Commodity futures and options	1 142	46	46	1 570	12	90
Undesignated derivatives						
Currency forwards, futures, swaps and options	677	7	3	1 471	13	4
Interest rate forwards, futures, swaps and options	96	—	9	96	—	14
Commodity futures and options	47	2	2	8	—	3
	15 533	230	381	19 249	576	423
Conditional offsets ^(a)						
Derivative assets and liabilities		(48)	(48)		(49)	(49)
Use of cash collateral received or deposited		—	(90)		—	(58)
Balances after conditional offsets		182	243		527	316

- (a) Represent amounts that would be offset in case of default, insolvency or bankruptcy of counterparties.

Some derivatives, while complying with the Group's financial risk management policies of managing the risks of the volatility of the financial markets, do not qualify for hedge accounting and are therefore classified as undesignated derivatives.

14. Financial instruments

Impact on the income statement of fair value hedges

In millions of CHF

	2013	2012
on hedged items	476	(346)
on hedging instruments	(497)	334

Ineffective portion of gains/(losses) of cash flow hedges and net investment hedges is not significant.

14.2 Financial risks

In the course of its business, the Group is exposed to a number of financial risks: credit risk, liquidity risk, market risk (including foreign currency risk and interest rate risk), commodity price risk and other risks (including equity price risk and settlement risk). This note presents the Group's objectives, policies and processes for managing its financial risk and capital.

Financial risk management is an integral part of the way the Group is managed. The Board of Directors determines the financial control principles as well as the principles of financial planning. The Chief Executive Officer organises, manages and monitors all financial asset and liability matters. The Asset and Liability Management Committee (ALMC), under the supervision of the Chief Financial Officer, is the governing body for the establishment and subsequent execution of the Nestlé Group's Financial Asset and Liability Management Policy. It ensures implementation of strategies and achievement of objectives of the Group's financial asset and liabilities management, which are executed by the Centre Treasury, the Regional Treasury Centres and, in specific local circumstances, by the affiliated companies. The activities of the Centre Treasury and of the Regional Treasury Centres are supervised by an independent Middle Office, which verifies the compliance of the strategies proposed and/or operations executed within the approved guidelines and limits set by the ALMC. Approved Treasury Management Guidelines define and classify risks as well as determine, by category of transaction, specific approval, limit and monitoring procedures. In accordance with the aforementioned policies, the Group only enters into derivative transactions relating to assets, liabilities or anticipated future transactions.

14.2a Credit risk

Credit risk management

Credit risk arises because a counterparty may fail to perform its obligations. The Group is exposed to credit risk on financial instruments such as liquid assets, non-current financial assets, derivative assets and trade receivable portfolios.

The Group sets credit limits based on a counterparty value and a probability of default. The methodology used to set the list of counterparty limits includes Enterprise Value (EV), counterparty Credit Ratings (CR) and Credit Default Swaps (CDS). Evolution of counterparties is monitored daily, taking into consideration EV, CR and CDS evolution. As a result of this daily review, changes on credit limits and risk allocation are carried out. The Group avoids the concentration of credit risk on its liquid assets by spreading them over several institutions and sectors.

Trade receivables are subject to credit limits, control and approval procedures in all the affiliated companies. Due to its large geographic base and number of customers, the Group is not exposed to material concentrations of credit risk on its trade receivables (refer to Note 7). Nevertheless global commercial counterparties are constantly monitored following the same methodology used for financial counterparties.

The maximum exposure to credit risk resulting from financial activities, without considering netting agreements and without taking into account any collateral held or other credit enhancements, is equal to the carrying amount of the Group's financial assets.

14. Financial instruments

Credit rating of financial assets

This includes cash at bank and in hand, financial assets at fair value to income statement and available for sale financial assets.

In millions of CHF	2013	2012
Investment grade A- and above	8 451	9 279
Investment grade BBB+, BBB and BBB-	1 458	2 579
Non-investment grade (BB+ and below)	337	497
Not rated ^(a)	948	2 075
	11 194	14 430

(a) Mainly equity securities and other investments for which no credit rating is available.

The source of the credit ratings is Standard & Poor's; if not available, the Group uses other credit rating equivalents. The Group deals mainly with financial institutions located in Switzerland, the European Union and North America.

14.2b Liquidity risk

Liquidity risk management

Liquidity risk arises when a company encounters difficulties to meet commitments associated with liabilities and other payment obligations. Such risk may result from inadequate market depth or disruption or refinancing problems. The Group's objective is to manage this risk by limiting exposures in instruments that may be affected by liquidity problems and by maintaining sufficient back-up facilities. The Group does not expect any refinancing issues and has successfully completed a EUR 5.0 billion 13-months revolving credit facility replacing an older facility of EUR 5.0 billion. Additionally, the Group successfully completed the refinancing of the EUR 5.0 billion revolving credit facility until October 2018, which originally matured in 2015. The facility currently serves primarily as a backstop to its short-term debt. In total, the Group's revolving credit facilities amount to EUR 10.0 billion.

14. Financial instruments

Contractual maturities of financial liabilities and derivatives (including interest)

In millions of CHF

	In the first year	In the second year	In the third to the fifth year	After the fifth year	Contractual amount	Carrying amount
2013						
Financial assets						23 809
Trade and other payables	(16 072)	(176)	(55)	(1 216)	(17 519)	(17 459)
Commercial paper ^(a)	(7 243)	—	—	—	(7 243)	(7 241)
Bonds ^(a)	(2 002)	(622)	(5 377)	(4 867)	(12 868)	(11 540)
Other financial debt	(2 529)	(227)	(330)	(106)	(3 192)	(2 962)
Total financial debt	(11 774)	(849)	(5 707)	(4 973)	(23 303)	(21 743)
Financial liabilities	(27 846)	(1 025)	(5 762)	(6 189)	(40 822)	(39 202)
Non-currency derivative assets	48	—	—	—	48	48
Non-currency derivative liabilities	(85)	(45)	(44)	(45)	(219)	(208)
Gross amount receivable from currency derivatives	10 096	77	2 402	—	12 575	12 544
Gross amount payable from currency derivatives	(10 040)	(22)	(2 500)	—	(12 562)	(12 535)
Net derivatives	19	10	(142)	(45)	(158)	(151)
Net financial position						(15 544)
of which derivatives under cash flow hedges ^(b)	(20)	(40)	(28)	8	(80)	(80)
2012						
Financial assets						27 323
Trade and other payables	(14 627)	(1 098)	(70)	(1 152)	(16 947)	(16 808)
Commercial paper ^(a)	(13 503)	—	—	—	(13 503)	(13 490)
Bonds ^(a)	(2 505)	(2 051)	(3 823)	(3 441)	(11 820)	(10 737)
Other financial debt	(2 752)	(171)	(372)	(116)	(3 411)	(3 189)
Total financial debt	(18 760)	(2 222)	(4 195)	(3 557)	(28 734)	(27 416)
Financial liabilities	(33 387)	(3 320)	(4 265)	(4 709)	(45 681)	(44 224)
Non-currency derivative assets	14	—	—	—	14	14
Non-currency derivative liabilities	(160)	(37)	(92)	(69)	(358)	(350)
Gross amount receivable from currency derivatives	12 053	909	1 535	257	14 754	14 538
Gross amount payable from currency derivatives	(11 799)	(777)	(1 374)	(186)	(14 136)	(14 049)
Net derivatives	108	95	69	2	274	153
Net financial position						(16 748)
of which derivatives under cash flow hedges ^(b)	(129)	(43)	(92)	(36)	(300)	(295)

(a) Commercial paper of CHF 6483 million (2012: CHF 7711 million) and bonds of CHF 551million (2012: CHF 290 million) have maturities of less than three months.

(b) The periods when the cash flow hedges affect the income statement do not differ significantly from the maturities disclosed above.

14. Financial instruments

14.2c Market risk

The Group is exposed to risk from movements in foreign currency exchange rates, interest rates and market prices that affect its assets, liabilities and anticipated future transactions.

Foreign currency risk

Foreign currency risk management

The Group is exposed to foreign currency risk from transactions and translation. Transactional exposures are managed within a prudent and systematic hedging policy in accordance with the Group's specific business needs. Translation exposure arises from the consolidation of the financial statements of foreign operations in Swiss francs, which is, in principle, not hedged. The Group's objective is to manage its foreign currency exposure through the use of currency forwards, futures, swaps and options.

Exchange differences recorded in the income statement represented a loss of CHF 173 million in 2013 (2012: loss of CHF 71 million). They are allocated to the appropriate headings of expenses by function.

Interest rate risk

Interest risk management

Interest rate risk comprises the interest price risk that results from borrowings at fixed rates and the interest cash flow risk that results from borrowings at variable rates. The ALMC is responsible for setting the overall duration and interest management targets. The Group's objective is to manage its interest rate exposure through the use of interest rate forwards, futures and swaps.

Interest structure of non-current financial debt (including interest effects of derivatives)

In millions of CHF

	2013	2012
Financial debt at variable rates	1 784	2 001
Financial debt at fixed rates	8 579	7 007
	10 363	9 008

Price risk

Commodity price risk

Commodity price risk arises from transactions on the world commodity markets for securing the supplies of green coffee, cocoa beans and other commodities necessary for the manufacture of some of the Group's products.

The Group's objective is to minimise the impact of commodity price fluctuations and this exposure is hedged in accordance with the commodity risk management policies set by the Board of Directors. The regional Commodity Purchasing Competence Centres are responsible for managing commodity price risk on the basis of internal directives and centrally determined limits. They ensure that the Group benefits from guaranteed financial hedges through the use of exchange-traded commodity derivatives. The commodity price risk exposure of anticipated future purchases is managed using a combination of derivatives (futures and options) and executory contracts (differentials and ratios). As a result of the short product business cycle of the Group, the majority of the anticipated future raw material transactions outstanding at the balance sheet date are expected to occur in the next period.

Equity price risk

The Group is exposed to equity price risk on investments held. To manage the price risk arising from these investments, the Group diversifies its portfolios in accordance with the Guidelines set by the Board of Directors.

14. Financial instruments

14.2d Settlement risk

Settlement risk results from the fact that the Group may not receive financial instruments from its counterparties at the expected time. This risk is managed by monitoring counterparty activity and settlement limits.

14.2e Value at Risk (VaR)

Description of the method

The VaR is a single measure to assess market risk. The VaR estimates the size of losses given current positions and possible changes in financial markets. The Group uses simulation to calculate VaR based on the historic data for a 250 day period. The VaR calculation is based on 95% confidence level and, accordingly, does not take into account losses that might occur beyond this level of confidence. The VaR is calculated on the basis of unhedged exposures outstanding at the close of business and does not necessarily reflect intra-day exposures.

Objective of the method

The Group uses the described VaR analysis to estimate the potential one-day loss in the fair value of its financial and commodity instruments. The Group cannot predict the actual future movements in market rates and prices, therefore the below VaR numbers neither represent actual losses nor consider the effects of favourable movements in underlying variables. Accordingly, these VaR numbers may only be considered indicative of future movements to the extent the historic market patterns repeat in the future.

VaR figures

The VaR computation includes the Group's financial assets and liabilities that are subject to foreign currency, interest rate and price risk.

The estimated potential one-day loss from the Group's foreign currency, interest rate and security price risk sensitive instruments, as calculated using the above described historic VaR model, is as follows:

In millions of CHF

	2013	2012
Foreign currency	1	2
Interest rate	–	1
Security price	7	237
Foreign currency, interest rate and security price combined	7	233

The estimated potential one-day loss from the Group's commodity price risk sensitive instruments, as calculated using the above described historic VaR model, is not significant.

14.2f Capital risk management

The Group's capital management is driven by the impact on shareholders of the level of total capital employed. It is the Group's policy to maintain a sound capital base to support the continued development of its business.

The Board of Directors seeks to maintain a prudent balance between different components of the Group's capital. The ALMC monitors the capital structure and the net financial debt by currency. Net financial debt is defined as current and non-current financial liabilities less cash and cash equivalent and short-term investments.

The operating cash flow-to-net financial debt ratio highlights the ability of a business to repay its debts. As at 31 December 2013, the ratio was 102.1% (2012: 86.5%). The Group's subsidiaries have complied with local statutory capital requirements as appropriate.

15. Taxes

15.1 Taxes recognised in the income statement

In millions of CHF		
	2013	2012
Components of taxes		
Current taxes ^(a)	2 970	3 113
Deferred taxes	846	(209)
Taxes reclassified to other comprehensive income	(558)	355
Taxes reclassified to equity	(2)	—
Total taxes	3 256	3 259
Reconciliation of taxes		
Expected tax expense at weighted average applicable tax rate	2 812	3 202
Tax effect of non-deductible or non-taxable items	8	(203)
Prior years' taxes	(243)	(361)
Transfers to unrecognised deferred tax assets	59	46
Transfers from unrecognised deferred tax assets	(6)	(11)
Changes in tax rates	15	7
Withholding taxes levied on transfers of income	381	364
Other	230	215
Total taxes	3 256	3 259

(a) Current taxes related to prior years represent a tax expense of CHF 172 million (2012: tax expense of CHF 28 million).

The expected tax expense at weighted average applicable tax rate is the result from applying the domestic statutory tax rates to profits before taxes of each entity in the country it operates. For the Group, the weighted average applicable tax rate varies from one year to the other depending on the relative weight of the profit of each individual entity in the Group's profit as well as the changes in the statutory tax rates.

15.2 Taxes recognised in other comprehensive income

In millions of CHF		
	2013	2012
Tax effects relating to		
Currency retranslations	317	41
Fair value adjustments on available-for-sale financial instruments	64	(24)
Fair value adjustments on cash flow hedges	(91)	(48)
Remeasurement of defined benefit plans	(848)	386
	(558)	355

15. Taxes

15.3 Reconciliation of deferred taxes by type of temporary differences recognised on the balance sheet

In millions of CHF

	Property, plant and equipment	Goodwill and intangible assets	Employee benefits	Inventories, receivables, payables and provisions	Unused tax losses and unused tax credits	Other	Total
At 1 January 2012	(1 348)	(1 483)	2 080	804	358	23	434
Currency retranslations	38	27	(63)	(27)	(29)	4	(50)
Deferred tax (expense)/income	(151)	(111)	380	59	60	(28)	209
Modification of the scope of consolidation ^(a)	(47)	18	(1)	19	61	16	66
At 31 December 2012	(1 508)	(1 549)	2 396	855	450	15	659
Currency retranslations	53	31	(68)	(47)	(47)	(79)	(157)
Deferred tax (expense)/income	(80)	(94)	(871)	52	38	109	(846)
Reclassified as held for sale	—	—	—	—	(10)	(3)	(13)
Modification of the scope of consolidation	36	—	(1)	(3)	(1)	(74)	(43)
At 31 December 2013	(1 499)	(1 612)	1 456	857	430	(32)	(400)

(a) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

In millions of CHF

	2013	2012
Reflected in the balance sheet as follows:		
Deferred tax assets	2 243	2 899
Deferred tax liabilities	(2 643)	(2 240)
Net assets/(liabilities)	(400)	659

15.4 Unrecognised deferred taxes

The deductible temporary differences as well as the unused tax losses and tax credits for which no deferred tax assets are recognised expire as follows:

In millions of CHF

	2013	2012
Within one year	18	43
Between one and five years	365	317
More than five years	1 642	1 557
	2 025	1 917

At 31 December 2013, the unrecognised deferred tax assets amount to CHF 512 million (2012: CHF 493 million). In addition, the Group has not recognised deferred tax liabilities in respect of unremitted earnings that are considered indefinitely reinvested in foreign subsidiaries. At 31 December 2013, these earnings amount to CHF 17.1 billion (2012: CHF 15.6 billion). They could be subject to withholding and other taxes on remittance.

16. Associates and joint ventures

In millions of CHF

	2013				2012			
	L'Oréal	Other associates	Joint ventures	Total	L'Oréal	Other associates	Joint ventures	Total
At 1 January	8 785	1 068	1 733	11 586	7 708	921	1 688	10 317
Currency retranslations	137	(3)	(45)	89	(58)	(2)	(7)	(67)
Investments	—	106	(78)	28	—	86	(7)	79
Share of results	1 083	(9)	190	1 264	1 031	29	193	1 253
Share of other comprehensive income	115	—	(28)	87	497	—	5	502
Dividends and interest received	(506)	(12)	(139)	(657)	(431)	(15)	(139)	(585)
Modification of the scope of consolidation ^(a)	—	—	—	—	—	7	—	7
Other	(89)	6	1	(82)	38	42	—	80
At 31 December	9 525	1 156	1 634	12 315	8 785	1 068	1 733	11 586

(a) 2012 comparatives have been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

16.1 L'Oréal

The Group holds 178 381 021 shares in L'Oréal, the world leader in cosmetics, representing a 29.7% participation in its equity after consideration of its own shares (2012: 178 381 021 shares representing a 29.8% participation). At 31 December 2013, the market value of the shares held amounts to CHF 27.9 billion (2012: CHF 22.6 billion).

Summarised financial information

In billions of CHF

	2013	2012
Total current assets	11.4	9.9
Total non-current assets	26.9	25.7
Total assets	38.3	35.6
Total current liabilities	8.1	7.7
Total non-current liabilities	2.5	2.6
Total liabilities	10.6	10.3
Total equity	27.7	25.3
Total sales	28.2	27.1
Profit from continuing operations	3.6	3.5
Other comprehensive income	0.4	1.7
Total comprehensive income	4.0	5.2

16. Associates and joint ventures

Reconciliation of the carrying amount

In billions of CHF

	2013	2012
Share held by the Group in the equity of L'Oréal	8.2	7.5
Goodwill and other adjustments	1.3	1.3
Carrying amount	9.5	8.8

16.2 Other associates

The Group holds a number of other associates that are individually not material for the Group.

16.3 Joint ventures

The Group holds 50% of a number of joint ventures operating in the food and beverages and in pharmaceutical activities. These joint ventures are individually not material for the Group, the main ones being Galderma and Cereal Partners Worldwide.

17. Earnings per share

	2013	2012
Basic earnings per share (in CHF)	3.14	3.21
Net profit (in millions of CHF)	10 015	10 228
Weighted average number of shares outstanding (in millions of units)	3 191	3 186
Diluted earnings per share (in CHF)	3.13	3.20
Net profit, net of effects of dilutive potential ordinary shares (in millions of CHF)	10 015	10 228
Weighted average number of shares outstanding, net of effects of dilutive potential ordinary shares (in millions of units)	3 200	3 195
Reconciliation of weighted average number of shares outstanding (in millions of units)		
Weighted average number of shares outstanding used to calculate basic earnings per share	3 191	3 186
Adjustment for share-based payment schemes, where dilutive	9	9
Weighted average number of shares outstanding used to calculate diluted earnings per share	3 200	3 195

18. Cash flow statement

18.1 Operating profit

In millions of CHF	2013	2012
Profit for the year	10 445	10 677
Share of results of associates and joint ventures	(1 264)	(1 253)
Taxes	3 256	3 259
Financial income	(219)	(120)
Financial expense	850	825
	13 068	13 388

18.2 Non-cash items of income and expense

In millions of CHF	2013	2012
Depreciation of property, plant and equipment	2 864	2 655
Impairment of property, plant and equipment	109	74
Impairment of goodwill	114	14
Amortisation of intangible assets	301	394
Impairment of intangible assets	34	—
Net result on disposal of businesses	1 188	(102)
Net result on disposal of assets	67	49
Non-cash items in financial assets and liabilities	(577)	(44)
Equity compensation plans	154	156
Other	98	21
	4 352	3 217

18.3 Decrease/(increase) in working capital

In millions of CHF	2013	2012
Inventories	(157)	287
Trade and other receivables	(257)	(26)
Prepayments and accrued income	(48)	14
Trade and other payables	1 585	1 655
Accruals and deferred income	237	85
	1 360	2 015

18.4 Variation of other operating assets and liabilities

In millions of CHF	2013	2012
Variation of employee benefits assets and liabilities	(887)	(174)
Variation of provisions	84	(50)
Other	229	129
	(574)	(95)

18. Cash flow statement

18.5 Net cash flows from treasury activities

In millions of CHF

	2013	2012
Interest paid	(505)	(559)
Interest and dividends received	105	115
Net cash flows from derivatives used to hedge foreign operations	29	133
Net cash flows from trading derivatives	20	(13)
	(351)	(324)

18.6 Reconciliation of free cash flow and net financial debt

In millions of CHF

	2013	2012
Operating cash flow	14 992	15 668
Capital expenditure	(4 928)	(5 273)
Expenditure on intangible assets	(402)	(325)
Sale of property, plant and equipment	86	130
Investments (net of divestments) in associates and joint ventures	(28)	(79)
Inflows from other investing activities	1 187	89
Outflows from other investing activities	(421)	(305)
Free cash flow	10 486	9 905
Acquisition of businesses	(321)	(10 916)
Financial liabilities and short-term investments acquired in business combinations	(1)	(8)
Disposal of businesses	421	142
Financial liabilities and short-term investments transferred on disposal of businesses	11	—
Acquisition (net of disposal) of non-controlling interests	(337)	(165)
Dividend paid to shareholders of the parent	(6 552)	(6 213)
Purchase of treasury shares	(481)	(532)
Sale of treasury shares	60	1 199
Reclassification of financial investments from non-current financial assets to net financial debt	366	2 841
Outflows from non-current treasury investments	(244)	(192)
Dividends paid to non-controlling interests	(328)	(204)
Cash inflows from hedging derivatives on net debt	41	250
Currency retractions and exchange differences	399	47
Other movements	(90)	54
(Increase)/decrease of net financial debt	3 430	(3 792)
Net financial debt at beginning of year	(18 120)	(14 328)
Net financial debt at end of year	(14 690)	(18 120)

18. Cash flow statement

18.7 Cash and cash equivalents at end of year

In millions of CHF

	2013	2012
Cash at bank and in hand	4 524	3 499
Time deposits ^(a)	1 829	1 800
Commercial paper ^(a)	62	414
	6 415	5 713

(a) With maturity of three months or less as from the initial recognition.

19. Equity

19.1 Share capital issued

The ordinary share capital of Nestlé S.A. authorised, issued and fully paid is composed of 3 224 800 000 registered shares with a nominal value of CHF 0.10 each. Each share confers the right to one vote. No shareholder may be registered with the right to vote for shares which it holds, directly or indirectly, in excess of 5% of the share capital. Shareholders have the right to receive dividends.

19.2 Conditional share capital

The conditional capital of Nestlé S.A. amounts to CHF 10 million as in the preceding year. It confers the right to increase the ordinary share capital, through the exercise of conversion or option rights in connection with debentures and other financial market instruments, by a maximum of CHF 10 million by the issue of a maximum of 100 000 000 registered shares with a nominal value of CHF 0.10 each. Thus the Board of Directors has at its disposal a flexible instrument enabling it, if necessary, to finance the activities of the Company through convertible debentures.

19.3 Treasury shares

Number of shares in millions of units

	Notes	2013	2012
Purpose of holding			
Trading		18.2	18.0
Long-Term Incentive Plans	12	17.0	18.2
		35.2	36.2

At 31 December 2013, the treasury shares held by the Group represent 1.1% of the share capital (2012: 1.1%). Their market value amounts to CHF 2300 million (2012: CHF 2160 million).

19. Equity

19.4 Number of shares outstanding

Number of shares in millions of units

	Shares issued	Treasury shares	Outstanding shares
At 1 January 2012	3 300.0	(128.0)	3 172.0
Purchase of treasury shares	—	(9.1)	(9.1)
Sale of treasury shares	—	20.2	20.2
Treasury shares delivered in respect of options exercised	—	1.5	1.5
Treasury shares delivered in respect of equity compensation plans	—	4.0	4.0
Treasury shares cancelled	(75.2)	75.2	—
At 31 December 2012	3 224.8	(36.2)	3 188.6
Purchase of treasury shares	—	(7.7)	(7.7)
Treasury shares delivered in respect of options exercised	—	1.3	1.3
Treasury shares delivered in respect of equity compensation plans	—	3.3	3.3
Treasury shares delivered in respect of the acquisition of a business	—	4.1	4.1
At 31 December 2013	3 224.8	(35.2)	3 189.6

19.5 Translation reserve

The translation reserve comprises the cumulative gains and losses arising from translating the financial statements of foreign operations that use functional currencies other than Swiss francs. It also includes the changes in the fair value of hedging instruments used for net investments in foreign operations.

19.6 Retained earnings and other reserves

Retained earnings represent the cumulative profits, share premium, as well as remeasurement of defined benefit plans attributable to shareholders of the parent. Other reserves comprise the fair value reserve and the hedging reserve attributable to shareholders of the parent.

The fair value reserve includes the gains and losses on remeasuring available-for-sale financial instruments. At 31 December 2013, the reserve is CHF 50 million positive (2012: CHF 573 million positive).

The hedging reserve consists of the effective portion of the gains and losses on hedging instruments related to hedged transactions that have not yet occurred. At 31 December 2013, the reserve is CHF 42 million negative (2012: CHF 283 million negative).

19.7 Non-controlling interests

The non-controlling interests comprise the portion of equity of subsidiaries that are not owned, directly or indirectly, by Nestlé S.A. These non-controlling interests are individually not material for the Group.

19. Equity

19.8 Other comprehensive income

In millions of CHF

	Translation reserve	Retained earnings and other reserves	Total attributable to shareholders of the parent	Non-controlling interests	Total
2013					
Currency retranslations	(2 887)	—	(2 887)	(59)	(2 946)
Fair value adjustments on available-for-sale financial instruments	—	(523)	(523)	—	(523)
Fair value adjustments on cash flow hedges	—	246	246	—	246
Remeasurement of defined benefit plans	—	1 632	1 632	—	1 632
Taxes	—	(558)	(558)	—	(558)
Share of other comprehensive income of associates and joint ventures	—	87	87	—	87
Other comprehensive income for the year	(2 887)	884	(2 003)	(59)	(2 062)
2012					
Currency retranslations	(997)	—	(997)	(56)	(1 053)
Fair value adjustments on available-for-sale financial instruments	—	325	325	—	325
Fair value adjustments on cash flow hedges	—	150	150	—	150
Remeasurement of defined benefit plans	—	(1 534)	(1 534)	—	(1 534)
Taxes	—	355	355	—	355
Share of other comprehensive income of associates and joint ventures	—	502	502	—	502
Other comprehensive income for the year	(997)	(202)	(1 199)	(56)	(1 255)

19.9 Dividend

The dividend related to 2012 was paid on 18 April 2013 in accordance with the decision taken at the Annual General Meeting on 11 April 2013. Shareholders approved the proposed dividend of CHF 2.05 per share, resulting in a total dividend of CHF 6552 million.

Dividend payable is not accounted for until it has been ratified at the Annual General Meeting. At the meeting on 10 April 2014, a dividend of CHF 2.15 per share will be proposed, resulting in a total dividend of CHF 6927 million. For further details, refer to the Financial Statements of Nestlé S.A.

The Financial Statements for the year ended 31 December 2013 do not reflect this proposed distribution, which will be treated as an appropriation of profit in the year ending 31 December 2014.

20. Lease commitments

20.1 Operating leases

In millions of CHF

	2013	2012
Minimum lease payments	Future value	
Within one year	621	625
In the second year	499	519
In the third to the fifth year	1 042	1 066
After the fifth year	619	657
	2 781	2 867

Lease commitments relate mainly to buildings, industrial equipment, vehicles and IT equipment. The operating lease charge for the year 2013 amounts to CHF 734 million (2012: CHF 720 million).

20.2 Finance leases

In millions of CHF

	2013		2012	
	Present value	Future value	Present value	Future value
Minimum lease payments				
Within one year	44	49	52	55
In the second year	42	49	39	45
In the third to the fifth year	101	133	90	126
After the fifth year	55	84	45	89
	242	315	226	315

The difference between the future value of the minimum lease payments and their present value represents the discount on the lease obligations.

21. Transactions with related parties

21.1 Compensation of the Board of Directors and the Executive Board

Board of Directors

With the exception of the Chairman and the CEO, members of the Board of Directors receive an annual compensation that varies with the Board and the Committee responsibilities as follows:

- Board members: CHF 280 000;
- members of the Chairman's and Corporate Governance Committee: additional CHF 200 000;
- members of the Compensation Committee: additional CHF 40 000 (Chair CHF 100 000);
- members of the Nomination Committee: additional CHF 40 000 (Chair CHF 100 000); and
- members of the Audit Committee: additional CHF 100 000 (Chair CHF 150 000).

Half of the compensation is paid through the granting of Nestlé S.A. shares at the ex-dividend closing price.

These shares are subject to a three-year blocking period.

With the exception of the Chairman and the CEO, members of the Board of Directors also receive an annual expense allowance of CHF 15 000 each. This allowance covers travel and hotel accommodation in Switzerland, as well as sundry out-of-pocket expenses. For Board members from outside Europe, the Company reimburses additionally their airline tickets. When the Board meets outside of Switzerland, all expenses are borne and paid directly by the Company.

The Chairman is entitled to a cash compensation, as well as Nestlé S.A. shares which are blocked for three years.

Executive Board

The total annual remuneration of the members of the Executive Board comprises a salary, a bonus (based on the individual's performance and the achievement of the Group's objectives), equity compensation and other benefits. Members of the Executive Board can choose to receive part or all of their bonus in Nestlé S.A. shares at the average closing price of the last ten trading days of January of the year of the payment of the bonus. These shares are subject to a three-year blocking period.

In millions of CHF

	2013	2012
Board of Directors ^(a)		
Chairman's compensation	8	9
Other Board members		
Remuneration – cash	3	3
Shares	2	2
Executive Board ^(a)		
Remuneration – cash	16	16
Bonus – cash	5	6
Bonus – shares	9	10
Equity compensation plans ^(b)	10	14
Pension	6	7

(a) Refer to Note 25 of the Financial Statements of Nestlé S.A. for the detailed disclosures, regarding the remunerations of the Board of Directors and the Executive Board, that are required by Swiss law.

(b) Equity compensation plans are equity-settled share-based payment transactions whose cost is recognised over the vesting period as required by IFRS 2.

21.2 Transactions with associates and joint ventures

There are no significant transactions between the Group companies and associates.

The main transactions with joint ventures are loans granted by the Group whose outstanding balances as at 31 December 2013 amount to CHF 945 million (2012: CHF 1020 million) and dividends and interest received which represent an amount of CHF 139 million (2012: CHF 139 million).

21. Transactions with related parties

21.3 Other transactions

Nestlé Capital Advisers SA (NCA), one of the Group's subsidiaries, is an unregulated investment and actuarial adviser, based in Switzerland. Further to actuarial advice, NCA renders investment consulting services to some of the Group's pension funds, either directly or indirectly via the Robusta mutual fund umbrella, but NCA never executes trading and investment transactions. The fees received by NCA in 2013 for those activities amounted to CHF 15 million (2012: CHF 15 million).

Nestlé Capital Management Ltd (NCM), a 100% subsidiary of NCA, is an asset manager authorised and regulated by the Financial Conduct Authority, in the United Kingdom. NCM manages some of the assets of the Group's pension funds. In this function, NCM executes trading and investment transactions on behalf of these pension funds directly or for the Robusta mutual funds pension investment vehicles. The fees received by NCM in 2013 for those activities amounted to CHF 22 million (2012: CHF 14 million). The assets under direct management represented an amount of CHF 11.8 billion at 31 December 2013 (2012: CHF 11.8 billion).

In addition, Robusta Asset Management Ltd (RAML), a 100% subsidiary of NCA, is in charge of selecting and monitoring investment managers for the Robusta mutual funds pension investment vehicles. RAML has delegated most of its activities to third-parties, including NCA and hence no fee income is generated by RAML. Any remaining expenses are covered by means of fees deducted from its assets under management. The assets under supervision of RAML amounted to CHF 10.0 billion at 31 December 2013 (2012: CHF 8.8 billion). Of this amount CHF 6.8 billion (2012: CHF 5.3 billion) of assets are under direct management of NCM.

Furthermore, throughout 2013, no director of the Group had a personal interest in any transaction of significance for the business of the Group.

22. Restatements and adjustments of 2012 comparatives

Following the implementation of IFRS 11 – Joint Arrangements and IAS 19 Revised 2011 – Employee Benefits described in the accounting policies, 2012 comparatives have been restated as follows:

Consolidated income statement for the year ended 31 December 2012

In millions of CHF

	Notes	As originally published	IAS 19	IFRS 11	Restated
Sales	3	92 186	–	(2 465)	89 721
Other revenue		138	–	72	210
Cost of goods sold		(48 398)	(22)	920	(47 500)
Distribution expenses		(8 167)	(7)	157	(8 017)
Marketing and administration expenses		(19 688)	(254)	901	(19 041)
Research and development costs		(1 544)	(1)	132	(1 413)
Other trading income	4	141	–	–	141
Other trading expenses	4	(656)	–	19	(637)
Trading operating profit	3	14 012	(284)	(264)	13 464
Other operating income	4	146	–	–	146
Other operating expenses	4	(226)	–	4	(222)
Operating profit		13 932	(284)	(260)	13 388
Financial income	5	110	12	(2)	120
Financial expense	5	(591)	(254)	20	(825)
Profit before taxes, associates and joint ventures		13 451	(526)	(242)	12 683
Taxes	15	(3 451)	143	49	(3 259)
Share of results of associates and joint ventures	16	1 060	–	193	1 253
Profit for the year		11 060	(383)	–	10 677
of which attributable to non-controlling interests		449	–	–	449
of which attributable to shareholders of the parent (Net profit)		10 611	(383)	–	10 228
Earnings per share (in CHF)					
Basic earnings per share	17	3.33	(0.12)	–	3.21
Diluted earnings per share	17	3.32	(0.12)	–	3.20

22. Restatements and adjustments of 2012 comparatives

Consolidated statement of comprehensive income for the year ended 31 December 2012

In millions of CHF

	Notes	As originally published	IAS 19	IFRS 11	Restated
Profit for the year recognised in the income statement		11 060	(383)	–	10 677
Currency retranslations					
– Recognised in translation reserve		(1 052)	–	(1)	(1 053)
– Reclassified from translation reserve to income statement		–	–	–	–
Fair value adjustments on available-for-sale financial instruments					
– Recognised in fair value reserve		309	–	1	310
– Reclassified from fair value reserve to income statement		16	–	(1)	15
Fair value adjustments on cash flow hedges					
– Recognised in hedging reserve		(110)	–	(6)	(116)
– Reclassified from hedging reserve		272	–	(6)	266
Taxes	15	(32)	–	1	(31)
Share of other comprehensive income of associates and joint ventures	16	566	–	12	578
Items that are or may be reclassified subsequently to the income statement		(31)	–	–	(31)
Remeasurement of defined benefit plans	11	(2 063)	517	12	(1 534)
Taxes	15	533	(142)	(5)	386
Share of other comprehensive income of associates and joint ventures	16	(69)	–	(7)	(76)
Items that will never be reclassified to the income statement		(1 599)	375	–	(1 224)
Other comprehensive income for the year	19	(1 630)	375	–	(1 255)
Total comprehensive income for the year		9 430	(8)	–	9 422
of which attributable to non-controlling interests		393	–	–	393
of which attributable to shareholders of the parent		9 037	(8)	–	9 029

22. Restatements and adjustments of 2012 comparatives

Consolidated balance sheet as at 1 January 2012

In millions of CHF

	Notes	As originally published	IAS 19	IFRS 11	Restated
Assets					
Current assets					
Cash and cash equivalents	14/18	4 938	—	(169)	4 769
Short-term investments	14	3 050	—	(37)	3 013
Inventories	6	9 255	—	(160)	9 095
Trade and other receivables	7/14	13 340	—	(349)	12 991
Prepayments and accrued income		900	—	(21)	879
Derivative assets	14	731	—	(9)	722
Current income tax assets		1 094	—	(41)	1 053
Assets held for sale	2	16	—	—	16
Total current assets		33 324	—	(786)	32 538
Non-current assets					
Property, plant and equipment	8	23 971	—	(511)	23 460
Goodwill	9	29 008	—	(395)	28 613
Intangible assets	10	9 356	—	(571)	8 785
Investments in associates and joint ventures	16	8 629	—	1 688	10 317
Financial assets	14	7 161	—	(8)	7 153
Employee benefits assets	11	127	—	—	127
Current income tax assets		39	—	—	39
Deferred tax assets	15	2 476	(5)	(63)	2 408
Total non-current assets		80 767	(5)	140	80 902
Total assets		114 091	(5)	(646)	113 440

22. Restatements and adjustments of 2012 comparatives

Consolidated balance sheet as at 1 January 2012 (continued)

In millions of CHF

	Notes	As originally published	IAS 19	IFRS 11	Restated
Liabilities and equity					
Current liabilities					
Financial debt	14	16 100	—	(155)	15 945
Trade and other payables	14	13 584	—	(40)	13 544
Accruals and deferred income		2 909	—	(129)	2 780
Provisions	13	576	—	(1)	575
Derivative liabilities	14	646	—	(14)	632
Current income tax liabilities		1 417	—	(38)	1 379
Total current liabilities		35 232	—	(377)	34 855
Non-current liabilities					
Financial debt	14	6 207	—	(42)	6 165
Employee benefits liabilities	11	7 105	(91)	(102)	6 912
Provisions	13	3 094	—	(15)	3 079
Deferred tax liabilities	15	2 060	18	(104)	1 974
Other payables	14	2 119	—	(6)	2 113
Total non-current liabilities		20 585	(73)	(269)	20 243
Total liabilities		55 817	(73)	(646)	55 098
Equity	19				
Share capital		330	—	—	330
Treasury shares		(6 722)	—	—	(6 722)
Translation reserve		(16 927)	—	—	(16 927)
Retained earnings and other reserves		80 116	68	—	80 184
Total equity attributable to shareholders of the parent		56 797	68	—	56 865
Non-controlling interests		1 477	—	—	1 477
Total equity		58 274	68	—	58 342
Total liabilities and equity		114 091	(5)	(646)	113 440

22. Restatements and adjustments of 2012 comparatives

Consolidated balance sheet as at 31 December 2012

In millions of CHF

	Notes	As originally published	IAS 19	IFRS 11	Restated	Adjustments of Wyeth Nutrition ^(a)	Restated and adjusted
Assets							
Current assets							
Cash and cash equivalents	14/18	5 840	—	(127)	5 713	—	5 713
Short-term investments	14	3 585	—	(2)	3 583	—	3 583
Inventories	6	9 125	—	(176)	8 949	(10)	8 939
Trade and other receivables	7/14	13 404	—	(359)	13 045	3	13 048
Prepayments and accrued income		844	—	(22)	822	(1)	821
Derivative assets	14	586	—	(10)	576	—	576
Current income tax assets		1 028	—	(57)	971	1	972
Assets held for sale	2	793	—	—	793	(425)	368
Total current assets		35 205	—	(753)	34 452	(432)	34 020
Non-current assets							
Property, plant and equipment	8	26 903	—	(557)	26 346	230	26 576
Goodwill	9	32 615	—	(398)	32 217	471	32 688
Intangible assets	10	13 643	—	(546)	13 097	(79)	13 018
Investments in associates and joint ventures	16	9 846	—	1 733	11 579	7	11 586
Financial assets	14	5 003	—	(8)	4 995	(16)	4 979
Employee benefits assets	11	84	1	(2)	83	1	84
Current income tax assets		27	—	—	27	—	27
Deferred tax assets	15	2 903	(5)	(43)	2 855	44	2 899
Total non-current assets		91 024	(4)	179	91 199	658	91 857
Total assets		126 229	(4)	(574)	125 651	226	125 877

(a) The balance sheet as at 31 December 2012 has been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

22. Restatements and adjustments of 2012 comparatives

Consolidated balance sheet as at 31 December 2012 (continued)

In millions of CHF

	Notes	As originally published	IAS 19	IFRS 11	Restated	Adjustments of Wyeth Nutrition ^(a)	Restated and adjusted
Liabilities and equity							
Current liabilities							
Financial debt	14	18 568	—	(160)	18 408	—	18 408
Trade and other payables	14	14 455	—	(18)	14 437	190	14 627
Accruals and deferred income		3 229	—	(150)	3 079	(1)	3 078
Provisions	13	441	—	—	441	11	452
Derivative liabilities	14	428	—	(5)	423	—	423
Current income tax liabilities		1 631	—	(34)	1 597	11	1 608
Liabilities directly associated with assets held for sale		1	—	—	1	—	1
Total current liabilities		38 753	—	(367)	38 386	211	38 597
Non-current liabilities							
Financial debt	14	9 009	—	(1)	9 008	—	9 008
Employee benefits liabilities	11	8 554	(82)	(113)	8 359	1	8 360
Provisions	13	2 842	—	(16)	2 826	1	2 827
Deferred tax liabilities	15	2 276	18	(69)	2 225	15	2 240
Other payables	14	2 191	—	(8)	2 183	(2)	2 181
Total non-current liabilities		24 872	(64)	(207)	24 601	15	24 616
Total liabilities		63 625	(64)	(574)	62 987	226	63 213
Equity							
Share capital	19	322	—	—	322	—	322
Treasury shares		(2 078)	—	—	(2 078)	—	(2 078)
Translation reserve		(17 923)	—	(1)	(17 924)	—	(17 924)
Retained earnings and other reserves		80 626	60	1	80 687	—	80 687
Total equity attributable to shareholders of the parent		60 947	60	—	61 007	—	61 007
Non-controlling interests		1 657	—	—	1 657	—	1 657
Total equity		62 604	60	—	62 664	—	62 664
Total liabilities and equity		126 229	(4)	(574)	125 651	226	125 877

(a) The balance sheet as at 31 December 2012 has been adjusted following the final valuation of the Wyeth Nutrition acquisition (see Note 2).

22. Restatements and adjustments of 2012 comparatives

Consolidated cash flow statement for the year ended 31 December 2012

In millions of CHF

	Notes	As originally published	IAS 19	IFRS 11	Restated
Operating activities					
Operating profit	18	13 932	(284)	(260)	13 388
Non-cash items of income and expense	18	3 316	—	(99)	3 217
Cash flow before changes in operating assets and liabilities		17 248	(284)	(359)	16 605
Decrease/(increase) in working capital	18	1 988	—	27	2 015
Variation of other operating assets and liabilities	18	(375)	284	(4)	(95)
Cash generated from operations		18 861	—	(336)	18 525
Net cash flows from treasury activities	18	(334)	—	10	(324)
Taxes paid		(3 201)	—	83	(3 118)
Dividends and interest from associates and joint ventures	16	446	—	139	585
Operating cash flow		15 772	—	(104)	15 668
Investing activities					
Capital expenditure	8	(5 368)	—	95	(5 273)
Expenditure on intangible assets	10	(343)	—	18	(325)
Sale of property, plant and equipment		130	—	—	130
Acquisition of businesses	2	(10 918)	—	2	(10 916)
Disposal of businesses	2	144	—	(2)	142
Investments (net of divestments) in associates and joint ventures	16	(86)	—	7	(79)
Outflows from non-current treasury investments		(192)	—	—	(192)
Inflows from non-current treasury investments		1 561	—	—	1 561
Inflows/(outflows) from short-term treasury investments		711	—	(34)	677
Inflows from other investing activities		100	—	(11)	89
Outflows from other investing activities		(326)	—	21	(305)
Cash flow from investing activities		(14 587)	—	96	(14 491)
Financing activities					
Dividend paid to shareholders of the parent	19	(6 213)	—	—	(6 213)
Dividends paid to non-controlling interests		(204)	—	—	(204)
Acquisition (net of disposal) of non-controlling interests		(165)	—	—	(165)
Purchase of treasury shares		(532)	—	—	(532)
Sale of treasury shares		1 199	—	—	1 199
Inflows from bonds and other non-current financial debt		5 226	—	—	5 226
Outflows from bonds and other non-current financial debt		(1 680)	—	30	(1 650)
Inflows/(outflows) from current financial debt		2 312	—	13	2 325
Cash flow from financing activities		(57)	—	43	(14)
Currency retranslations		(226)	—	7	(219)
Increase/(decrease) in cash and cash equivalents		902	—	42	944
Cash and cash equivalents at beginning of year		4 938	—	(169)	4 769
Cash and cash equivalents at end of year		5 840	—	(127)	5 713

23. Guarantees

At 31 December 2013, the Group has given guarantees to third parties for an amount of CHF 772 million (2012: CHF 534 million). The most significant balance relates to the Nestlé UK pension fund.

24. Group risk management

The Nestlé Group Enterprise Risk Management (ERM) is a process applied across the enterprise, designed to identify potential events that may affect the Company, to manage risk to be within its risk appetite, and to provide reasonable assurance regarding the achievement of objectives. Risk management is an integral element of the Governance, Risk management and Compliance (GRC) model.

GRC is an integrated, holistic approach ensuring that the organisation acts in accordance with its risk appetite, internal policies and guidelines, and external regulations. GRC is thereby promoting a proactive risk management and the effectiveness of internal controls.

ERM enables Nestlé's management to raise risk awareness, to anticipate risks early and to make sound business decisions throughout the Group by understanding relative business impact of different types of risks, root causes and correlations among interdependent risks or major impact of the Company on its social and physical environment.

A global risk appetite is defined by the Executive Board and reviewed and validated on an annual basis by the Board of Directors.

The complexity of the Nestlé Group requires a two-tiered (centralised and decentralised) approach to the evaluation of risk. To allow for this complexity, the ERM has been developed using both "Top-Down" and "Bottom-Up" assessments.

Implementation of this Framework has allowed the Group to achieve the following objectives:

- identification and quantification of tangible (financial, operational, physical, human assets, etc.) and intangible (reputation, brand image, intellectual property, etc.) risks in a transparent manner;
- development of a common language for communicating and consolidating risk; and
- prioritisation and identification of where to focus management resources and activity.

The "Top-Down" assessment occurs annually and focuses on the Group's global risk portfolio. It is performed with all members of the Executive Board and addresses the most relevant risks related to the strategic development of the Nestlé Group. An annual Compliance Risk Assessment is also performed by the functions represented in the Group Compliance Committee. The individual "Top-Down" assessments of Zones, Globally Managed Businesses, and all markets are consolidated, presented and discussed with the Executive Board. It is intended to provide a high-level mapping of Group risk and allow Group Management to make sound decisions on the future operations of the Company. Risk assessments are the responsibility of line management; this applies equally to a business, a market or a function, and any mitigating actions identified in the assessments are the responsibility of the individual line management. If a Group-level intervention is required, responsibility for mitigating actions will generally be determined by the Executive Board.

The "Bottom-Up" process includes assessments performed at an individual component level (business unit, function, department or project). The reason for performing these component level risk assessments is to highlight localised issues where risks can be mitigated quickly and efficiently. The timing of these assessments varies, and any mitigating actions required are the responsibility of the line management of the individual component unit.

Overall Group ERM reporting combines the total results of the "Top-Down" assessment and the compilations of the individual "Bottom-Up" assessments. The results of the Group ERM are presented to the Executive Board, Audit Committee and Board of Directors annually. In the case of an individual risk assessment identifying a risk which requires action at Group level, an ad hoc presentation is made to the Executive Board.

Financial risks management is described in more detail in Note 14.

25. Events after the balance sheet date

On 11 February 2014, the Group announced its intention to sell 48.5 million of its L'Oréal shares to L'Oréal for EUR 6.0 billion. The shares will be cancelled. Upon completion of the transaction the Group will continue to account for its remaining stake in L'Oréal using the equity method.

Part of the proceeds will be used to acquire the remaining 50% of the shares of Galderma currently owned by L'Oréal for EUR 2.6 billion, subject to regulatory approvals which are expected to be received during the first half of 2014. In addition, the Group intends to use the remaining EUR 3.4 billion to launch a share buy-back programme.

The main financial effects of the transaction are expected to result in incremental annual sales of CHF 2 billion following the consolidation of Galderma, and a one-off gain of approximately CHF 7.5 billion (including a revaluation gain on the 50% stake in Galderma already held by the Group).

At 12 February 2014, the date of approval for issue of the Consolidated Financial Statements by the Board of Directors, the Group has no other subsequent events that warrant a modification of the value of its assets and liabilities or any additional disclosure.

26. Group companies

The list of companies appears in the section Companies of the Nestlé Group.

Report of the Statutory Auditor on the Consolidated Financial Statements

to the General Meeting of Nestlé S.A.

As statutory auditor, we have audited the consolidated financial statements (income statement, statement of comprehensive income, balance sheet, cash flow statement, statement of changes in equity and notes on pages 74 to 148) of the Nestlé Group for the year ended 31 December 2013.

Board of Directors' responsibility

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) and the requirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards as well as International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements for the year ended 31 December 2013 give a true and fair view of the financial position, the results of operations and the cash flows in accordance with International Financial Reporting Standards (IFRS) and comply with Swiss law.

Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.



KPMG SA

A handwritten signature in black ink, appearing to read 'S. R. Cormack'.

Scott Cormack
Licensed Audit Expert
Auditor in charge

A handwritten signature in black ink, appearing to read 'F. Lussu'.

Fabien Lussu
Licensed Audit Expert

Geneva, 12 February 2014

Financial information – 5 year review

In millions of CHF (except for per share data and personnel)

	2013	2012 ^(f)
Results		
Sales ^(a)	92 158	89 721
Trading operating profit ^(a)	14 047	13 464
<i>as % of sales ^(a)</i>	15.2%	15.0%
Sales	—	—
EBIT *	—	—
<i>as % of sales</i>	—	—
Taxes	3 256	3 259
Profit for the year attributable to shareholders of the parent (Net profit)	10 015	10 228
<i>as % of sales ^(a)</i>	10.9%	11.4%
Total amount of dividend	6 927 ^(e)	6 552
Depreciation of property, plant and equipment	2 864	2 655
Balance sheet and Cash flow statement		
Current assets	30 066	34 020
Non-current assets	90 376	91 857
Total assets	120 442	125 877
Current liabilities	32 917	38 597
Non-current liabilities	23 386	24 616
Equity attributable to shareholders of the parent	62 575	61 007
Non-controlling interests	1 564	1 657
Net financial debt	14 690	18 120
Operating cash flow ^(b)	14 992	15 668
<i>as % of net financial debt</i>	102.1%	86.5%
Free cash flow ^(c)	10 486	9 905
Capital expenditure	4 928	5 273
<i>as % of sales ^(a)</i>	5.3%	5.9%
Data per share		
Weighted average number of shares outstanding (in millions of units)	3 191	3 186
Total basic earnings per share	3.14	3.21
Equity attributable to shareholders of the parent	19.61	19.15
Dividend	2.15 ^(e)	2.05
Pay-out ratio based on Total basic earnings per share	68.5% ^(e)	63.9%
Stock prices (high)	70.00	62.30
Stock prices (low)	59.20	52.50
Yield ^(d)	3.1/3.6 ^(e)	3.3/3.9
Market capitalisation	208 279	190 038
Number of personnel (in thousands)	333	333

* Earnings Before Interest, Taxes, restructuring and impairments.

(a) 2010 restated following the changes of presentation made to the Income Statement as of 1 January 2011 (refer to Note 1 – Accounting Policies of the 2011 Consolidated Financial Statements).

(b) 2011 restated following the changes in the cash flow statement (refer to Note 1 – Accounting Policies of the 2012 Consolidated Financial Statements).

(c) Refer to Note 18.6 for definition. As from 2012, movements with non-controlling interests are no longer deducted. 2011 comparatives have been restated accordingly.

Financial information – 5 year review

2011	2010	2009	
			Results
83 642	93 015	—	Sales ^(a)
12 538	14 832	—	Trading operating profit ^(a)
15.0%	15.9%	—	as % of sales ^(a)
—	109 722	107 618	Sales
—	16 194	15 699	EBIT *
—	14.8%	14.6%	as % of sales
3 112	3 693	3 362	Taxes
9 487	34 233 ^(g)	10 428	Profit for the year attributable to shareholders of the parent (Net profit)
11.3%	36.8% ^(g)	9.7%	as % of sales ^(a)
6 213	5 939	5 443	Total amount of dividend
2 422	2 552	2 713	Depreciation of property, plant and equipment
			Balance sheet and Cash flow statement
33 324	38 997	39 870	Current assets
80 767	72 644	71 046	Non-current assets
114 091	111 641	110 916	Total assets
35 232	30 146	36 083	Current liabilities
20 585	18 897	21 202	Non-current liabilities
56 797	61 867	48 915	Equity attributable to shareholders of the parent
1 477	731	4 716	Non-controlling interests
14 319	3 854	18 085	Net financial debt
10 180	13 608	17 934	Operating cash flow ^(b)
71.1%	353.2% ^(g)	99.2%	as % of net financial debt
4 757	7 761	12 369	Free cash flow ^(c)
4 779	4 576	4 641	Capital expenditure
5.7%	4.9%	4.3%	as % of sales ^(a)
			Data per share
3 196	3 371	3 572	Weighted average number of shares outstanding (in millions of units)
2.97	10.16 ^(g)	2.92	Total basic earnings per share
17.77	18.35	13.69	Equity attributable to shareholders of the parent
1.95	1.85	1.60	Dividend
65.7%	18.2%	54.8%	Pay-out ratio based on Total basic earnings per share
55.45	56.90	51.25	Stock prices (high)
43.50	48.18	35.04	Stock prices (low)
3.5/4.5	3.3/3.8	3.1/4.6	Yield ^(d)
171 287	178 316	174 294	Market capitalisation
328	281	278	Number of personnel (in thousands)

(d) Calculated on the basis of the dividend for the year concerned, which is paid in the following year, and on high/low stock prices.

(e) As proposed by the Board of Directors of Nestlé S.A.

(f) 2012 restated following the implementation of IFRS 11 and IAS 19 revised, and adjusted following the final valuation of the Wyeth Nutrition acquisition.

(g) Impacted by the profit on disposal of 52% of Alcon outstanding capital.

Companies of the Nestlé Group

Principal affiliated companies ^(a), including joint arrangements and associates, which operate in the Food and Beverages business, with the exception of those marked with an ^o which are engaged in the health and beauty activities.

^(a) In the context of the SIX Swiss Exchange Directive on Information relating to Corporate Governance, the disclosure criteria are as follows:
 – operating companies are disclosed if their sales exceed CHF 10 million or equivalent;
 – financial companies are disclosed if either their equity exceed CHF 10 million or equivalent and/or the total balance sheet is higher than CHF 50 million or equivalent.

Countries within the continents are listed according to the alphabetical order of the country names. Percentage of capital shareholding corresponds to voting powers unless stated otherwise.

All companies listed below are fully consolidated unless stated otherwise.

- 1) Joint ventures accounted for using the equity method.
 2) Joint operations accounted for in proportion to the Nestlé contractual specified share (usually 50%).
 3) Associates accounted for using the equity method.

- △ Companies listed on the stock exchange
 ◊ Sub-holding, financial and property companies

Companies	City	% capital shareholdings	Currency	Capital
Europe				
Austria				
C.P.A. Cereal Partners Handelsgesellschaft M.B.H. & Co. OHG	¹⁾ Wien	50%	EUR	145 346
Nespresso Österreich GmbH & Co. OHG	Wien	100%	EUR	35 000
Nestlé Österreich GmbH	Wien	100%	EUR	7 270 000
Azerbaijan				
Nestlé Azerbaijan Llc	Baku	100%	USD	200 000
Belgium				
Centre de Coordination Nestlé S.A.	◊ Bruxelles	100%	EUR	3 298 971 818
Davigel Belgilux S.A.	Bruxelles	100%	EUR	1 487 361
Nespresso Belgique S.A.	Bruxelles	100%	EUR	550 000
Nestlé Belgilux S.A.	Bruxelles	100%	EUR	64 924 438
Nestlé Catering Services N.V.	Bruxelles	100%	EUR	14 035 500
Nestlé Waters Benelux S.A.	Etalle	100%	EUR	5 601 257
Bosnia and Herzegovina				
Nestlé Adriatic B&H d.o.o.	Sarajevo	100%	BAM	2 000
Bulgaria				
Nestlé Bulgaria A.D.	Sofia	100%	BGN	10 234 933
Croatia				
Nestlé Adriatic d.o.o.	Zagreb	100%	HRK	14 685 500
Czech Republic				
Cereal Partners Czech Republic	¹⁾ Praha	50%	CZK	23 100 000
Nestlé Cesko s.r.o.	Praha	100%	CZK	300 000 000

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Denmark				
Glycom A/S	³⁾ Copenhagen	36.1%	DKK	149 000 000
Nestlé Danmark A/S	Copenhagen	100%	DKK	44 000 000
Oscar A/S	Rønnede	100%	DKK	12 000 000
Finland				
Puljonki Oy	Helsinki	100%	EUR	85 000
Suomen Nestlé Oy	Helsinki	100%	EUR	10 000 000
France				
Centres de Recherche et Développement Nestlé S.A.S.	Beauvais	100%	EUR	3 138 230
Cereal Partners France SNC	¹⁾ Noisiel	50%	EUR	3 000 000
Davigel S.A.S.	Martin Eglise	100%	EUR	7 681 250
Galderma International S.A.S.°	¹⁾ Courbevoie	50%	EUR	940 020
Galderma Q-Med S.A.S.°	¹⁾ Paris	50%	EUR	3 769 870
Galderma Research and Development SNC°	¹⁾ Biot	50%	EUR	70 518 259
Herta S.A.S.	Noisiel	100%	EUR	12 908 610
Houdebine S.A.S.	Noyal Pontivy	100%	EUR	726 000
L'Oréal S.A.°	^{Δ 3)} Paris	29.7%	EUR	121 180 377
<i>Listed on the Paris stock exchange, market capitalisation EUR 77.4 billion, quotation code (ISIN) FR0000120321</i>				
Laboratoires Galderma S.A.S.°	¹⁾ Alby-sur-Chéran	50%	EUR	14 015 454
Laboratoires Innéov SNC°	¹⁾ Nanterre	50%	EUR	950 000
Lactalis Nestlé Produits Frais S.A.S.	³⁾ Laval	40%	EUR	69 208 832
Nespresso France S.A.S.	Paris	100%	EUR	1 360 000
Nestlé Clinical Nutrition France S.A.S.	Noisiel	100%	EUR	57 943 072
Nestlé Entreprises S.A.S.	[∅] Noisiel	100%	EUR	739 559 392
Nestlé France M.G. S.A.S.	Noisiel	100%	EUR	50 000
Nestlé France S.A.S.	Noisiel	100%	EUR	130 925 520
Nestlé Grand Froid S.A.	Noisiel	100%	EUR	3 120 000
Nestlé Purina PetCare France S.A.S.	Rueil-Malmaison	100%	EUR	21 091 872
Nestlé Waters S.A.S.	[∅] Issy-les-Moulineaux	100%	EUR	254 893 080
Nestlé Waters France S.A.S.	[∅] Issy-les-Moulineaux	100%	EUR	44 856 149
Nestlé Waters Management & Technology S.A.S.	Issy-les-Moulineaux	100%	EUR	38 113
Nestlé Waters Marketing & Distribution S.A.S.	Issy-les-Moulineaux	100%	EUR	26 740 940
Nestlé Waters Services S.A.S.	Issy-les-Moulineaux	100%	EUR	1 356 796
Nestlé Waters Supply Centre S.A.S.	Issy-les-Moulineaux	100%	EUR	2 577 000
Nestlé Waters Supply Est S.A.S.	Issy-les-Moulineaux	100%	EUR	17 539 660
Nestlé Waters Supply Sud S.A.S.	Issy-les-Moulineaux	100%	EUR	7 309 106
Société de Bouchages Emballages				
Conditionnement Moderne S.A.S.	³⁾ Lavardac	50%	EUR	10 200 000
Société des Produits Alimentaires de Caudry S.A.S.	Noisiel	100%	EUR	1 440 000
Société Française des Eaux Régionales S.A.S.	[∅] Issy-les-Moulineaux	100%	EUR	1 490 098
Société Immobilière de Noisiel S.A.	[∅] Noisiel	100%	EUR	22 753 550
Société Industrielle de Transformation de Produits Agricoles S.A.S.	Noisiel	100%	EUR	9 718 000

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Germany				
Alois Dallmayr Kaffee OHG	³⁾ München	25%	EUR	10 250 000
C.P.D. Cereal Partners Deutschland GmbH & Co. OHG	¹⁾ Frankfurt am Main	50%	EUR	511 292
Erlenbacher Backwaren GmbH	Darmstadt	100%	EUR	2 582 024
Galderma Laboratorium GmbH°	¹⁾ Düsseldorf	50%	EUR	800 000
Nestlé Deutschland AG	Frankfurt am Main	100%	EUR	214 266 628
Nestlé Product Technology Centre Lebensmittelforschung GmbH	Singen	100%	EUR	52 000
Nestlé Unternehmungen Deutschland GmbH	[◊] Frankfurt am Main	100%	EUR	60 000 000
Nestlé Waters Deutschland GmbH	Mainz	100%	EUR	10 566 000
Spirig Pharma GmbH°	¹⁾ Düsseldorf	50%	EUR	155 000
Trinks GmbH	³⁾ Goslar	25%	EUR	2 360 000
Trinks Süd GmbH	³⁾ München	25%	EUR	260 000
Greece				
C.P.W. Hellas Breakfast Cereals S.A.	¹⁾ Maroussi	50%	EUR	201 070
Nespresso Hellas S.A.	Maroussi	100%	EUR	500 000
Nestlé Hellas S.A.	Maroussi	100%	EUR	39 119 726
Hungary				
Cereal Partners Hungária Kft.	¹⁾ Budapest	50%	HUF	22 000 000
Kékkúti Ásványvíz Zrt.	Budapest	100%	HUF	238 326 000
Nestlé Hungária Kft.	Budapest	100%	HUF	6 000 000 000
Italy				
Fastlog S.p.A.	Milano	100%	EUR	154 935
Galderma Italia S.p.A.°	¹⁾ Milano	50%	EUR	612 000
Nespresso Italiana S.p.A.	Milano	100%	EUR	250 000
Nestlé Italiana S.p.A.	Milano	100%	EUR	25 582 492
Sanpellegrino S.p.A.	Milano	100%	EUR	58 742 145
Kazakhstan				
Nestlé Food Kazakhstan LLP	Almaty	100%	KZT	91 900
Lithuania				
UAB "Nestlé Baltics"	Vilnius	100%	LTL	110 000
Luxembourg				
Compagnie Financière du Haut-Rhin S.A.	[◊] Luxembourg	100%	EUR	105 200 000
Nespresso Luxembourg Sàrl	Luxembourg	100%	EUR	12 525
Nestlé Finance International Ltd	[◊] Luxembourg	100%	EUR	440 000
Nestlé Treasury International S.A.	[◊] Luxembourg	100%	EUR	1 000 000
NTC-Europe S.A.	[◊] Luxembourg	100%	EUR	3 565 000
Macedonia				
Nestlé Adriatik Makedonija d.o.o.e.l.	Skopje-Karpos	100%	MKD	31 065 780

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Malta				
Nestlé Malta Ltd	Lija	100%	EUR	116 470
Netherlands				
East Springs International N.V.	⁰ Amsterdam	100%	EUR	25 370 000
Galderma BeNeLux B.V. ^o	¹⁾ Rotterdam	50%	EUR	18 002
Nespresso Nederland B.V.	Amsterdam	100%	EUR	680 670
Nestlé Nederland B.V.	Amstelveen	100%	EUR	11 346 000
Norway				
A/S Nestlé Norge	Oslo	100%	NOK	81 250 000
Kaffeknappen Norge AS	Oslo	87.5%	NOK	100 000
Poland				
Cereal Partners Poland Torun-Pacific Sp. Z o.o.	¹⁾ Torun	50%	PLN	14 572 838
Galderma Polska Z o.o. ^o	¹⁾ Warszawa	50%	PLN	93 000
Nestlé Polska S.A.	Warszawa	100%	PLN	50 000 000
Nestlé Waters Polska S.A.	Warszawa	100%	PLN	196 100 000
Portugal				
Cereal Associados Portugal A.E.I.E.	¹⁾ Oeiras	50%	EUR	99 760
Nestlé Portugal S.A.	Oeiras	100%	EUR	30 000 000
Nestlé Waters direct Portugal, comércio e distribuição de produtos alimentares, S.A.	Loures	100%	EUR	1 000 000
Prolacto-Lactinios de São Miguel S.A.	Ponta Delgada	100%	EUR	700 000
Republic of Ireland				
Nestlé (Ireland) Ltd	Dublin	100%	EUR	41 964 052
Pfizer Nutritionals Ireland Limited	Askeaton	100%	USD	885 599 990
Republic of Serbia				
Nestlé Adriatic S d.o.o., Beograd-Surcin	Beograd-Surcin	100%	RSD	7 996 397 614
Romania				
Nestlé Romania S.R.L.	Bucharest	100%	RON	77 906 800
Russia				
Cereal Partners Rus, LLC	¹⁾ Moscow	50%	RUB	20 420 000
LLC Nestlé Watercoolers Service	Moscow	100%	RUB	20 372 926
Nestlé Kuban LLC	Timashevsk	100%	RUB	11 041 793
Nestlé Rossiya LLC	Moscow	100%	RUB	840 153 854
ooo Galderma LLC ^o	¹⁾ Moscow	50%	RUB	25 000 000
Slovak Republic				
Nestlé Slovensko s.r.o.	Prievidza	100%	EUR	13 277 568
Slovenia				
Nestlé Adriatic Trgovina d.o.o.	Ljubljana	100%	EUR	8 763

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Spain				
Aquarel Iberica S.A.	Barcelona	100%	EUR	300 505
Cereal Partners España A.E.I.E.	¹⁾ Esplugues de Llobregat (Barcelona)	50%	EUR	120 202
Davigel España S.A.	Sant Just Desvern (Barcelona)	100%	EUR	984 000
Helados y Postres S.A.	Vitoria (Alava)	100%	EUR	103 900 300
Innéov España S.A.°	¹⁾ Madrid	50%	EUR	120 000
Laboratorios Galderma, S.A.°	¹⁾ Madrid	50%	EUR	432 480
Nestlé España S.A.	Esplugues de Llobregat (Barcelona)	100%	EUR	100 000 000
Nestlé Purina PetCare España S.A.	Castellbisbal (Barcelona)	100%	EUR	12 000 000
Nestlé Waters España, S.A.	Barcelona	100%	EUR	300 000
Productos del Café S.A.	Reus (Tarragona)	100%	EUR	6 600 000
Sweden				
Galderma Holding AB°	^{◇ 1)} Bromma	50%	SEK	50 000
Galderma Nordic AB°	¹⁾ Bromma	50%	SEK	31 502 698
KaffeKnappen AB	[◇] Stockholm	100%	SEK	100 000
KaffeKnappen Sverige AB	Stockholm	100%	SEK	100 000
Nestlé Sverige AB	Helsingborg	100%	SEK	20 000 000
Q-Med AB°	¹⁾ Uppsala	50%	SEK	24 845 500
Q-Med Holding Sweden AB°	¹⁾ Uppsala	50%	SEK	100 000
Q-Med Production AB°	¹⁾ Uppsala	50%	SEK	100 000
Switzerland				
Beverage Partners Worldwide (Europe) AG	^{◇ 1)} Zürich	50%	CHF	14 000 000
CPW Operations Sàrl	¹⁾ Prilly	50%	CHF	20 000
CPW S.A.	¹⁾ Prilly	50%	CHF	10 000 000
Eckes-Granini (Suisse) S.A.	²⁾ Henniez	49%	CHF	2 000 000
Entreprises Maggi S.A.	[◇] Cham	100%	CHF	100 000
Galderma Pharma S.A.°	^{◇ 1)} Lausanne	50%	CHF	48 900 000
Galderma S.A.°	¹⁾ Cham	50%	CHF	178 100
Intercona Re AG	[◇] Châtel-St-Denis	100%	CHF	35 000 000
Nestec S.A.	Vevey	100%	CHF	5 000 000
Nestlé Finance S.A.	[◇] Cham	100%	CHF	30 000 000
Nestlé Health Science S.A.	Vevey	100%	CHF	100 000
Nestlé Institute of Health Sciences S.A.	Ecublens	100%	CHF	100 000
Nestlé International Travel Retail S.A.	Vevey	100%	CHF	3 514 000
Nestlé Nespresso S.A.	Lausanne	100%	CHF	2 000 000
Nestlé Operational Services Worldwide S.A.	Bussigny-près-Lausanne	100%	CHF	100 000
Nestlé Waters (Suisse) S.A.	Henniez	100%	CHF	5 000 000
Nestrade S.A.	La Tour-de-Peilz	100%	CHF	6 500 000
Nutrition-Wellness Venture AG	[◇] Vevey	100%	CHF	100 000
Rive-Reine S.A.	[◇] La Tour-de-Peilz	100%	CHF	2 000 000
S.I. En Bergère Vevey S.A.	[◇] Vevey	100%	CHF	19 500 000
Société des Produits Nestlé S.A.	Vevey	100%	CHF	54 750 000
Sofinol S.A.	Manno	100%	CHF	3 000 000
Spirig Pharma AG°	¹⁾ Egerkingen	50%	CHF	600 000

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Turkey				
Balaban Gıda Sanayi ve Ticaret A.S.	Sakarya	50.9%	TRY	21 424 364
Cereal Partners Gıda Ticaret Limited Sirketi	¹⁾ Istanbul	50%	TRY	25 020 000
Erikli Dağıtım ve Pazarlama A.S.	Bursa	100%	TRY	3 849 975
Erikli Su ve Mesrubat Sanayi ve Ticaret A.S.	Bursa	100%	TRY	12 700 000
NDB Gıda Sanayi ve Ticaret A.S.	⁰ Istanbul	50.9%	TRY	66 611 123
Nestlé Türkiye Gıda Sanayi A.S.	Istanbul	99.9%	TRY	35 000 000
Nestlé Waters Gıda ve Mesrubat Sanayi Ticaret A.S.	Bursa	100%	TRY	8 000 000
Ukraine				
LLC Nestlé Ukraine	Kyiv	100%	USD	150 000
LLC Technocom	Kharkiv	100%	UAH	119 658 066
PJSC "Lviv Confectionery Factory Svitoch"	Lviv	97%	UAH	88 111 060
PRJSC Volynholding	Torchyn	100%	UAH	100 000
United Kingdom				
Buxton Mineral Waters Ltd	⁰ Rickmansworth	100%	GBP	14 000 000
Cereal Partners UK	¹⁾ Herts	50%	GBP	—
Galderma (UK) Ltd ⁰	¹⁾ Watford	50%	GBP	1 500 000
Nespresso UK Ltd	Gatwick	100%	GBP	275 000
Nestec York Ltd	Gatwick	100%	GBP	500 000
Nestlé Holdings (UK) PLC	⁰ Gatwick	100%	GBP	77 940 000
Nestlé Purina PetCare (UK) Ltd	Gatwick	100%	GBP	44 000 000
Nestlé UK Ltd	Gatwick	100%	GBP	129 972 342
Nestlé Waters GB Ltd	⁰ Rickmansworth	100%	GBP	14 000 000
Nestlé Waters UK Ltd	Gatwick	100%	GBP	640
Nestlé Waters (UK) Holdings Ltd	⁰ Gatwick	100%	GBP	6 500 002
Vitafo (International) Ltd	Liverpool	100%	GBP	625 379

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Africa				
Algeria				
Nestlé Algérie SpA	Alger	70%	DZD	7 000 000
Nestlé Waters Algérie SpA	Blida	100%	DZD	1 622 551 965
Angola				
Nestlé Angola Lda	Luanda	100%	AOA	24 000 000
Burkina Faso				
Nestlé Burkina Faso S.A.U.	Ouagadougou	100%	XOF	50 000 000
Cameroon				
Nestlé Cameroun	Douala	100%	XAF	650 000 000
Côte d'Ivoire				
Nestlé Côte d'Ivoire	^Δ Abidjan	86.5%	XOF	5 517 600 000
<i>Listed on the Abidjan stock exchange, market capitalisation XOF 71.7 billion, quotation code (ISIN) CI0009240728</i>				
Democratic Republic of the Congo				
Nestlé Congo s.p.r.l.	Kinshasa	100%	USD	33 200 000
Egypt				
Nestlé Egypt S.A.E.	Giza	100%	EGP	80 722 000
Nestlé Waters Distribution Company	Cairo	64%	EGP	15 200 000
Nestlé Waters Egypt S.A.E.	Cairo	63.7%	EGP	81 500 000
Gabon				
Nestlé Gabon	Libreville	90%	XAF	344 000 000
Ghana				
Nestlé Central and West Africa Ltd	Accra	100%	GHS	46 000
Nestlé Ghana Ltd	Accra	76%	GHS	20 100 000
Guinea				
Nestlé Guinée S.A.	Conakry	99%	GNF	3 424 000 000
Kenya				
Nestlé Equatorial African Region Limited	Nairobi	100%	KES	132 000 000
Nestlé Kenya Ltd	Nairobi	100%	KES	172 958 400
Mali				
Nestlé Mali S.A.U.	Bamako	100%	XOF	10 000 000
Mauritius				
Nestlé SEA Trading Ltd	Port Louis	100%	USD	2
Nestlé's Products (Mauritius) Ltd	Port Louis	100%	BSD	71 500

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Morocco				
Nestlé Maghreb S.A.	Casablanca	100%	MAD	300 000
Nestlé Maroc S.A.	El Jadida	94.5%	MAD	156 933 000
Mozambique				
Nestlé Mocambique Lda	Maputo	100%	MZN	4 000
Niger				
Nestlé Niger S.A.	Niamey	99.6%	XOF	50 000 000
Nigeria				
Nestlé Nigeria Plc	^Δ Ilupeju	63.5%	NGN	396 328 126
<i>Listed on the Nigerian Stock Exchange, market capitalisation NGN 951.2 billion, quotation code (ISIN) NGNESTLE0006</i>				
Senegal				
Nestlé Sénégal	Dakar	100%	XOF	1 620 000 000
South Africa				
Galderma Laboratories South Africa (Pty) Ltd ^o	¹⁾ Randburg	50%	ZAR	375 000
Nestlé (South Africa) (Pty) Ltd	Johannesburg	100%	ZAR	553 400 000
Togo				
Nestlé Togo S.A.U.	Lome	100%	XOF	50 000 000
Tunisia				
Nestlé Tunisie Distribution S.A.	Tunis	99.5%	TND	100 000
Nestlé Tunisie S.A.	Tunis	99.5%	TND	8 438 280
Zambia				
Nestlé Zambia Trading Ltd	Lusaka	100%	ZMK	2 317 500 000
Zimbabwe				
Nestlé Zimbabwe (Private) Ltd	Harare	100%	USD	2 100 000

Companies of the Nestlé Group

Companies		City	% capital shareholdings	Currency	Capital
Americas					
Argentina					
Cereales Partners LLC - Union Transitoria de Empresas	1)	Buenos Aires	50%	ARS	—
Dairy Partners Americas Manufacturing Argentina S.A.	2)	Buenos Aires	50%	ARS	272 500
Eco de Los Andes S.A.		Buenos Aires	50.9%	ARS	92 524 285
Galderma Argentina S.A.°	1)	Buenos Aires	50%	ARS	9 900 000
Nestlé Argentina S.A.		Buenos Aires	100%	ARS	10 809 000
Nestlé Waters Argentina S.A.		Buenos Aires	100%	ARS	8 420 838
Barbados					
Lacven Corporation	◊ 1)	Barbados	50%	USD	60 000 000
Bermuda					
Centram Holdings Ltd	◊	Hamilton	100%	USD	12 000
DPA Manufacturing Holdings Ltd	◊ 2)	Hamilton	50%	USD	23 639 630
Bolivia					
Industrias Alimenticias Fagal S.r.l.		Santa Cruz	100%	BOB	133 100 000
Nestlé Bolivia S.A.		Santa Cruz	100%	BOB	191 900
Brazil					
Chocolates Garoto S.A.		Vila Velha	100%	BRL	161 450 000
CPW Brasil Ltda	1)	São Paulo	50%	BRL	7 885 520
Dairy Partners Americas Brasil Ltda	1)	São Paulo	50%	BRL	27 606 368
Dairy Partners Americas Manufacturing Brasil Ltda	2)	São Paulo	50%	BRL	39 468 974
Dairy Partners Americas Nordeste – Produtos Alimentícios Ltda	1)	Garanhuns	50%	BRL	100 000
Galderma Brasil Ltda°	1)	São Paulo	50%	BRL	19 741 602
Innéov Brasil Nutricosméticos Ltda°	1)	Duque de Caxias	50%	BRL	20 000
Nestlé Brasil Ltda		São Paulo	100%	BRL	450 092 396
Nestlé Nordeste Alimentos e Bebidas Ltda		Feira de Santana	100%	BRL	12 713 641
Nestlé Sudeste Alimentos e Bebidas Ltda		São Paulo	100%	BRL	109 317 818
Nestlé Sul Alimentos e Bebidas Ltda		Carazinho	100%	BRL	73 049 736
Nestlé Waters Brasil – Bebidas e Alimentos Ltda		São Paulo	100%	BRL	87 248 341
Canada					
G. Production Canada Inc.°	1)	Baie D'Urfé (Québec)	50%	CAD	100
Galderma Canada Inc.°	1)	New Brunswick	50%	CAD	100
Nestlé Canada Inc.		Toronto (Ontario)	100%	CAD	47 165 540
Nestlé Capital Canada Ltd	◊	Toronto (Ontario)	100%	CAD	1 010
Nestlé Globe Inc.		Toronto (Ontario)	100%	CAD	106 000 100
Cayman Islands					
Hsu Fu Chi International Limited		Grand Cayman	60%	SGD	7 950 000

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Chile				
Aguas CCU – Nestlé Chile S.A.	³⁾ Santiago de Chile	49.8%	CLP	49 799 375 321
Cereales CPW Chile Ltda	¹⁾ Santiago de Chile	50%	CLP	3 026 156 114
Comercializadora de Productos Nestlé S.A.	Santiago de Chile	99.7%	CLP	1 000 000
Nestlé Chile S.A.	Santiago de Chile	99.7%	CLP	11 832 926 000
Colombia				
Comestibles La Rosa S.A.	Bogotá	100%	COP	126 397 400
Dairy Partners Americas Manufacturing Colombia Ltda	²⁾ Bogotá	50%	COP	200 000 000
Nestlé de Colombia S.A.	Bogotá	100%	COP	1 291 305 400
Nestlé Purina PetCare de Colombia S.A.	Bogotá	100%	COP	17 030 000 000
Costa Rica				
Compañía Nestlé Costa Rica S.A.	Barreal de Heredia	100%	CRC	18 000 000
Gerber Ingredients, S.A.	San José	100%	CRC	10 000
Cuba				
Coralac S.A.	La Habana	60%	USD	6 350 000
Los Portales S.A.	La Habana	50%	USD	24 110 000
Dominican Republic				
Nestlé Dominicana S.A.	Santo Domingo	97.4%	DOP	48 500 000
Silsa Dominicana S.A.	Santo Domingo	97.4%	USD	50 000
Ecuador				
Ecuajugos S.A.	¹⁾ Quito	50%	USD	521 583
Industrial Surindu S.A.	Quito	100%	USD	3 000 000
Nestlé Ecuador S.A.	Quito	100%	USD	1 776 760
Nestlé Servicios S.A. SerNest	Quito	100%	USD	50 000
El Salvador				
Nestlé El Salvador, S.A. de C.V.	San Salvador	100%	USD	4 457 200
Guatemala				
Malher S.A.	Guatemala	96%	GTQ	100 000 000
Malher Export S.A.	Guatemala	96%	GTQ	5 000
Nestlé Guatemala S.A.	Mixco	100%	GTQ	23 460 600
Honduras				
Nestlé Hondureña S.A.	Tegucigalpa	100%	PAB	200 000
Jamaica				
Nestlé Jamaica Ltd	Kingston	100%	JMD	49 200 000

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Mexico				
CPW México, S. de R.L. de C.V.	¹⁾ México, D.F.	50%	MXN	43 138 000
Galderma México, S.A. de C.V.°	¹⁾ México, D.F.	50%	MXN	2 385 000
Manantiales La Asunción, S.A.P.I. de C.V.	México, D.F.	40%	MXN	1 205 827 492
Marcas Nestlé, S.A. de C.V.	México, D.F.	100%	MXN	500 050 000
Nescalín, S.A. de C.V.	[◊] México, D.F.	100%	MXN	445 826 740
Nespresso México, S.A. de C.V.	México, D.F.	100%	MXN	10 050 000
Nestlé México, S.A. de C.V.	México, D.F.	100%	MXN	607 532 730
Nestlé Servicios Corporativos, S.A. de C.V.	México, D.F.	100%	MXN	170 100 000
Nestlé Servicios Industriales, S.A. de C.V.	México, D.F.	100%	MXN	1 050 000
Productos Gerber, S.A. de C.V.	México, D.F.	100%	MXN	5 252 440
Ralston Purina México, S.A. de C.V.	México, D.F.	100%	MXN	9 257 112
Waters Partners Services México, S.A.P.I. de C.V.	México, D.F.	40%	MXN	600 000
Nicaragua				
Compañía Centroamericana de Productos Lácteos, S.A.	Managua	92.6%	NIO	10 294 900
Nestlé Nicaragua, S.A.	Managua	100%	USD	150 000
Panama				
Food Products (Holdings), S.A.	[◊] Panamá City	100%	PAB	286 000
Garma Enterprises, S.A.	[◊] Panamá City	96%	PAB	0
Lacteos de Centroamérica, S.A.	Panamá City	100%	USD	1 500 000
Nestlé Centroamérica, S.A.	Panamá City	100%	USD	1 000 000
Nestlé Panamá, S.A.	Panamá City	100%	PAB	17 500 000
Unilac, Inc.	[◊] Panamá City	100%	USD	750 000
Paraguay				
Nestlé Paraguay S.A.	Asunción	100%	PYG	100 000 000
Peru				
Nestlé Marcas Perú, S.A.C.	Lima	100%	PEN	1 000
Nestlé Perú, S.A.	Lima	99.6%	PEN	120 683 387
Puerto Rico				
Nestlé Puerto Rico, Inc.	San Juan	100%	USD	500 000
Payco Foods Corporation	Bayamon	100%	USD	890 000
SWIRL Corporation	Guyanabo	100%	USD	100
Trinidad and Tobago				
Nestlé Caribbean, Inc.	Valsayn	100%	USD	100 000
Nestlé Trinidad and Tobago Ltd	Valsayn	100%	TTD	35 540 000

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
United States				
Beverage Partners Worldwide (North America)	¹⁾ Wilmington (Delaware)	50%	USD	—
Checkerboard Holding Company, Inc.	⁰⁾ Wilmington (Delaware)	100%	USD	1 001
Dreyer's Grand Ice Cream Holdings, Inc.	⁰⁾ Wilmington (Delaware)	100%	USD	10
Galderma Laboratories, Inc. ^o	¹⁾ Fort Worth (Texas)	50%	USD	981
Galderma Research and Development, LLC. ^o	¹⁾ Delaware	50%	USD	2 050 000
Gerber Life Insurance Company	New York	100%	USD	148 500 000
Gerber Products Company	Fremont (Michigan)	100%	USD	1 000
Nespresso USA, Inc.	Wilmington (Delaware)	100%	USD	1 000
Nestlé Capital Corporation	⁰⁾ Wilmington (Delaware)	100%	USD	1 000 000
Nestlé Dreyer's Ice Cream Company	Wilmington (Delaware)	100%	USD	1
Nestlé HealthCare Nutrition, Inc.	Wilmington (Delaware)	100%	USD	50 000
Nestlé Health Science-PamLab, Inc.	Wilmington (Delaware)	100%	USD	1
Nestlé Holdings, Inc.	⁰⁾ Wilmington (Delaware)	100%	USD	100 000
Nestlé Insurance Holdings, Inc.	Wilmington (Delaware)	100%	USD	10
Nestlé Nutrition R&D Centers, Inc.	Wilmington (Delaware)	100%	USD	10 000
Nestlé Prepared Foods Company	Philadelphia (Pennsylvania)	100%	USD	476 760
Nestlé Purina PetCare Company	St. Louis (Missouri)	100%	USD	1 000
Nestlé Purina PetCare Global Resources, Inc.	Wilmington (Delaware)	100%	USD	1 000
Nestlé R&D Center, Inc.	Wilmington (Delaware)	100%	USD	10 000
Nestlé Transportation Company	Wilmington (Delaware)	100%	USD	100
Nestlé USA, Inc.	Wilmington (Delaware)	100%	USD	1 000
Nestlé Waters North America Holdings, Inc.	⁰⁾ Wilmington (Delaware)	100%	USD	10 000 000
Nestlé Waters North America, Inc.	Wilmington (Delaware)	100%	USD	10 700 000
NiMCo US, Inc.	⁰⁾ Wilmington (Delaware)	100%	USD	1
Prometheus Laboratories Inc.	Los Angeles (California)	100%	USD	100
Red Maple Insurance Company	Williston (Vermont)	100%	USD	1 200 000
Sweet Leaf Tea Company	Austin (Texas)	100%	USD	10
The Stouffer Corporation	⁰⁾ Cleveland (Ohio)	100%	USD	0
Tradewinds Beverage Company	Cincinnati (Ohio)	100%	USD	0
TSC Holdings, Inc.	⁰⁾ Wilmington (Delaware)	100%	USD	100 000
Vitality Foodservice, Inc.	Dover (Delaware)	100%	USD	1 240
Uruguay				
Nestlé del Uruguay S.A.	Montevideo	100%	UYU	9 495 189
Venezuela				
Corporación Inlaca, C.A.	¹⁾ Caracas	50%	VEF	6 584 590
Laboratorios Galderma Venezuela, S.A. ^o	¹⁾ Caracas	50%	VEF	5 000
Nestlé Cadipro, S.A.	Caracas	100%	VEF	50 633 501
Nestlé Venezuela, S.A.	Caracas	100%	VEF	516 590

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Asia				
Bahrain				
Nestlé Bahrain Trading WLL	Manama	49%	BHD	200 000
Bangladesh				
Nestlé Bangladesh Limited	Dhaka	100%	BDT	100 000 000
Greater China Region				
Anhui Yinlu Foods Co., Ltd.	Chuzhou	60%	CNY	303 990 000
Beverage Partners Worldwide (Pacific) Limited	Hong Kong	50%	HKD	352 000 000
CPW Tianjin Limited	¹⁾ Tianjin	50%	CNY	305 000 000
Dongguan Andegu Plastic Packaging Material Limited	Dongguan	60%	HKD	10 000 000
Dongguan Hsu Chi Food Co., Limited	Dongguan	60%	HKD	700 000 000
Galderma Hong Kong Limited ^o	¹⁾ Hong Kong	50%	HKD	10 000
Guangzhou Refrigerated Foods Limited	Guangzhou	95.5%	CNY	390 000 000
Henan Hsu Fu Chi Foods Co., Limited	Zhumadian	60%	CNY	210 000 000
Hsu Fu Chi International Holdings Limited	^o Hong Kong	60%	USD	100 000
Hubei Yinlu Foods Co., Limited	Hanchuan	60%	CNY	353 000 000
Nestlé (China) Limited	Beijing	100%	CNY	250 000 000
Nestlé Dongguan Limited	Dongguan	100%	CNY	536 000 000
Nestlé Hong Kong Limited	Hong Kong	100%	HKD	250 000 000
Nestlé Hulunbeir Limited	Hulunbeir	100%	CNY	158 000 000
Nestlé Nespresso Beijing Limited	Beijing	100%	CNY	7 000 000
Nestlé Purina PetCare Tianjin Limited	Tianjin	100%	CNY	40 000 000
Nestlé Qingdao Limited	Laixi	100%	CNY	930 000 000
Nestlé R&D (China) Limited	Beijing	100%	CNY	40 000 000
Nestlé Shanghai Limited	Shanghai	95%	CNY	200 000 000
Nestlé Shuangcheng Limited	Shuangcheng	97%	CNY	435 000 000
Nestlé Sources Shanghai Limited	Shanghai	100%	CNY	211 000 000
Nestlé Sources Tianjin Limited	Tianjin	95%	CNY	204 000 000
Nestlé Taiwan Limited	Taipei	100%	TWD	100 000 000
Nestlé Tianjin Limited	Tianjin	100%	CNY	785 000 000
Q-Med International Limited ^o	¹⁾ Hong Kong	50%	HKD	10 000
Q-Med International Trading (Shanghai) Limited ^o	¹⁾ Shanghai	50%	USD	600 000
Shandong Yinlu Foods Co. Limited	Jinan	60%	CNY	146 880 000
Shanghai Nestlé Product Services Limited	Shanghai	100%	CNY	83 000 000
Shanghai Totole First Food Limited	Shanghai	80%	CNY	72 000 000
Shanghai Totole Food Limited	Shanghai	80%	USD	7 800 000
Sichuan Haoji Food Co. Limited	Puge	80%	CNY	80 000 000
Wyeth (Shanghai) Trading Company Limited (China)	Shanghai	100%	USD	1 000 000
Wyeth Nutritional (China) Co., Limited	Suzhou	100%	CNY	900 000 000
Xiamen Yinlu Foods Group Co., Limited	Xiamen	60%	CNY	496 590 000
Yunnan Dashan Drinks Co., Limited	Kunming	100%	CNY	35 000 000
India				
Galderma India Private Ltd ^o	¹⁾ Mumbai	50%	INR	24 156 000
Nestlé India Ltd	^Δ New Delhi	62.8%	INR	964 157 160

Listed on the Mumbai stock exchange, market capitalisation INR 510.7 billion, quotation code (ISIN) INE239A01016

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Indonesia				
P. T. Nestlé Indofood Citarasa Indonesia	¹⁾ Jakarta	50%	IDR	200 000 000 000
P. T. Nestlé Indonesia	Jakarta	90.2%	IDR	152 753 440 000
P. T. Wyeth Nutrition Indonesia	Jakarta	90%	IDR	2 000 000 000
Iran				
Anahita Polour Industrial Mineral Water Company	Tehran	100%	IRR	35 300 000 000
Nestlé Iran (Private Joint Stock Company)	Tehran	89.7%	IRR	358 538 000 000
Israel				
Nespresso Israel Ltd	Tel-Aviv	100%	ILS	1 000
OSEM Investments Ltd	^Δ Shoam	63.7%	ILS	110 644 444
<i>Listed on the Tel-Aviv stock exchange, market capitalisation ILS 9.4 billion, quotation code (ISIN) IL0003040149</i>				
Japan				
Galderma K.K. ^o	¹⁾ Tokyo	50%	JPY	10 000 000
Nestlé Japan Ltd	Kobe	100%	JPY	20 000 000 000
Nestlé Nespresso K.K.	Kobe	100%	JPY	10 000 000
Jordan				
Ghadeer Mineral Water Co. WLL	Amman	75%	JOD	1 785 000
Nestlé Jordan Trading Company Ltd	Amman	77.8%	JOD	410 000
Kuwait				
Nestlé Kuwait General Trading Company WLL	Safat	49%	KWD	300 000
Lebanon				
Société des Eaux Minérales Libanaises S.A.L.	Hazmieh	100%	LBP	1 610 000 000
Société pour l'Exportation des Produits Nestlé S.A.	Baabda	100%	CHF	1 750 000
SOHAT Distribution S.A.L.	Hazmieh	100%	LBP	160 000 000
Malaysia				
Cereal Partners (Malaysia) Sdn. Bhd.	¹⁾ Petaling Jaya	50%	MYR	2 500 000
Nestlé (Malaysia) Bhd.	^Δ Petaling Jaya	72.6%	MYR	234 500 000
<i>Listed on the Kuala Lumpur stock exchange, market capitalisation MYR 15.9 billion, quotation code (ISIN) MYL470700005</i>				
Nestlé Asean (Malaysia) Sdn. Bhd.	Petaling Jaya	72.6%	MYR	42 000 000
Nestlé Manufacturing (Malaysia) Sdn. Bhd.	Petaling Jaya	72.6%	MYR	132 500 000
Nestlé Products Sdn. Bhd.	Petaling Jaya	72.6%	MYR	25 000 000
Purina PetCare (Malaysia) Sdn. Bhd.	Petaling Jaya	100%	MYR	1 100 000
Wyeth Nutrition (Malaysia) Sdn. Bhd.	Petaling Jaya	100%	MYR	61 969 505
Oman				
Nestlé Oman Trading LLC	Muscat	49%	OMR	300 000
Pakistan				
Nestlé Pakistan Ltd	^Δ Lahore	59%	PKR	453 495 840
<i>Listed on the Karachi and the Lahore stock exchanges, market capitalisation PKR 342.4 billion, quotation code (ISIN) PK0025101012</i>				

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Palestinian Territories				
Nestlé Trading Private Limited Company	Bethlehem	97.5%	JOD	200 000
Philippines				
CPW Philippines, Inc.	¹⁾ Makati City	50%	PHP	7 500 000
Galderma Philippines, Inc. ^o	¹⁾ Manila	50%	PHP	12 500 000
Nestlé Business Services AOA, Inc.	Bulacan	100%	PHP	70 000 000
Nestlé Philippines, Inc.	Cabuyao	100%	PHP	2 300 927 400
Penpro, Inc.	Makati City	88.5%	PHP	630 000 000
Wyeth Philippines, Inc.	Manila	100%	PHP	610 418 100
Qatar				
Al Manhal Water Factory Co. Ltd WLL	Doha	51%	QAR	5 500 000
Nestlé Qatar Trading LLC	Doha	49%	QAR	1 680 000
Republic of Korea				
Galderma Korea Ltd ^o	¹⁾ Seoul	50%	KRW	500 000 000
Nestlé Korea Ltd	Seoul	100%	KRW	22 141 560 000
Pulmuone Waters Co., Ltd	Gyeonggi-Do	51%	KRW	6 778 760 000
Saudi Arabia				
Al Anhar Water Factory Co. Ltd	Jeddah	64%	SAR	7 500 000
Al Manhal Water Factory Co. Ltd	Riyadh	64%	SAR	7 000 000
Nestlé Saudi Arabia LLC	Jeddah	75%	SAR	27 000 000
Nestlé Water Factory Co. Ltd	Riyadh	64%	SAR	15 000 000
Saudi Food Industries Co. Ltd	³⁾ Jeddah	51%	SAR	51 000 000
SHAS Company for Water Services Ltd	Riyadh	64%	SAR	13 500 000
Springs Water Factory Co. Ltd	Dammam	64%	SAR	5 000 000
Singapore				
Galderma Singapore Private Ltd ^o	¹⁾ Singapore	50%	SGD	1 387 000
Nestlé R&D Center (Pte) Ltd	Singapore	100%	SGD	20 000 000
Nestlé Singapore (Pte) Ltd	Singapore	100%	SGD	1 000 000
Nestlé TC Asia Pacific Pte Ltd	^o Singapore	100%	JPY	10 000 000 000
			SGD	2
Wyeth Nutritionals (Singapore) Pte Ltd	Singapore	100%	SGD	2 159 971 715
Sri Lanka				
Nestlé Lanka PLC	^Δ Colombo	90.8%	LKR	537 254 630
<i>Listed on the Colombo stock exchange, market capitalisation LKR 112.9 billion, quotation code (ISIN) LK0128N00005</i>				
Syria				
Nestlé Syria S.A.	Damascus	100%	SYP	800 000 000
Thailand				
Nestlé (Thai) Ltd	Bangkok	100%	THB	880 000 000
Perrier Vittel (Thailand) Ltd	Bangkok	100%	THB	235 000 000
Quality Coffee Products Ltd	Bangkok	50%	THB	500 000 000

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
United Arab Emirates				
CP Middle East FZCO	¹⁾ Dubai	50%	AED	600 000
Nestlé Dubai Manufacturing LLC	Dubai	49%	AED	300 000
Nestlé Middle East FZE	Dubai	100%	AED	3 000 000
Nestlé Treasury Centre-Middle East & Africa Ltd	⁰ Dubai	100%	USD	2 997 343 684
Nestlé UAE LLC	Dubai	49%	AED	2 000 000
Nestlé Waters Factory H&O LLC	Dubai	48%	AED	22 300 000
Uzbekistan				
Nestlé Uzbekistan MChJ	Namangan	99.2%	USD	33 965 463
OJSC Namangansut (Nafosat)	Namangan	80%	USZ	46 227 969
Vietnam				
La Vie Limited Liability Company	Long An	65%	USD	2 663 400
Nestlé Vietnam Ltd	Dongnai	100%	USD	155 266 000

Companies of the Nestlé Group

Companies	City	% capital shareholdings	Currency	Capital
Oceania				
Australia				
Cereal Partners Australia Pty Ltd	¹⁾ Sydney	50%	AUD	107 800 000
Galderma Australia Pty Ltd ^o	¹⁾ Sydney	50%	AUD	2 500 300
Nestlé Australia Ltd	Sydney	100%	AUD	274 000 000
Vitafo Australia Pty Ltd	Vic	100%	AUD	5
Fiji				
Nestlé (Fiji) Ltd	Lami	100%	FJD	3 000 000
French Polynesia				
Nestlé Polynésie S.A.S.	Papeete	100%	XPF	5 000 000
New Caledonia				
Nestlé Nouvelle-Calédonie S.A.S.	Nouméa	100%	XPF	250 000 000
New Zealand				
CPW New Zealand	¹⁾ Auckland	50%	NZD	—
Nestlé New Zealand Limited	Auckland	100%	NZD	300 000
Papua New Guinea				
Nestlé (PNG) Ltd	Lae	100%	PGK	11 850 000

Technical assistance, research and development units

Technical Assistance	TA
Research centres	R
Research & Development centres	R&D
Product Technology centres	PTC

		City of operations	
Switzerland			
Nestec S.A.		Vevey	TA

Technical, scientific, commercial and business assistance company whose units, specialised in all areas of the business, supply permanent know-how and assistance to operating companies in the Group within the framework of licence and equivalent contracts. It is also responsible for all scientific research and technological development, which it undertakes itself or through affiliated companies.

The units involved are:

Clinical Development Unit		Lausanne	R
CPW R&D Centre	¹⁾	Orbe	R&D
Nestlé Institute of Health Sciences		Ecublens	R
Nestlé Product Technology Centre		Konolfingen	PTC
Nestlé Product Technology Centre		Orbe	PTC
Nestlé R&D Centre		Broc	R&D
Nestlé R&D Centre		Orbe	R&D
Nestlé Research Centre		Lausanne	R
Nestlé System Technology Centre		Orbe	PTC
Australia			
CPW R&D Centre	¹⁾	Rutherglen	R&D
Chile			
Nestlé R&D Centre		Santiago de Chile	R&D
Côte d'Ivoire			
Nestlé R&D Centre		Abidjan	R&D
France			
Galderma R&D Centre ^o	¹⁾	Biot	R&D
Nestlé Product Technology Centre		Beauvais	PTC
Nestlé Product Technology Centre		Lisieux	PTC
Nestlé Product Technology Centre		Vittel	PTC
Nestlé R&D Centre		Aubigny	R&D
Nestlé R&D Centre		Tours	R&D
Germany			
Nestlé Product Technology Centre		Singen	PTC

Companies of the Nestlé Group

	City of operations		
Greater China Region			
Nestlé R&D Centre	Beijing		R&D
Nestlé R&D Centre	Shanghai		R&D
India			
Nestlé R&D Centre	Gurgaon		R&D
Israel			
Nestlé R&D Centre	Sderot		R&D
Italy			
Nestlé R&D Centre	Sansepolcro		R&D
Mexico			
Nestlé R&D Centre	Queretaro		R&D
Republic of Ireland			
Nestlé R&D Centre	Askeaton		R&D
Singapore			
Nestlé R&D Centre	Singapore		R&D
Sweden			
Galderma R&D Centre°	¹⁾ Uppsala		R&D
United Kingdom			
Nestlé Product Technology Centre	York		PTC
United States			
Galderma R&D Centre°	¹⁾ Cranbury (New Jersey)		R&D
Nestlé Product Technology Centre	Fremont (Michigan)		PTC
Nestlé Product Technology Centre	Marysville (Ohio)		PTC
Nestlé Product Technology Centre	St. Louis (Missouri)		PTC
Nestlé R&D Centre	Bakersfield (California)		R&D
Nestlé R&D Centre	Minneapolis (Minnesota)		R&D
Nestlé R&D Centre	San Diego (California)		R&D
Nestlé R&D Centre	Solon (Ohio)		PTC
Nestlé R&D Centre	St. Joseph (Missouri)		R&D
Nestlé R&D Centre	King of Prussia (Pennsylvania)		R&D

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Income statement for the year ended 31 December 2013

In millions of CHF			
	Notes	2013	2012
Income			
Income from Group companies	2	8 089	7 699
Financial income	3	208	492
Profit on disposal of assets	4	1 247	52
Other income		128	111
Total income		9 672	8 354
Expenses			
Investment write downs	5	(1 376)	(1 828)
Administration and other expenses	6	(249)	(337)
Financial expense	7	(52)	(71)
Total expenses before taxes		(1 677)	(2 236)
Profit before taxes		7 995	6 118
Taxes	8	(537)	(422)
Profit for the year	21	7 458	5 696

Balance sheet as at 31 December 2013

before appropriations

In millions of CHF			
	Notes	2013	2012
Assets			
Current assets			
Liquid assets	9	2 709	1 366
Receivables	10	1 026	2 522
Prepayments and accrued income		7	9
Total current assets		3 742	3 897
Non-current assets			
Financial assets	11	41 620	41 188
Intangible assets	15	367	1 994
Tangible fixed assets	16	—	—
Total non-current assets		41 987	43 182
Total assets		45 729	47 079
Liabilities and equity			
Liabilities			
Short-term payables	17	4 045	6 333
Accruals and deferred income		11	18
Long-term payables	18	154	155
Provisions	19	751	711
Total liabilities		4 961	7 217
Equity			
Share capital	20/21	322	322
Legal reserves	21	3 818	3 788
Special reserve	21	29 165	29 371
Profit brought forward	21	5	685
Profit for the year	21	7 458	5 696
Total equity		40 768	39 862
Total liabilities and equity		45 729	47 079

1. Accounting policies

General

Nestlé S.A. (the Company) is the ultimate holding company of the Nestlé Group which comprises subsidiaries, associated companies and joint ventures throughout the world. The accounts are prepared in accordance with accounting principles required by Swiss law. They are prepared under the historical cost convention and on the accruals basis.

Foreign currency translation

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction or, if hedged forward, at the rate of exchange under the related forward contract. Non-monetary assets and liabilities are carried at historical rates. Monetary assets and liabilities in foreign currencies are translated at year-end rates. Any resulting exchange differences are included in the respective income statement captions depending upon the nature of the underlying transactions. The aggregate unrealised exchange difference is calculated by reference to original transaction date exchange rates and includes hedging transactions. Where this gives rise to a net loss, it is charged to the income statement whilst a net gain is deferred.

Hedging

The Company uses forward foreign exchange contracts, options, financial futures and currency swaps to hedge foreign currency flows and positions. Unrealised foreign exchange differences on hedging instruments are matched and accounted for with those on the underlying asset or liability. Long-term loans, in foreign currencies, used to finance investments in participations are generally not hedged.

The Company also uses interest rate swaps to manage interest rate risk. The swaps are accounted for at fair value at each balance sheet date and changes in the market value are recorded in the income statement.

Income statement

Not currently transferable income is recognised only upon receipt. Dividends paid out of pre-acquisition profits are not included under income from Group companies; instead they are credited against the carrying value of the participation.

In accordance with Swiss law and the Company's Articles of Association, dividends are treated as an appropriation of profit in the year in which they are ratified at the Annual General Meeting rather than as an appropriation of profit in the year to which they relate.

Taxes

This caption includes taxes on profit, capital and withholding taxes on transfers from Group companies.

Financial assets

The carrying value of participations and loans comprises the cost of investment, excluding the incidental costs of acquisition, less any write downs.

Participations located in countries where the political, economic or monetary situation might be considered to carry a greater than normal level of risk are carried at a nominal value of one franc.

Participations and loans are written down on a conservative basis, taking into account the profitability of the company concerned.

Marketable securities are valued at the lower of cost and market value.

Own shares held to cover option rights in favour of members of the Group's Management are carried at exercise price if lower than cost. Own shares held for trading purposes are carried at cost as are own shares earmarked to cover other Long-Term Incentive Plans. Own shares repurchased for the Share Buy-Back Programme are carried at cost. All gains and losses on own shares are recorded in the income statement.

1. Accounting policies

Intangible assets

Trademarks and other industrial property rights are written off on acquisition or exceptionally over a longer period.

Tangible fixed assets

The Company owns land and buildings which have been depreciated in the past to one franc. Office furniture and equipment are fully depreciated on acquisition.

Provisions

Provisions recognise contingencies which may arise and which have been prudently provided. A provision for uninsured risks is constituted to cover general risks not insured with third parties, such as consequential loss. Provisions for Swiss taxes are made on the basis of the Company's taxable capital, reserves and profit for the year. A general provision is maintained to cover possible foreign tax liabilities.

Employee benefits

In Switzerland, Nestlé's pension plan is a cash balance plan where contributions are expressed as a percentage of the pensionable salary. The pension plan guarantees the amount accrued on the members' savings accounts, as well as a minimum interest on those savings accounts. At retirement date, the savings accounts are converted into pensions. However, members may opt to receive a part of the pension as a lump sum. Increases of pensions in payment are granted on a discretionary basis by the Board of Trustees, subject to the financial situation of the plan. To be noted that there is also a defined benefit plan that has been closed to new entrants in 2013 and whose members below age 55 have been transferred to the cash balance plan. This heritage plan is a hybrid between a cash balance plan and a plan based on a final pensionable salary.

Prepayments and accrued income

Prepayments and accrued income are comprised of payments made in advance relating to the following year, and income relating to the current year which will not be received until after the balance sheet date (such as interest receivable on loans or deposits). Revaluation gains on open forward exchange contracts at year-end rates, as well as the result of the valuation of interest rate swaps, are also included in this caption.

Accruals and deferred income

Accruals and deferred income comprise expenses relating to the current year which will not be paid until after the balance sheet date and income received in advance, relating to the following year. Net revaluation losses on

open forward exchange contracts at year-end rates, as well as the result of the valuation of interest rate swaps, are also included in this caption.

2. Income from Group companies

This represents dividends of the current and prior years and other net income from Group companies.

3. Financial income

In millions of CHF	2013	2012
Net result on loans to Group companies	113	433
Other financial income	95	59
	208	492

4. Profit on disposal of assets

This represents mainly the net gains realised on the sale of financial assets, trademarks and other industrial property rights previously written down.

5. Investment write downs

In millions of CHF	2013	2012
Participations and loans	939	1 204
Trademarks and other industrial property rights	437	624
	1 376	1 828

6. Administration and other expenses

In millions of CHF	2013	2012
Salaries and welfare expenses	114	101
Other expenses	135	236
	249	337

7. Financial expense

In millions of CHF

	2013	2012
Net result on loans from Group companies	52	71
Other financial expenses	—	—
	52	71

8. Taxes

This includes withholding taxes on income from foreign sources, as well as Swiss taxes for which adequate provisions have been established.

9. Liquid assets

In millions of CHF

	2013	2012
Cash and cash equivalents	2 709	1 366
Marketable securities	—	—
	2 709	1 366

Cash and cash equivalents include deposits with maturities of less than three months. Marketable securities consist of commercial paper with maturities from three to six months.

10. Receivables

In millions of CHF

	2013	2012
Amounts owed by Group companies (current accounts)	963	1 907
Other receivables	63	615
	1 026	2 522

11. Financial assets

In millions of CHF

	Notes	2013	2012
Participations in Group companies	12	30 297	28 617
Loans to Group companies	13	10 391	11 574
Own shares	14	932	946
Other investments		—	51
		41 620	41 188

12. Participations in Group companies

In millions of CHF

	2013	2012
At 1 January	28 617	28 131
Net increase/(decrease)	1 971	820
Write downs	(291)	(334)
At 31 December	30 297	28 617

The carrying value of participations continues to represent a conservative valuation having regard to both the income received by the Company and the net assets of the Group companies concerned.

A list of the most important companies held, either directly by Nestlé S.A. or indirectly through other Group companies, with the percentage of the capital controlled is given in the Consolidated Financial Statements of the Nestlé Group.

13. Loans to Group companies

In millions of CHF

	2013	2012
At 1 January	11 574	13 233
New loans	1 638	4 691
Repayments and write downs	(2 625)	(6 169)
Realised exchange differences	(70)	(63)
Unrealised exchange differences	(126)	(118)
At 31 December	10 391	11 574

Loans granted to Group companies are usually long-term to finance investments in participations.

14. Own shares

In millions of CHF

	2013		2012	
	Number	Amount	Number	Amount
Management Stock Option Plan	6 768 355	335	8 054 705	389
Restricted Stock Unit Plan	8 259 480	481	8 659 704	475
Performance Share Unit Plan	403 945	23	332 120	18
Future Long-Term Incentive Plans	1 603 644	93	1 155 184	64
	17 035 424	932	18 201 713	946

The Company held 6 768 355 shares to cover management option rights and 10 267 069 shares to cover the other incentives plans. The Management Stock Option Plan is valued at strike price if lower than acquisition cost, while the shares held for the other plans are valued at acquisition cost. During the year 4 568 909 shares were delivered as part of the Nestlé Group remuneration plans for a total value of CHF 274 million.

15. Intangible assets

This amount represents the balance of the trademarks and other industrial property rights capitalised in relation with the acquisition of Kraft Foods' frozen pizza.

16. Tangible fixed assets

These are principally the land and buildings at Cham. The "En Bergère" head office building in Vevey is held by a service company, which is wholly owned by Nestlé S.A.

The fire insurance value of buildings, furniture and office equipment at 31 December 2013 amounted to CHF 9.5 million (2012: CHF 25 million).

17. Short-term payables

In millions of CHF

	2013	2012
Amounts owed to Group companies	3 992	6 218
Other payables	53	115
	4 045	6 333

18. Long-term payables

Amounts owed to Group companies represent a long-term loan issued in 1989.

19. Provisions

In millions of CHF

					2013	2012
	Uninsured risks	Exchange risks	Swiss & foreign taxes	Other	Total	Total
At 1 January	475	6	122	108	711	878
Provisions made in the period	—	—	142	46	188	194
Amounts used	—	—	(92)	(36)	(128)	(347)
Unused amounts reversed	—	(6)	(3)	(11)	(20)	(14)
At 31 December	475	—	169	107	751	711

20. Share capital

In millions of CHF

	2013	2012
Number of registered shares of nominal value CHF 0.10 each	3 224 800 000	3 224 800 000
In millions of CHF	322	322

According to article 5 of the Company's Articles of Association, no person or entity shall be registered with voting rights for more than 5% of the share capital as recorded in the commercial register. This limitation on registration also applies to persons who hold some or all of their shares through nominees pursuant to this article. In addition, article 11 provides that no person may exercise, directly or indirectly, voting rights, with respect to own shares or shares represented by proxy, in excess of 5% of the share capital as recorded in the commercial register.

At 31 December 2013, the share register showed 153 005 registered shareholders. If unprocessed applications for registration, the indirect holders of shares under American Depositary Receipts and the beneficial owners of shareholders registered as nominees are also taken into account, the total number of shareholders probably exceeds 250 000. The Company was not aware of any shareholder holding, directly or indirectly, 5% or more of the share capital. Group companies were holding together 1.1% of the Nestlé S.A. share capital as at 31 December 2013.

Conditional share capital

According to the Articles of Association, the share capital may be increased in an amount not to exceed CHF 10 000 000 (ten million Swiss francs) by issuing up to 100 000 000 registered shares with a nominal value of CHF 0.10 each, which shall be fully paid up, through the exercise of conversion rights and/or option rights granted in connection with the issuance by Nestlé S.A. or one of its subsidiaries of newly or already issued convertible debentures, debentures with option rights or other financial market instruments.

Concerning the share capital in general, refer also to the Corporate Governance Report.

21. Changes in equity

In millions of CHF

	Share capital	General reserve (a)	Reserve for own shares (a)(b)	Special reserve	Retained earnings	Total
At 1 January 2013	322	1 913	1 875	29 371	6 381	39 862
Transfer from the special reserve	—	—	—	(225)	225	—
Profit for the year	—	—	—	—	7 458	7 458
Dividend for 2012	—	—	—	—	(6 552)	(6 552)
Movement of own shares	—	—	30	(30)	—	—
Dividend on own shares held on the payment date of 2012 dividend	—	—	—	49	(49)	—
At 31 December 2013	322	1 913	1 905	29 165	7 463	40 768

(a) The general reserve and the reserve for own shares constitute the legal reserves.

(b) Refer to Note 22.

22. Reserve for own shares

At 31 December 2012, the reserve for own shares amounting to CHF 1875 million represented the cost of 18 201 713 shares earmarked to cover the Nestlé Group remuneration plans and 18 038 445 shares held for trading purposes.

During the year, a total of 4 568 909 shares have been delivered to the beneficiaries of the Nestlé Group remuneration plans. In addition, 7 646 039 shares have been acquired at a cost of CHF 485 million, of which 3 402 620 shares to cover Nestlé Group remuneration plans. 4 093 419 shares have been sold for a total amount of CHF 279 million.

Another Group company holds 18 188 445 Nestlé S.A. shares. The total of own shares of 35 223 869 held by Group companies at 31 December 2013 represents 1.1% of the Nestlé S.A. share capital (36 240 158 own shares held at 31 December 2012, representing 1.1% of the Nestlé S.A. share capital).

23. Contingencies

At 31 December 2013, the total of the guarantees mainly for credit facilities granted to Group companies and commercial paper programmes, together with the buy-back agreements relating to notes issued, amounted to CHF 20 272 million (2012: CHF 25 822 million).

24. Risk assessment

Nestlé Management considers that the risks for Nestlé S.A. are the same as the ones identified at Group level, as the holding is an ultimate aggregation of all the entities of the Group.

Therefore, we refer to the Nestlé Group Enterprise Risk Management Framework (ERM) described in Note 24 of the Consolidated Financial Statements.

25. Additional information requested by the Swiss Code of Obligations on remuneration

Annual remuneration of members of the Board of Directors

	2013			
	Cash in CHF ^(a)	Number of shares	Discounted value of shares in CHF ^(b)	Total remuneration
Peter Brabeck-Letmathe, Chairman ^(c)	1 600 000	97 636	5 373 885	6 973 885
Paul Bulcke, Chief Executive Officer ^(c)	—	—	—	—
Andreas Koopmann, 1st Vice Chairman	325 000	4 730	260 339	585 339
Rolf Hänggi, 2nd Vice Chairman	330 000	4 806	264 522	594 522
Beat Hess	255 000	3 662	201 556	456 556
Daniel Borel	205 000	2 899	159 561	364 561
Jean-Pierre Meyers	175 000	2 441	134 353	309 353
Steven G. Hoch	175 000	2 441	134 353	309 353
Naïna Lal Kidwai	205 000	2 899	159 561	364 561
Titia de Lange	155 000	2 136	117 565	272 565
Jean-Pierre Roth	175 000	2 441	134 353	309 353
Ann M. Veneman	175 000	2 441	134 353	309 353
Henri de Castries	205 000	2 899	159 561	364 561
Eva Cheng	155 000	2 136	117 565	272 565
Total for 2013	4 135 000	133 567	7 351 527	11 486 527
Total for 2012	4 185 000	158 654	7 393 277	11 578 277

(a) The cash amount includes the expense allowance of CHF 15 000. The Chairman receives no expense allowance.

(b) Nestlé S.A. shares received as part of the Board membership and the Committee fees are valued at the closing price of the share on the SIX Swiss Exchange on the ex-dividend date, discounted by 16.038% to account for the blocking period of three years.

(c) The Chairman and the Chief Executive Officer receive neither Board membership or Committee fees nor expense allowance.

In 2013, Ms Eva Cheng joined the Board as a new member. Mr André Kudelski retired from the board during 2013.

Peter Brabeck-Letmathe, in his capacity as active Chairman, received a cash compensation as well as Nestlé S.A. shares, which are blocked for three years. This in particular reflects certain responsibilities for the direction and control of the Group including Nestlé Health Science S.A. and the direct leadership of Nestlé's interests in L'Oréal, Galderma and Laboratoires innéo. He also represents Nestlé at the Foundation Board of the World Economic Forum (WEF) and on behalf of Nestlé chairs the Water Resource Group 2030. He is a member of the European / Hong Kong Business Co-operation Committee (EU/HK BCC). The remuneration includes all compensation received in relation to these activities. His total compensation was:

	2013		2012	
	Number	Value in CHF	Number	Value in CHF
Cash Compensation	—	1 600 000	—	1 600 000
Blocked shares (discounted value)	97 636	5 373 885	115 316	5 373 726
Total	—	6 973 885	—	6 973 726

25. Additional information requested by the Swiss Code of Obligations on remuneration

Loans to members of the Board of Directors

There are no loans outstanding to executive and non-executive members of the Board of Directors or closely related parties.

Additional fees and remuneration of the Board of Directors

There are no additional fees or remuneration paid by Nestlé S.A. or any of its Group companies, directly or indirectly, to members of the governing body or closely related parties, except for CHF 35 000 paid to Ms T. de Lange who serves as a member of the Nestlé Nutrition Council (NNC) and CHF 25 321 paid to Ms A.M. Veneman who serves as a member of the CSV Council.

Compensations and loans for former members of the Board of Directors

There is no compensation conferred during 2013 on former members of the Board of Directors who gave up their function during the year preceding the year under review or earlier. Similarly, there are no loans outstanding to former members of the Board of Directors.

Shares and stock options ownership of the non-executive members of the Board of Directors and closely related parties as at 31 December 2013

	Number of shares held ^(a)	Number of options held ^(b)
Peter Brabeck-Letmathe, Chairman	2 795 465	1 707 600
Andreas Koopmann, 1st Vice Chairman	83 289	—
Rolf Hänggi, 2nd Vice Chairman	82 922	—
Beat Hess	23 803	—
Daniel Borel	231 749	—
Jean-Pierre Meyers	1 430 898	—
Steven G. Hoch	219 018	—
Naïna Lal Kidwai	18 849	—
Titia de Lange	10 073	—
Jean-Pierre Roth	9 738	—
Ann M. Veneman	8 006	—
Henri de Castries	6 323	—
Eva Cheng	2 136	—
Total as at 31 December 2013	4 922 269	1 707 600
Total as at 31 December 2012	4 723 350	2 167 600

(a) Including blocked shares.

(b) The ratio is one option for one Nestlé S.A. share.

Annual remuneration of members of the Executive Board

The total remuneration of members of the Executive Board amounts to CHF 43 073 611 for the year 2013 (CHF 43 882 674 for the year 2012). The breakdown of this amount by nature of expenses as well as the remuneration principles are disclosed in Appendix 1 of the Corporate Governance Report.

The valuation of equity compensation plans mentioned in this note differs in some respect from compensation disclosures in Note 21.1 of the Consolidated Financial Statements of the Nestlé Group, which have been prepared in accordance with International Financial Reporting Standards (IFRS).

The Company also made contributions of CHF 4 563 809 toward future pension benefits of the Executive Board members in line with Nestlé's Pension Benefit Policy (CHF 5 429 717 in 2012).

25. Additional information requested by the Swiss Code of Obligations on remuneration

Highest total compensation for a member of the Executive Board

In 2013, the highest total compensation for a member of the Executive Board was conferred to Paul Bulcke, the CEO.

	2013		2012	
	Number	Value in CHF	Number	Value in CHF
Annual Base Salary		2 500 000		2 375 000
Short-Term Bonus (cash)		–		223 035
Short-Term Bonus (discounted value of Nestlé S.A. share)	53 045	2 991 208	66 472	3 558 246
Stock Options (fair value at grant)	–	–	420 000	1 906 800
Performance Share Units (fair value at grant)	58 600	3 776 184	34 300	1 873 466
Other benefits		28 884		28 884
Total		9 296 276		9 965 431
% Fixed/Variable		27.2-72.8		24.1-75.9

The Company also made a contribution of CHF 2 092 312 towards future pension benefits in line with Nestlé's Pension Benefits Policy (CHF 1 962 676 in 2012), as a consequence of having adjusted his base salary and decreased his variable compensation.

Loans to members of the Executive Board

On 31 December 2013, there were no loans outstanding to any member of the Executive Board.

Additional fees and remuneration of the Executive Board

One member of the Executive Board, in his role of President and CEO of Nestlé Health Science S.A., also participated in 2013 in the Nestlé Health Science Long-Term Incentive Plan, a Phantom Share Unit plan based on the long-term development of that company. He was attributed 11 000 Units in 2013, with a fair value at grant of CHF 89.31 per Unit (vesting period of three years; value capped at two times the Unit price at grant).

Compensations and loans for former members of the Executive Board

In 2013, no compensation was paid to former members of the Executive Board (CHF 50 000 were conferred during 2012 to a former member of the Executive Board). On 31 December 2013, there were no loans outstanding to former members of the Executive Board.

25. Additional information requested by the Swiss Code of Obligations on remuneration

Shares and stock options ownership of the members of the Executive Board and closely related parties as at 31 December 2013

	Number of shares held ^(a)	Number of options held ^(b)
Paul Bulcke	538 500	1 677 000
Luis Cantarell	105 535	436 250
José Lopez	73 721	215 600
Laurent Freixe	46 132	194 300
Chris Johnson	18 093	185 400
Patrice Bula	63 217	165 700
Doreswamy (Nandu) Nandkishore	79 994	170 200
Wan Ling Martello	22 360	121 100
Stefan Catsicas	—	—
Marco Settembri	10 110	—
Peter Vogt	28 075	—
Martial Rolland	15 590	—
David P. Frick	41 699	—
Total as at 31 December 2013	1 043 026	3 165 550
Total as at 31 December 2012	1 106 156	4 714 800

(a) Including shares subject to a three-year blocking period.

(b) The ratio is one option for one Nestlé S.A. share.

Proposed appropriation of profit

In CHF

	2013	2012
Retained earnings		
Balance brought forward	4 757 545	685 377 470
Profit for the year	7 457 959 285	5 695 711 140
	7 462 716 830	6 381 088 610
We propose the following appropriations:		
Transfer from the special reserve	—	(225 000 000)
Dividend for 2013, CHF 2.15 per share on 3 221 645 395 shares ^(a) (2012: CHF 2.05 on 3 220 161 495 shares) ^(b)	6 926 537 599	6 601 331 065
	6 926 537 599	6 376 331 065
Balance to be carried forward	536 179 231	4 757 545

(a) Depending on the number of shares issued as of the last trading day with entitlement to receive the dividend (11 April 2014). No dividend is paid on own shares held by the Nestlé Group. The respective amount will be attributed to the special reserve.

(b) The amount of CHF 49 120 618, representing the dividend on 23 961 277 own shares held at the date of the dividend payment, has been transferred to the special reserve.

Provided that the proposal of the Board of Directors is approved by the Annual General Meeting, the gross dividend will amount to CHF 2.15 per share, representing a net amount of CHF 1.3975 per share after payment of the Swiss withholding tax of 35%. The last trading day with entitlement to receive the dividend is 11 April 2014. The shares will be traded ex-dividend as of 14 April 2014. The net dividend will be payable as from 17 April 2014.

The Board of Directors

Cham and Vevey, 12 February 2014

Report of the Statutory Auditor to the General Meeting of Nestlé S.A.

As statutory auditor, we have audited the financial statements (income statement, balance sheet and notes to the annual accounts on pages 175 to 189) of Nestlé S.A. for the year ended 31 December 2013.

Board of Directors' responsibility

The Board of Directors is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the Company's Articles of Incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements for the year ended 31 December 2013 comply with Swiss law and the Company's Articles of Incorporation.

Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the Company's Articles of Incorporation. We recommend that the financial statements submitted to you be approved.



KPMG SA

A handwritten signature in black ink, appearing to read 'S. R. Cormack'.

Scott Cormack
Licensed Audit Expert
Auditor in charge

A handwritten signature in black ink, appearing to read 'Lussu'.

Fabien Lussu
Licensed Audit Expert

Geneva, 12 February 2014

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Shareholder information

Stock exchange listing

At 31 December 2013, Nestlé S.A. shares are listed on the SIX Swiss Exchange (ISIN code: CH0038863350). American Depositary Receipts (ISIN code: US6410694060) representing Nestlé S.A. shares are offered in the USA by Citibank.

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As to information concerning the share register (registrations, transfers, address changes, dividends, etc.), please contact:
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The *Nestlé Annual Report*, the *Year in Review*, the *Corporate Governance Report* and the *Financial Statements* are available online as a PDF in English, French and German. The consolidated income statement, balance sheet and cash flow statement are also available as Excel files.

Nestlé URL:
www.nestle.com

Important dates

10 April 2014
147th Annual General Meeting, 'Beaulieu Lausanne', Lausanne (Switzerland)

11 April 2014
Last trading day with entitlement to dividend

14 April 2014
Ex dividend date

15 April 2014
2014 First quarter sales figures

17 April 2014
Payment of the dividend

7 August 2014
2014 Half-yearly Results

16 October 2014
2014 Nine months sales figures

19 February 2015
2014 Full Year Results

16 April 2015
148th Annual General Meeting, 'Beaulieu Lausanne', Lausanne (Switzerland)